Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



August 2025

U.S. sales of new single-family homes declined 0.6% month-over-month and 8.2% year-over-year to a seasonally adjusted annual rate of 652,000 units, according to the U.S. Census Bureau. The median sales price of a new home fell 5.9% from a year earlier to \$403,800. Meanwhile, housing inventory increased 7.3% year-over-year to 499,000 units, representing a 9.2-month supply at the current sales pace. For the 12-month period spanning September 2024 through August 2025, Pending Sales in the Western Upstate Association of REALTORS® region increased 1.7 percent overall. The price range with the largest pending sales gain was the \$750,001 to \$1,000,000 range, where sales increased 17.8 percent.

The overall Median Sales Price were up 3.3 percent to \$310,000. The property type with the largest gain was the Single-Family Homes segment, where prices were up 3.1 percent to \$317,000. The price range that tended to sell the quickest was the \$150,000 and Below range at 53 days. The price range that tended to sell the slowest was the \$1,000,001 and Above range at 92 days.

Market-wide, inventory levels went up 39.0 percent. The property type with the largest gain was the Single-Family Homes segment, where the number of properties for sale improved 39.3 percent. That amounts to 4.8 months of inventory for Single-Family Homes and 5.4 months of inventory for Condos.

Quick Facts

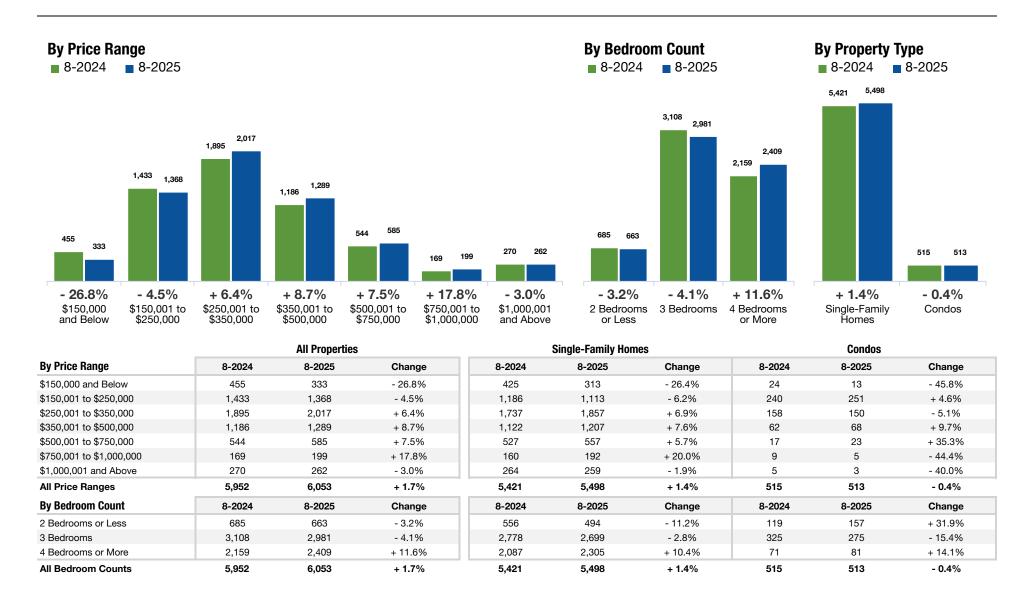
+ 17.8%	+ 11.6%	+ 1.4%
Price Range with	Bedroom Count with	Property Type With
Strongest Sales: \$750,001 to \$1,000,000	Strongest Sales: 4 Bedrooms or More	Strongest Sales: Single-Family Homes
Pending Sales		2
Closed Sales		3
Days On Market Until Sale		4
Median Sales Price		5
Percent of List Price Received		6
Inventory of Homes for Sale		7
Months Supply of Inventory		8



Pending Sales



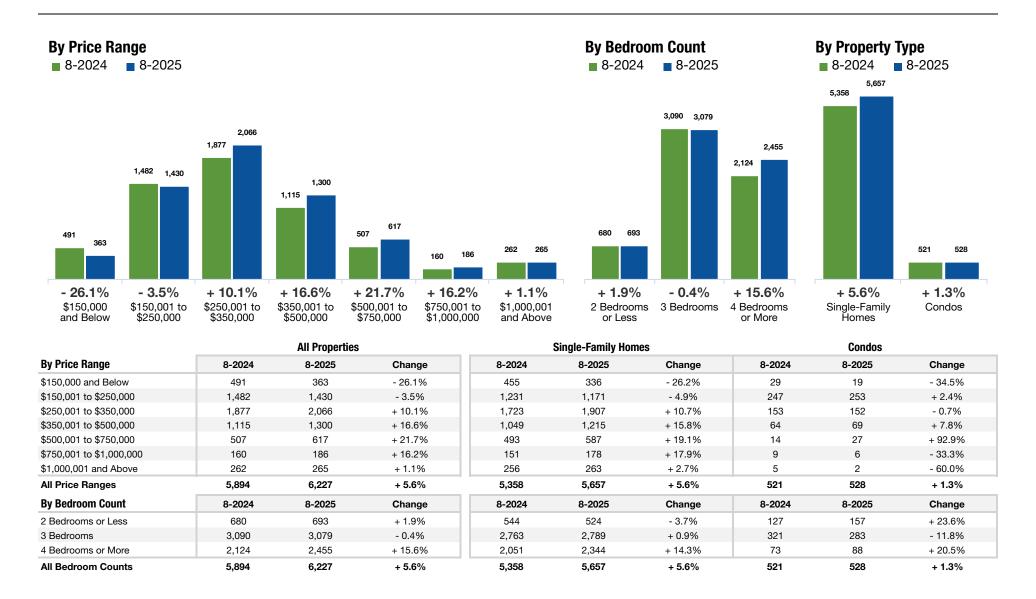




Closed Sales

A count of the actual sales that closed. Based on a rolling 12-month total.



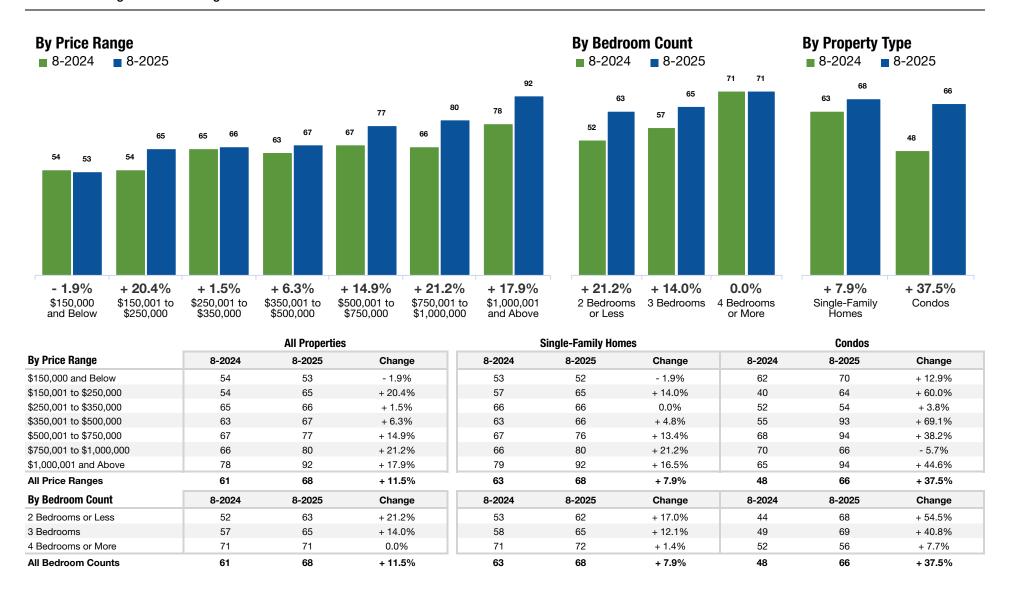


Days On Market Until Sale



Average number of days between when a property is listed and when an offer is accepted.

Based on a rolling 12-month average.



Median Sales Price

All Bedroom Counts

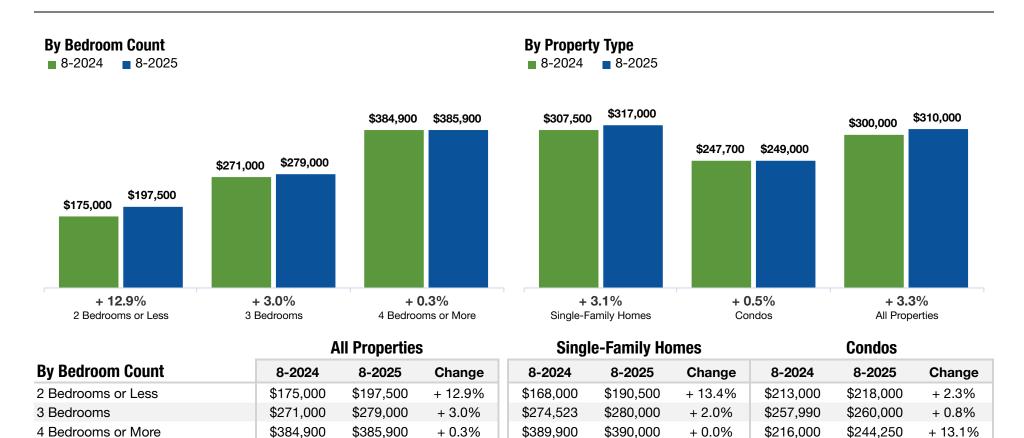


Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.

\$300,000

\$310,000

+ 3.3%



\$307,500

\$317,000

+ 3.1%

\$247,700

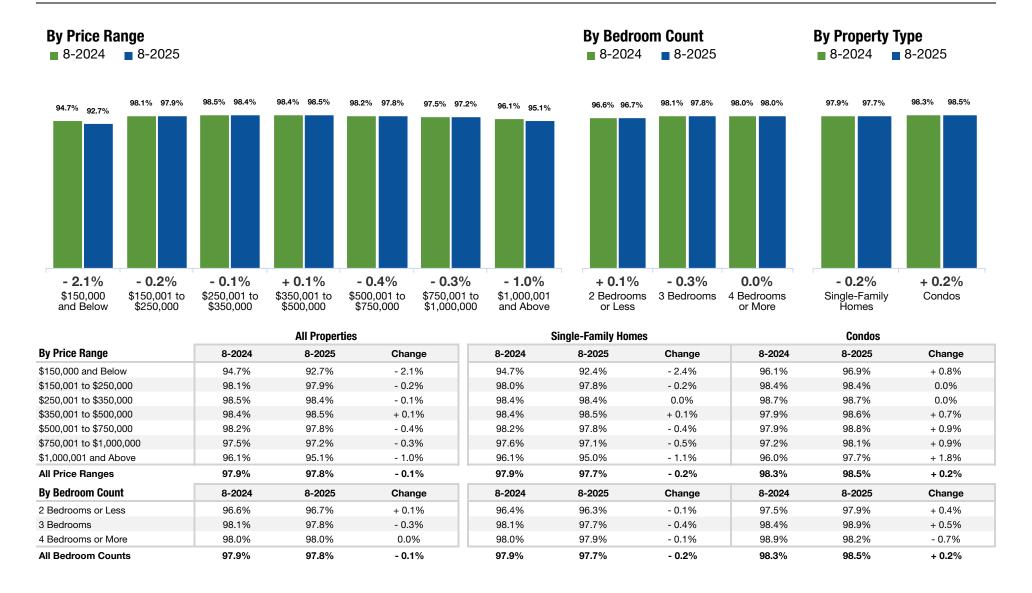
\$249,000

+ 0.5%

Percent of List Price Received



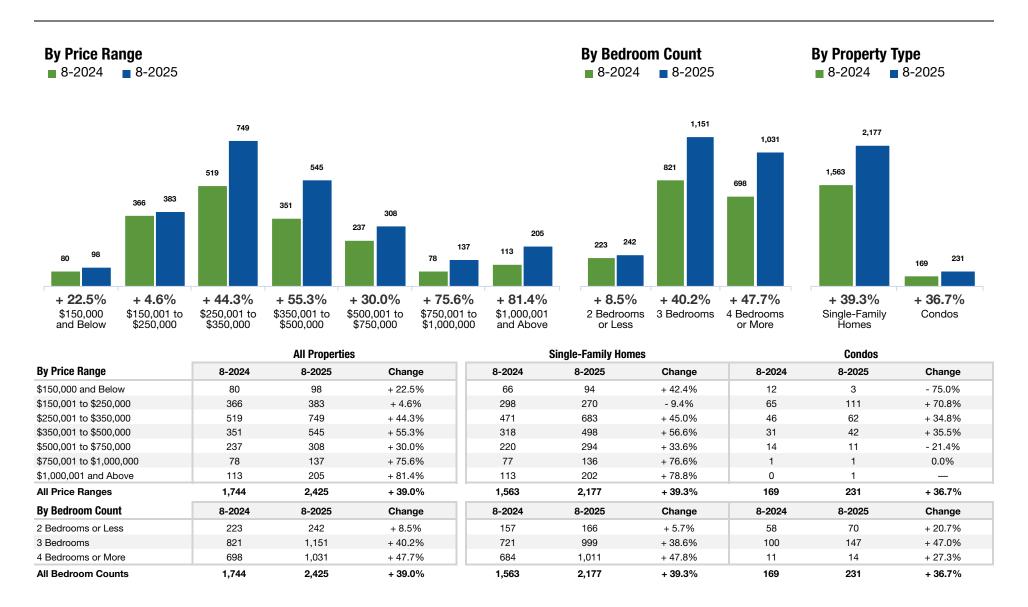
Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



Inventory of Homes for Sale



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



Months Supply of Inventory



The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months.

Based on one month of activity.

