

Local Market Update – August 2025

A Research Tool Provided by the Western Upstate Association of REALTORS®

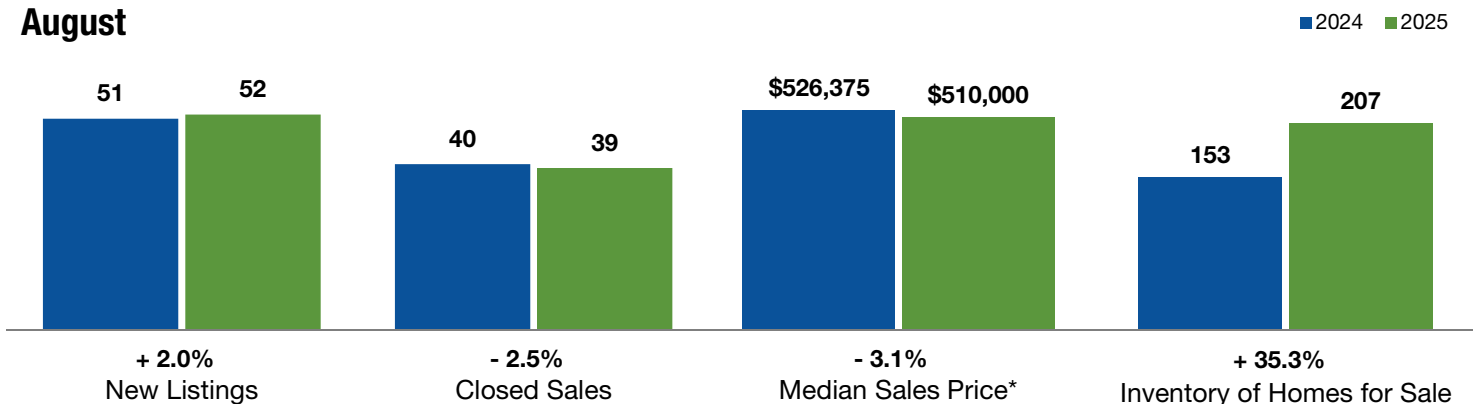


Lake Hartwell

Key Metrics	August			YTD		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	51	52	+ 2.0%	499	498	- 0.2%
Closed Sales	40	39	- 2.5%	300	270	- 10.0%
Median Sales Price*	\$526,375	\$510,000	- 3.1%	\$489,000	\$496,000	+ 1.4%
Percent of List Price Received*	98.0%	96.2%	- 1.8%	97.9%	97.0%	- 0.9%
Days on Market Until Sale	77	92	+ 19.5%	72	73	+ 1.4%
Inventory of Homes for Sale	153	207	+ 35.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

