Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



July 2025

U.S. new-home sales increased 0.6% month-over-month to a seasonally adjusted annual rate of 627,000 units, according to the U.S. Census Bureau. Despite the monthly gain, sales were down 6.6% from the same period last year. The median sales price for new homes fell 4.9% from the previous month to \$401,800 and was 2.9% lower than a year earlier. There were 511,000 new homes available for sale heading into July, equivalent to a 9.8-month supply at the current sales pace. For the 12-month period spanning August 2024 through July 2025, Pending Sales in the Western Upstate Association of REALTORS® region improved 1.6 percent overall. The price range with the largest pending sales gain was the \$750,001 to \$1,000,000 range, where sales rose 25.3 percent.

The overall Median Sales Price were up 3.4 percent to \$310,000. The property type with the largest gain was the Condos segment, where prices went up 4.2 percent to \$250,000. The price range that tended to sell the quickest was the \$150,000 and Below range at 53 days. The price range that tended to sell the slowest was the \$1,000,001 and Above range at 90 days.

Market-wide, inventory levels was up 41.2 percent. The property type with the largest gain was the Single-Family Homes segment, where the number of properties for sale increased 42.8 percent. That amounts to 4.8 months of inventory for Single-Family Homes and 4.7 months of inventory for Condos.

Quick Facts

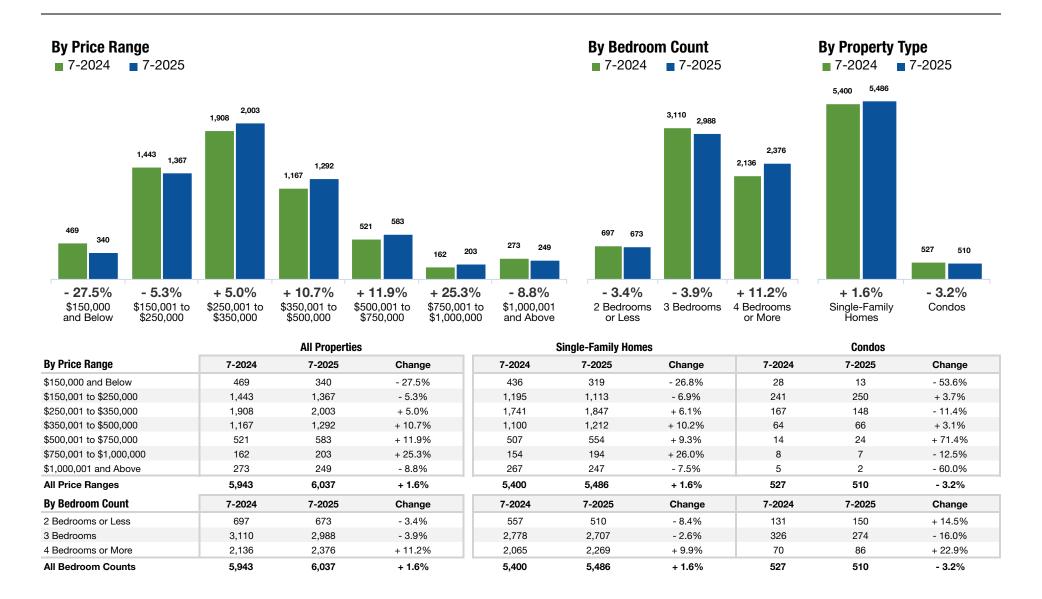
| + 25.3% | + 11.2% | + 1.6% | | | | |
|--------------------------|--------------------|---------------------|--|--|--|--|
| Price Range with | Bedroom Count with | Property Type With | | | | |
| Strongest Sales: | Strongest Sales: | Strongest Sales: | | | | |
| \$750,001 to \$1,000,000 | 4 Bedrooms or More | Single-Family Homes | | | | |
| Pending Sales | | 2 | | | | |
| Closed Sales | 3 | | | | | |
| Days On Market Unti | 4 | | | | | |
| Median Sales Price | 5 | | | | | |
| Percent of List Price | 6 | | | | | |
| Inventory of Homes f | 7 | | | | | |
| Months Supply of Inv | 8 | | | | | |



Pending Sales



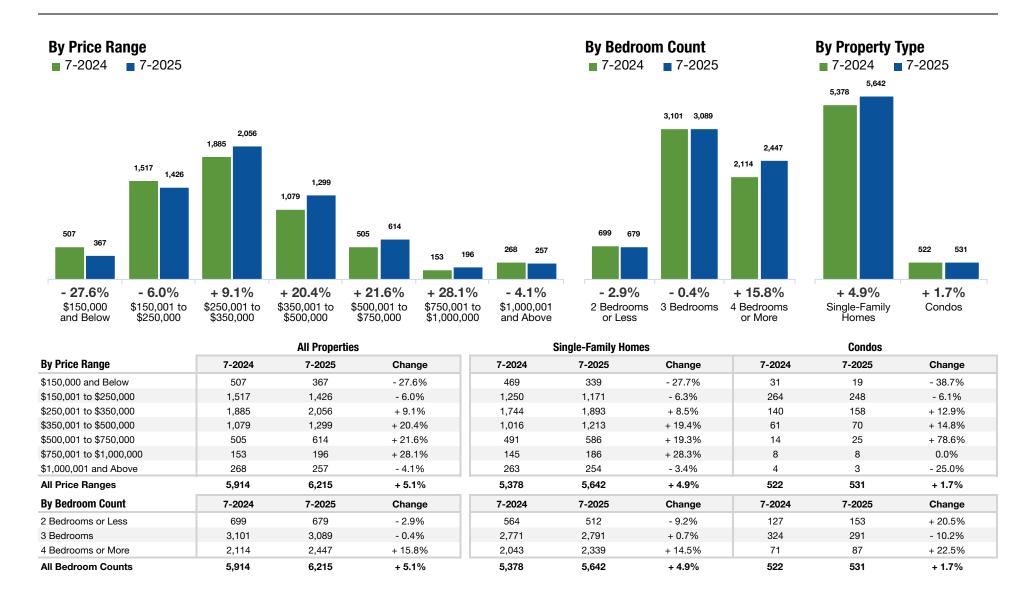




Closed Sales

A count of the actual sales that closed. Based on a rolling 12-month total.



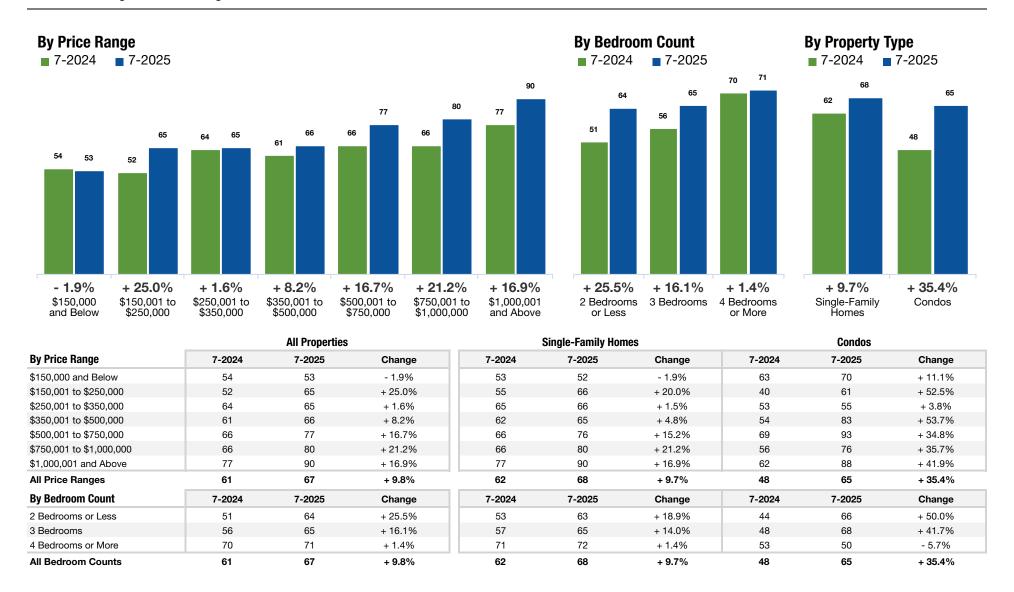


Days On Market Until Sale



Average number of days between when a property is listed and when an offer is accepted.

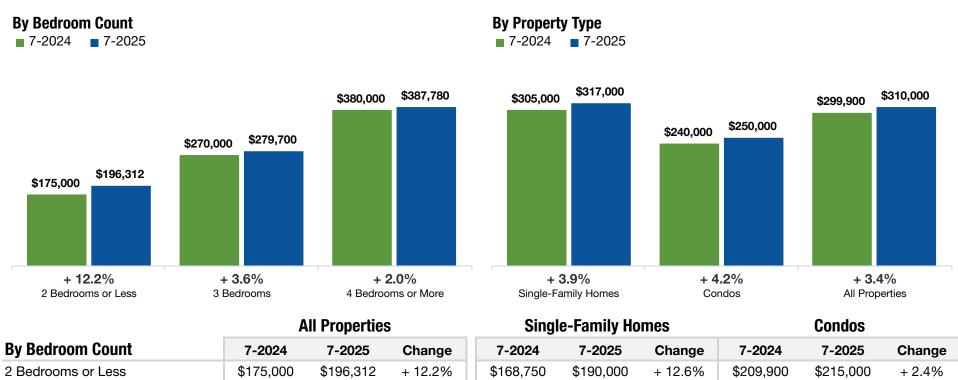
Based on a rolling 12-month average.



Median Sales Price



Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.

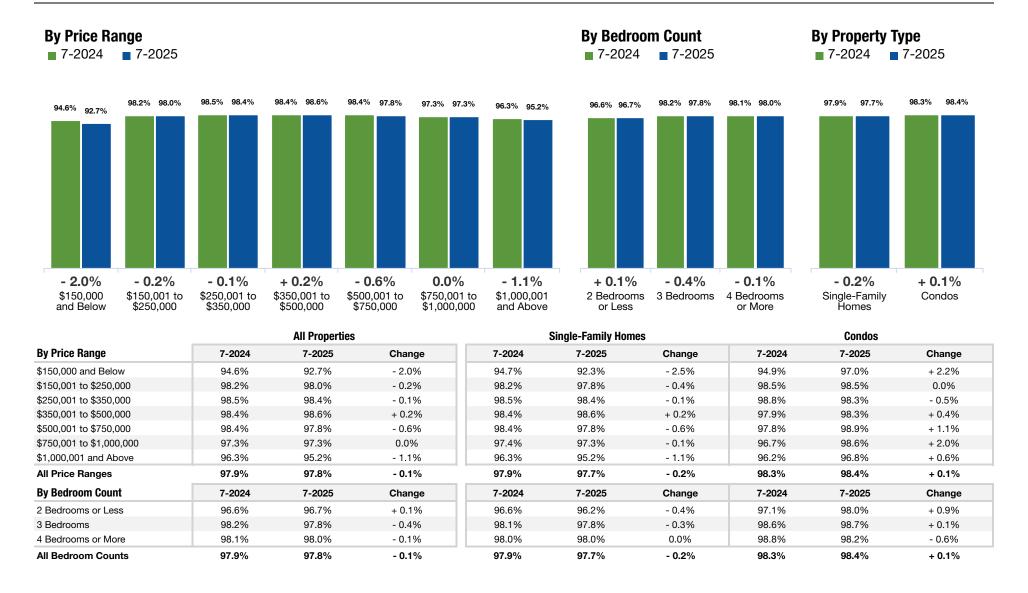


| | <i>F</i> | All Properties | | | Single-railing nomes | | | Condos | | |
|--------------------|-----------|----------------|---------|-----------|----------------------|---------|-----------|-----------|---------|--|
| By Bedroom Count | 7-2024 | 7-2025 | Change | 7-2024 | 7-2025 | Change | 7-2024 | 7-2025 | Change | |
| 2 Bedrooms or Less | \$175,000 | \$196,312 | + 12.2% | \$168,750 | \$190,000 | + 12.6% | \$209,900 | \$215,000 | + 2.4% | |
| 3 Bedrooms | \$270,000 | \$279,700 | + 3.6% | \$272,500 | \$280,000 | + 2.8% | \$252,900 | \$262,600 | + 3.8% | |
| 4 Bedrooms or More | \$380,000 | \$387,780 | + 2.0% | \$385,870 | \$394,900 | + 2.3% | \$200,000 | \$245,000 | + 22.5% | |
| All Bedroom Counts | \$299,900 | \$310,000 | + 3.4% | \$305,000 | \$317,000 | + 3.9% | \$240,000 | \$250,000 | + 4.2% | |

Percent of List Price Received



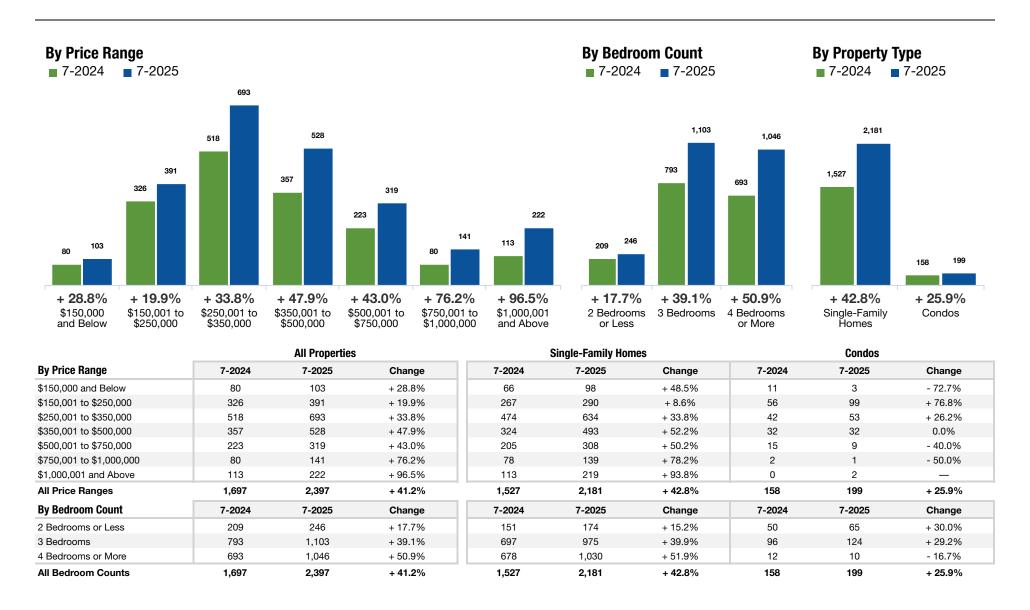
Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



Inventory of Homes for Sale



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



Months Supply of Inventory



The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months.

Based on one month of activity.

