

Local Market Update – July 2025

A Research Tool Provided by the Western Upstate Association of REALTORS®



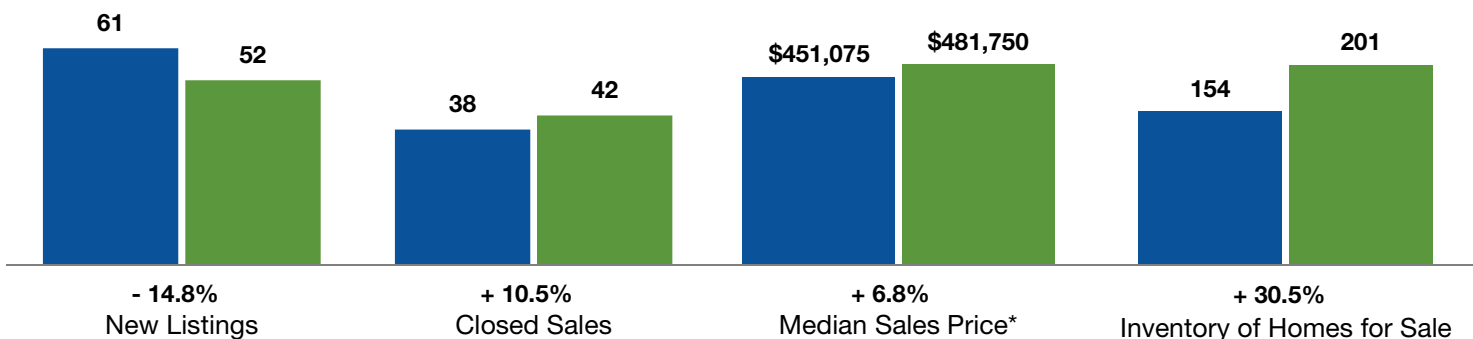
Lake Hartwell

Key Metrics	July			YTD		
	2024	2025	Percent Change	2024	2025	Percent Change
New Listings	61	52	- 14.8%	448	444	- 0.9%
Closed Sales	38	42	+ 10.5%	260	231	- 11.2%
Median Sales Price*	\$451,075	\$481,750	+ 6.8%	\$464,000	\$495,000	+ 6.7%
Percent of List Price Received*	98.1%	96.5%	- 1.6%	97.9%	97.1%	- 0.8%
Days on Market Until Sale	66	67	+ 1.5%	71	69	- 2.8%
Inventory of Homes for Sale	154	201	+ 30.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

July

■ 2024 ■ 2025



Historical Median Sales Price Rolling 12-Month Calculation

