Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



April 2025

U.S. new-home sales jumped 7.4% month-over-month and 6.0% year-over-year to a seasonally adjusted annual rate of 724,000 units, according to the U.S. Census Bureau. The median sales price for new homes decreased 1.9% from the previous month to \$403,600, down 7.5% from one year earlier. There were 503,000 new homes available for sale heading into April, for an 8.3-month supply at the current sales pace. For the 12-month period spanning May 2024 through April 2025, Pending Sales in the Western Upstate Association of REALTORS® region was up 0.2 percent overall. The price range with the largest pending sales gain was the \$750,001 to \$1,000,000 range, where sales improved 19.9 percent.

The overall Median Sales Price was up 2.7 percent to \$305,000. The property type with the largest gain was the Condos segment, where prices went up 9.4 percent to \$254,450. The price range that tended to sell the quickest was the \$150,000 and Below range at 54 days. The price range that tended to sell the slowest was the \$1,000,001 and Above range at 91 days.

Market-wide, inventory levels increased 37.3 percent. The property type with the largest gain was the Condos segment, where the number of properties for sale improved 54.8 percent. That amounts to 4.1 months of inventory for Single-Family Homes and 4.8 months of inventory for Condos.

Quick Facts

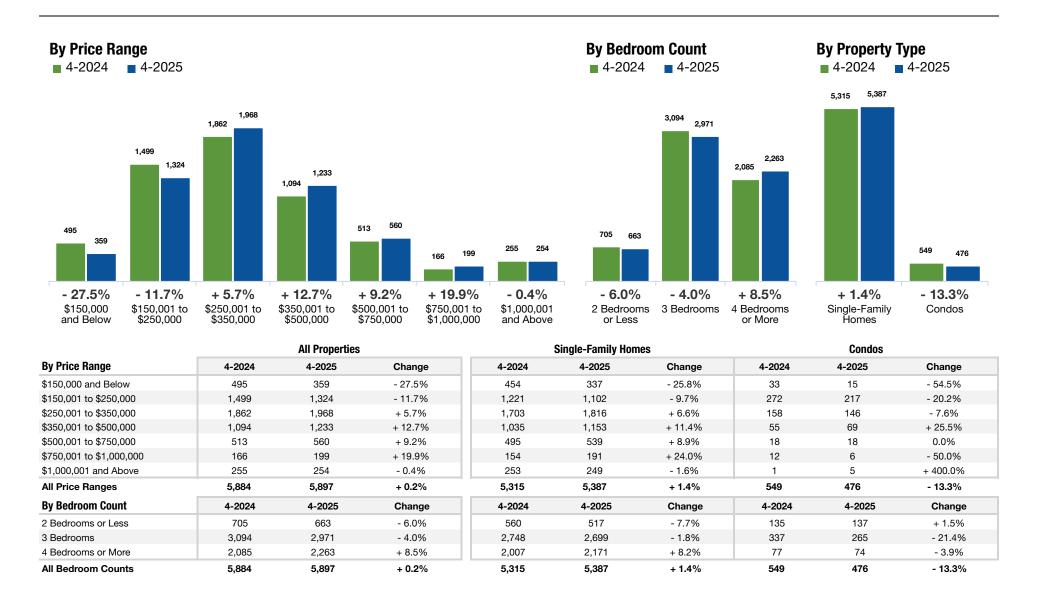
+ 1.4%
Property Type With Strongest Sales: Single-Family Homes
0
2
3
4
5
6
7
8



Pending Sales



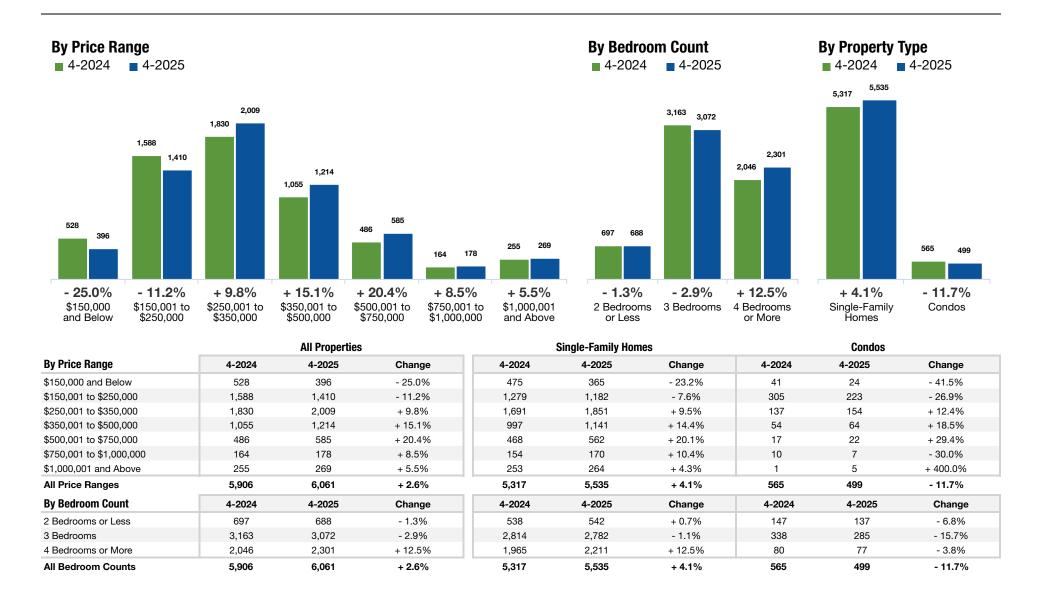




Closed Sales





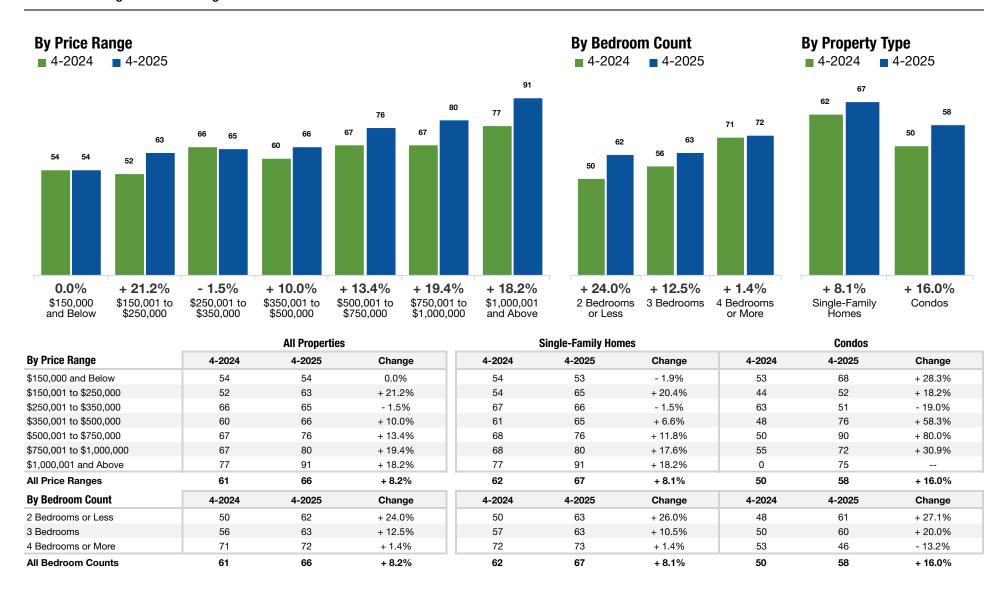


Days On Market Until Sale



Average number of days between when a property is listed and when an offer is accepted.

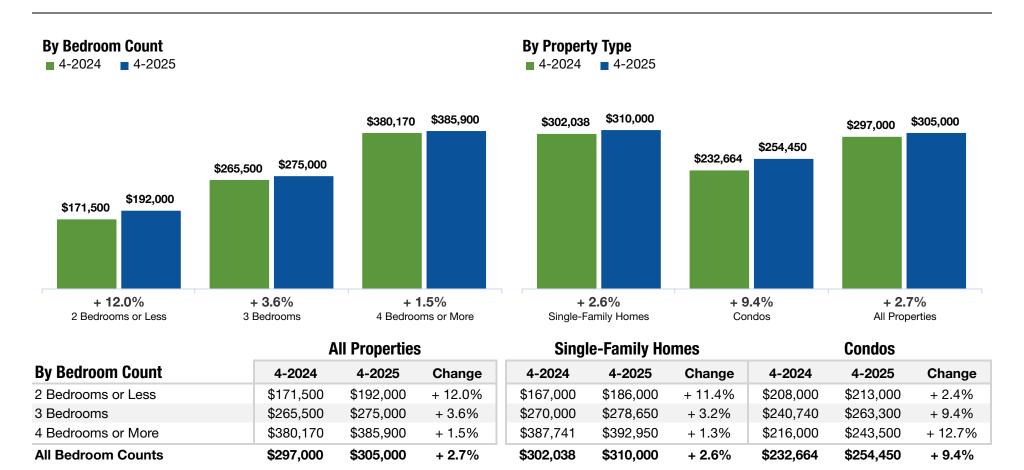
Based on a rolling 12-month average.



Median Sales Price



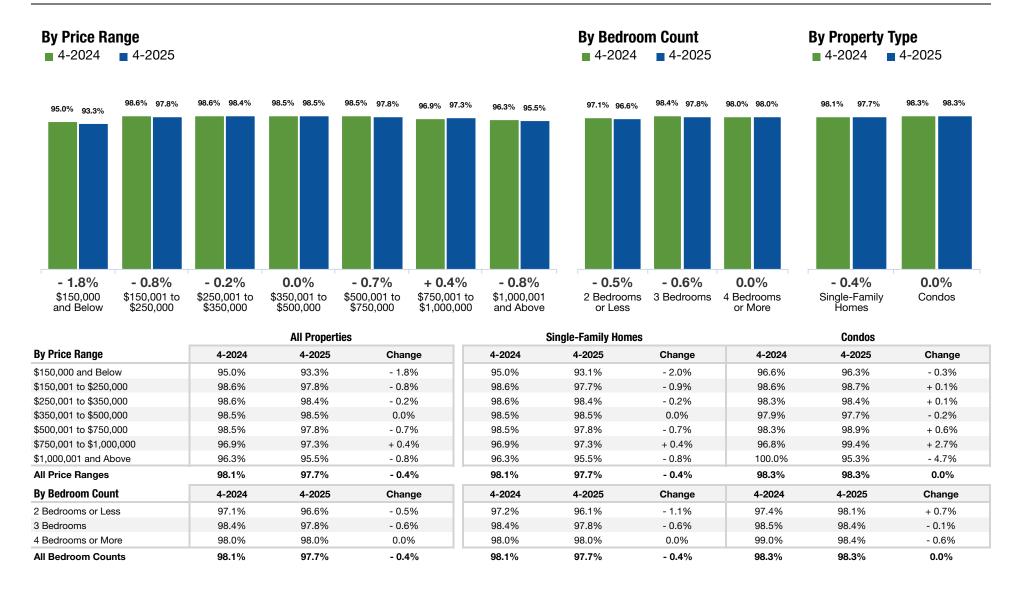
Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



Percent of List Price Received



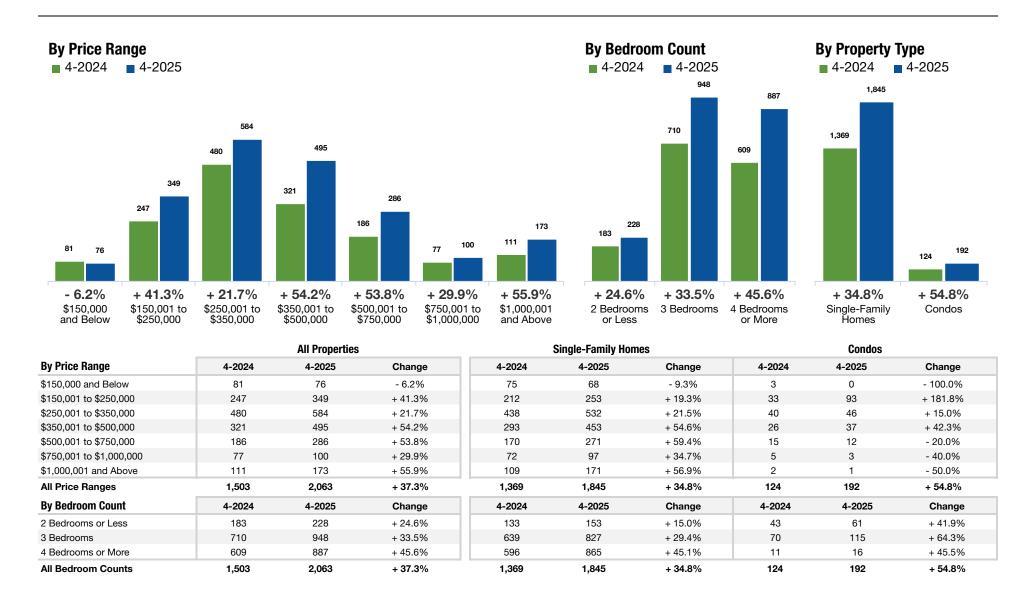
Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



Inventory of Homes for Sale



The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



Months Supply of Inventory



The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months.

Based on one month of activity.

