

Local Market Update – March 2024

A Research Tool Provided by the Western Upstate Association of REALTORS®

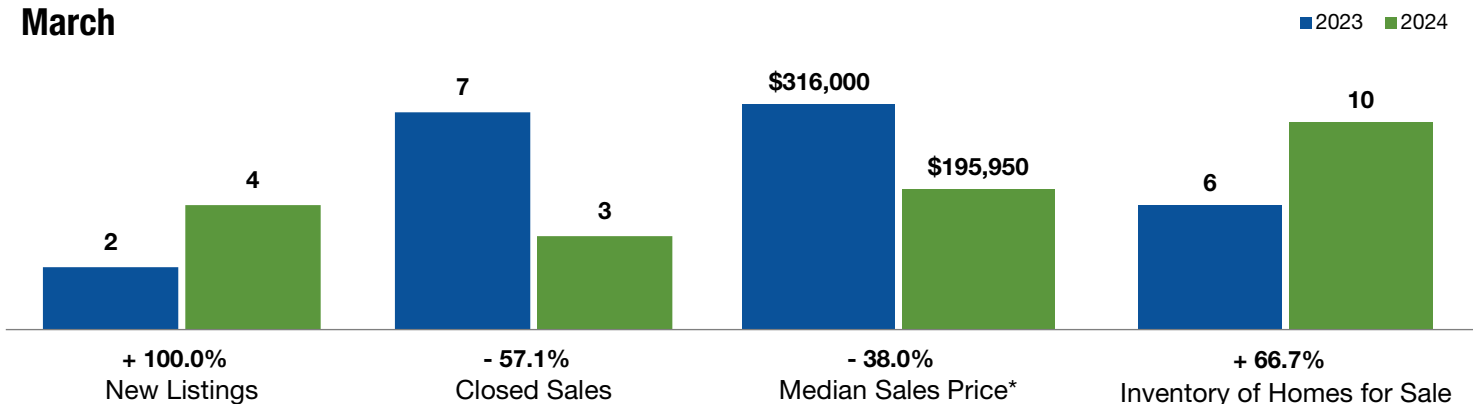


Lavonia

Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	2	4	+ 100.0%	9	12	+ 33.3%
Closed Sales	7	3	- 57.1%	9	8	- 11.1%
Median Sales Price*	\$316,000	\$195,950	- 38.0%	\$316,000	\$640,000	+ 102.5%
Percent of List Price Received*	100.3%	96.6%	- 3.7%	98.8%	94.4%	- 4.5%
Days on Market Until Sale	64	90	+ 40.6%	78	98	+ 25.6%
Inventory of Homes for Sale	6	10	+ 66.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

