

Local Market Update – March 2024

A Research Tool Provided by the Western Upstate Association of REALTORS®

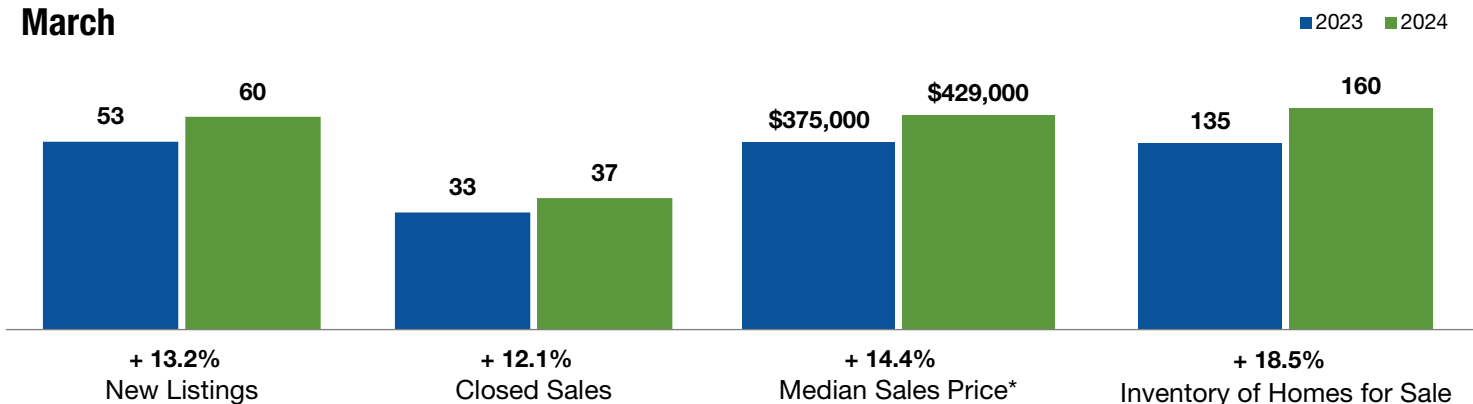


Lake Hartwell

Key Metrics	March			YTD		
	2023	2024	Percent Change	2023	2024	Percent Change
New Listings	53	60	+ 13.2%	139	185	+ 33.1%
Closed Sales	33	37	+ 12.1%	74	89	+ 20.3%
Median Sales Price*	\$375,000	\$429,000	+ 14.4%	\$395,000	\$346,500	- 12.3%
Percent of List Price Received*	98.1%	97.9%	- 0.2%	97.5%	96.6%	- 0.9%
Days on Market Until Sale	70	52	- 25.7%	73	81	+ 11.0%
Inventory of Homes for Sale	135	160	+ 18.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

