

Local Market Update – October 2023

A Research Tool Provided by the Western Upstate Association of REALTORS®

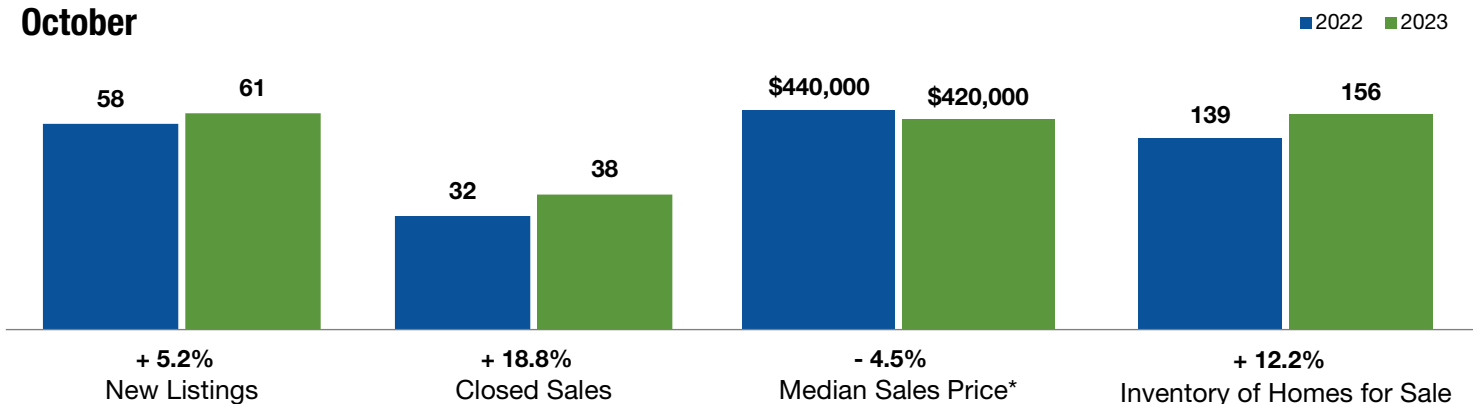


Lake Hartwell

Key Metrics	October			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	58	61	+ 5.2%	555	549	- 1.1%
Closed Sales	32	38	+ 18.8%	415	374	- 9.9%
Median Sales Price*	\$440,000	\$420,000	- 4.5%	\$400,000	\$455,500	+ 13.9%
Percent of List Price Received*	96.4%	96.6%	+ 0.2%	98.8%	97.3%	- 1.5%
Days on Market Until Sale	55	66	+ 20.0%	50	66	+ 32.0%
Inventory of Homes for Sale	139	156	+ 12.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

