

Local Market Update – September 2023

A Research Tool Provided by the Western Upstate Association of REALTORS®

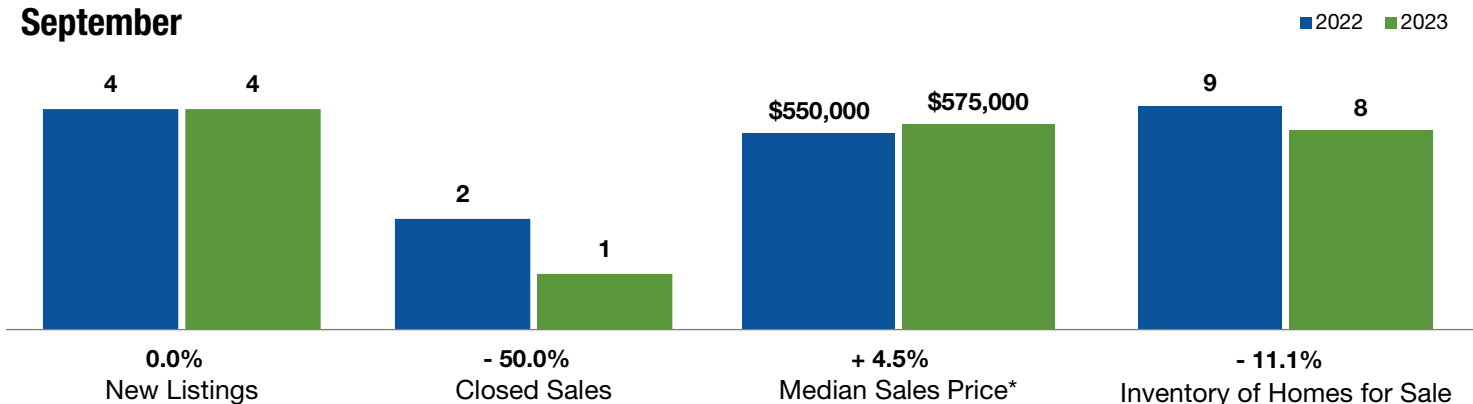


Lavonia

Key Metrics	September			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	4	4	0.0%	26	25	- 3.8%
Closed Sales	2	1	- 50.0%	14	18	+ 28.6%
Median Sales Price*	\$550,000	\$575,000	+ 4.5%	\$441,500	\$342,500	- 22.4%
Percent of List Price Received*	84.6%	92.0%	+ 8.7%	99.4%	98.0%	- 1.4%
Days on Market Until Sale	127	102	- 19.7%	37	63	+ 70.3%
Inventory of Homes for Sale	9	8	- 11.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

