

# Local Market Update – September 2023

A Research Tool Provided by the Western Upstate Association of REALTORS®

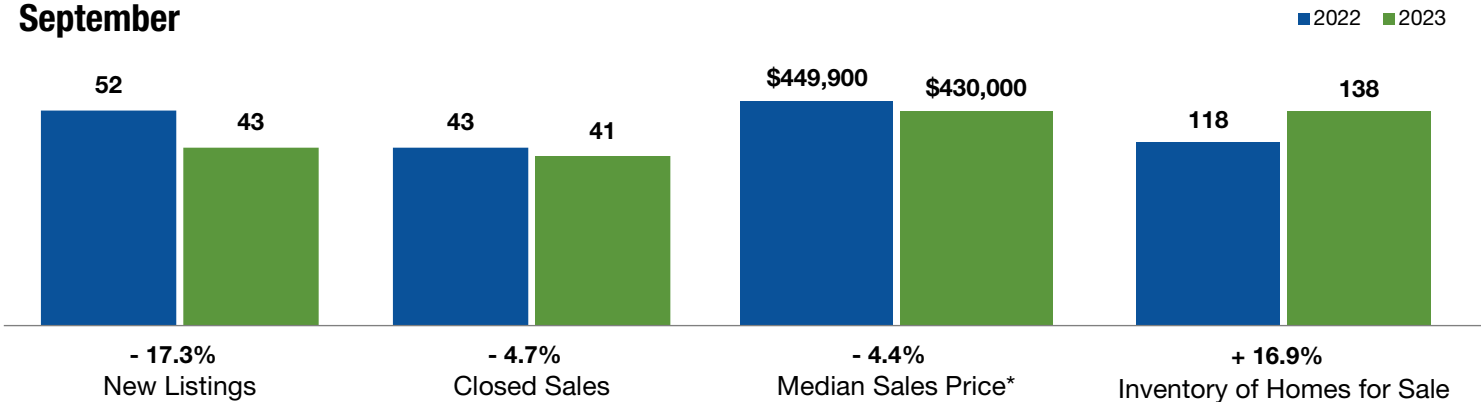


## Lake Hartwell

Key Metrics	September			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	52	43	- 17.3%	497	484	- 2.6%
Closed Sales	43	41	- 4.7%	383	336	- 12.3%
Median Sales Price*	\$449,900	<b>\$430,000</b>	- 4.4%	\$399,950	<b>\$458,750</b>	+ 14.7%
Percent of List Price Received*	97.6%	<b>97.3%</b>	- 0.3%	99.0%	<b>97.4%</b>	- 1.6%
Days on Market Until Sale	62	69	+ 11.3%	50	65	+ 30.0%
Inventory of Homes for Sale	118	138	+ 16.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

