

Local Market Update – August 2023

A Research Tool Provided by the Western Upstate Association of REALTORS®

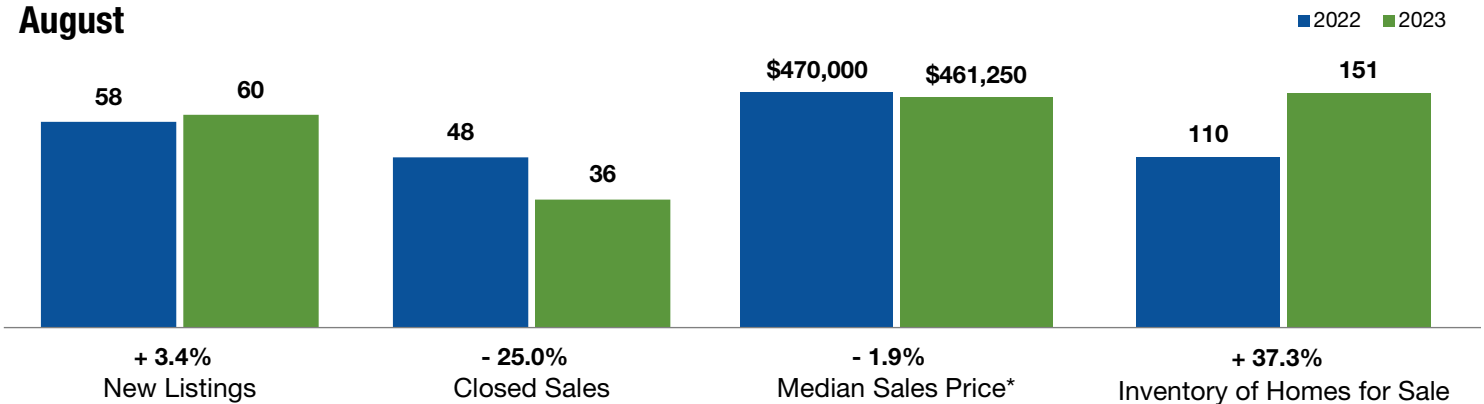


Lake Hartwell

Key Metrics	August			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	58	60	+ 3.4%	445	440	- 1.1%
Closed Sales	48	36	- 25.0%	340	295	- 13.2%
Median Sales Price*	\$470,000	\$461,250	- 1.9%	\$395,000	\$464,200	+ 17.5%
Percent of List Price Received*	96.8%	97.5%	+ 0.7%	99.2%	97.4%	- 1.8%
Days on Market Until Sale	36	62	+ 72.2%	48	65	+ 35.4%
Inventory of Homes for Sale	110	151	+ 37.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

