

Local Market Update – July 2023

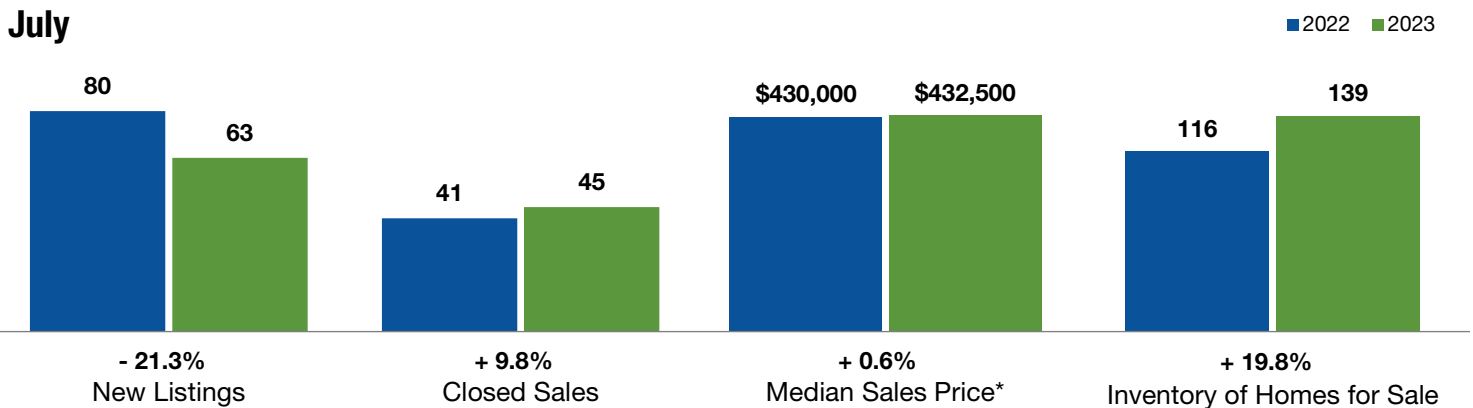
A Research Tool Provided by the Western Upstate Association of REALTORS®



Lake Hartwell

Key Metrics	July			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	80	63	- 21.3%	387	379	- 2.1%
Closed Sales	41	45	+ 9.8%	292	256	- 12.3%
Median Sales Price*	\$430,000	\$432,500	+ 0.6%	\$381,000	\$464,600	+ 21.9%
Percent of List Price Received*	100.5%	96.5%	- 4.0%	99.6%	97.4%	- 2.2%
Days on Market Until Sale	48	60	+ 25.0%	50	65	+ 30.0%
Inventory of Homes for Sale	116	139	+ 19.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

