

Local Market Update – March 2023

A Research Tool Provided by the Western Upstate Association of REALTORS®

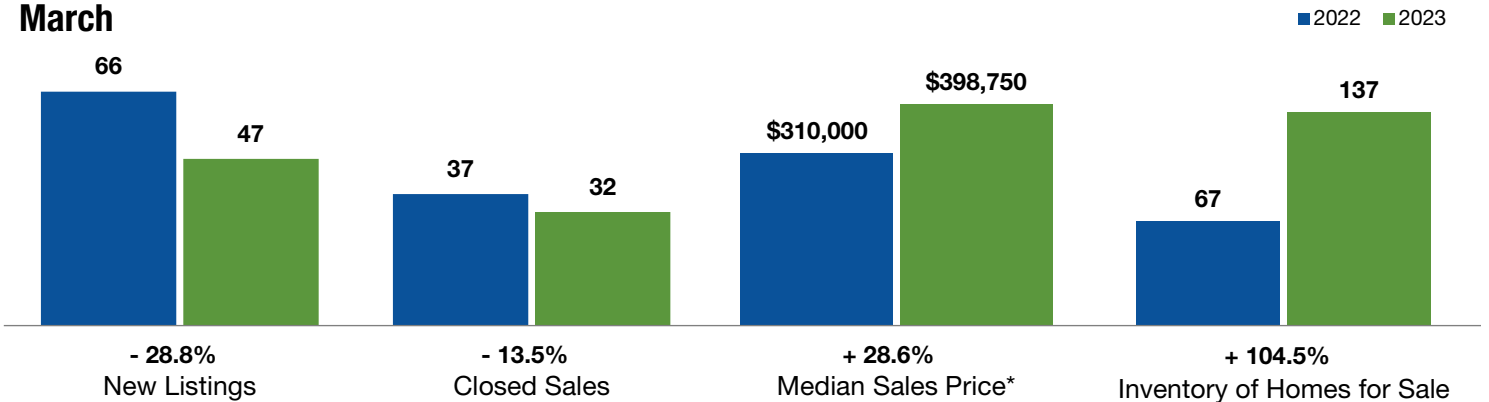


Lake Hartwell

Key Metrics	March			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	66	47	- 28.8%	150	133	- 11.3%
Closed Sales	37	32	- 13.5%	115	72	- 37.4%
Median Sales Price*	\$310,000	\$398,750	+ 28.6%	\$354,900	\$395,000	+ 11.3%
Percent of List Price Received*	99.3%	98.0%	- 1.3%	99.4%	97.4%	- 2.0%
Days on Market Until Sale	41	69	+ 68.3%	51	73	+ 43.1%
Inventory of Homes for Sale	67	137	+ 104.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

