

Local Market Update – February 2023

A Research Tool Provided by the Western Upstate Association of REALTORS®

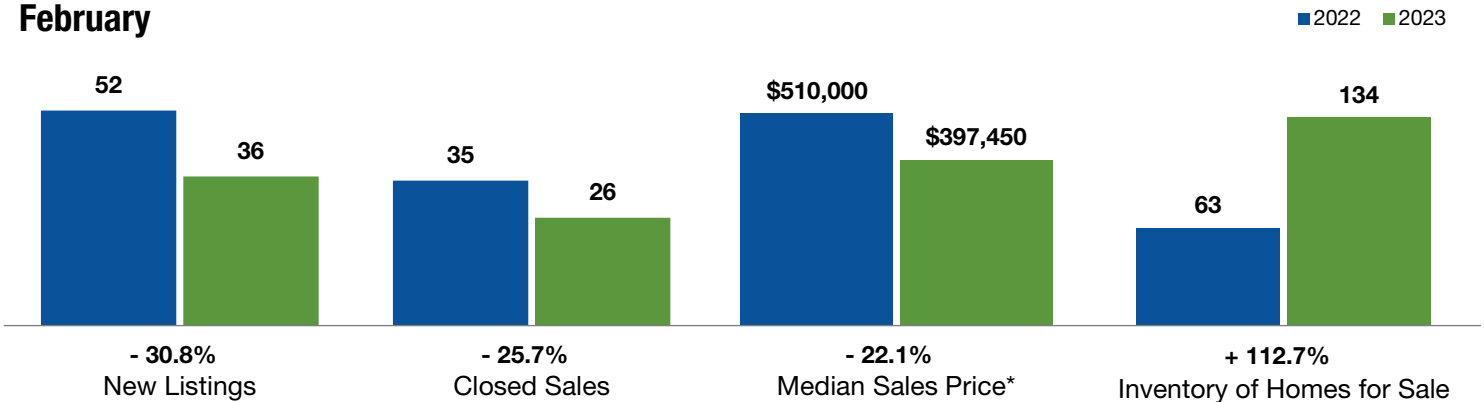


Lake Hartwell

Key Metrics	February			YTD		
	2022	2023	Percent Change	2022	2023	Percent Change
New Listings	52	36	- 30.8%	84	85	+ 1.2%
Closed Sales	35	26	- 25.7%	78	40	- 48.7%
Median Sales Price*	\$510,000	\$397,450	- 22.1%	\$395,875	\$395,000	- 0.2%
Percent of List Price Received*	99.5%	96.6%	- 2.9%	99.4%	97.0%	- 2.4%
Days on Market Until Sale	55	93	+ 69.1%	55	76	+ 38.2%
Inventory of Homes for Sale	63	134	+ 112.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

