

Local Market Update – October 2022

A Research Tool Provided by the Western Upstate Association of REALTORS®

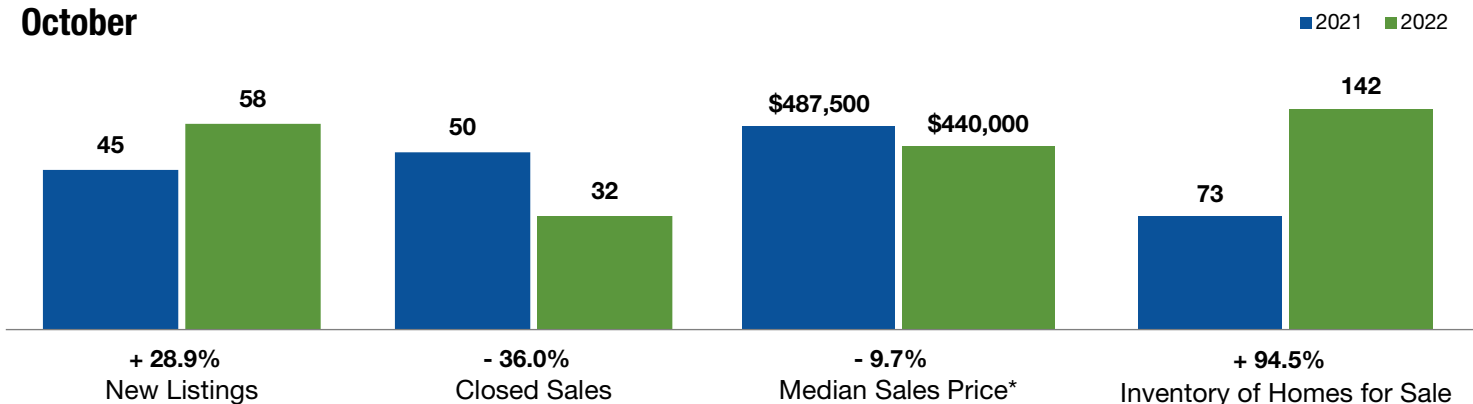


Lake Hartwell

Key Metrics	October			YTD		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	45	58	+ 28.9%	601	556	- 7.5%
Closed Sales	50	32	- 36.0%	509	414	- 18.7%
Median Sales Price*	\$487,500	\$440,000	- 9.7%	\$365,000	\$400,000	+ 9.6%
Percent of List Price Received*	98.3%	96.4%	- 1.9%	98.7%	98.8%	+ 0.1%
Days on Market Until Sale	59	55	- 6.8%	58	50	- 13.8%
Inventory of Homes for Sale	73	142	+ 94.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

