

# Local Market Update – July 2022

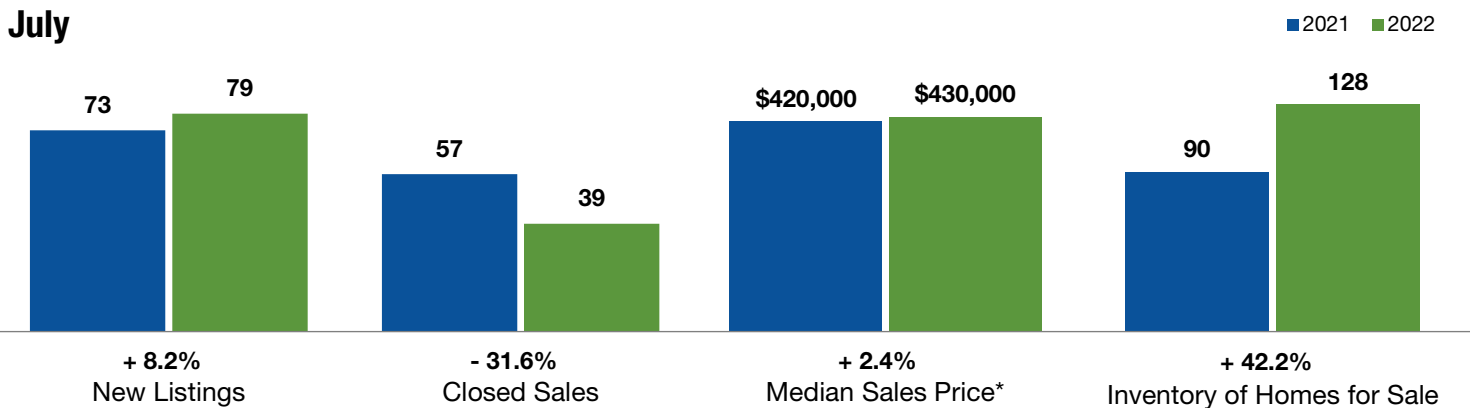
A Research Tool Provided by the Western Upstate Association of REALTORS®



## Lake Hartwell

Key Metrics	July			YTD		
	2021	2022	Percent Change	2021	2022	Percent Change
New Listings	73	79	+ 8.2%	449	384	- 14.5%
Closed Sales	57	39	- 31.6%	338	288	- 14.8%
Median Sales Price*	\$420,000	\$430,000	+ 2.4%	\$341,000	\$380,500	+ 11.6%
Percent of List Price Received*	99.8%	100.2%	+ 0.4%	98.8%	99.7%	+ 0.9%
Days on Market Until Sale	38	48	+ 26.3%	61	50	- 18.0%
Inventory of Homes for Sale	90	128	+ 42.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Historical Median Sales Price Rolling 12-Month Calculation

