Local Market Update – April 2022

A Research Tool Provided by the Western Upstate Association of REALTORS®

WESTERN UPSTATE ASSOCIATION OF REALTORS®

Lake Hartwell

	April			YTD		
Key Metrics	**2021**	**2022**	Percent Change	**2021**	**2022**	Percent Change
New Listings	62	**45**	- 27.4%	221	**192**	- 13.1%
Closed Sales	50	**45**	- 10.0%	178	**159**	- 10.7%
Median Sales Price*	$337,000	**$345,750**	+ 2.6%	$323,000	**$354,900**	+ 9.9%
Percent of List Price Received*	99.4%	**100.3%**	+ 0.9%	98.2%	**99.7%**	+ 1.5%
Days on Market Until Sale	68	**43**	- 36.8%	76	**49**	- 35.5%
Inventory of Homes for Sale	72	**87**	+ 20.8%	--	**--**	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April

Historical Median Sales Price Rolling 12-Month Calculation