

Local Market Update – March 2022

A Research Tool Provided by the Western Upstate Association of REALTORS®

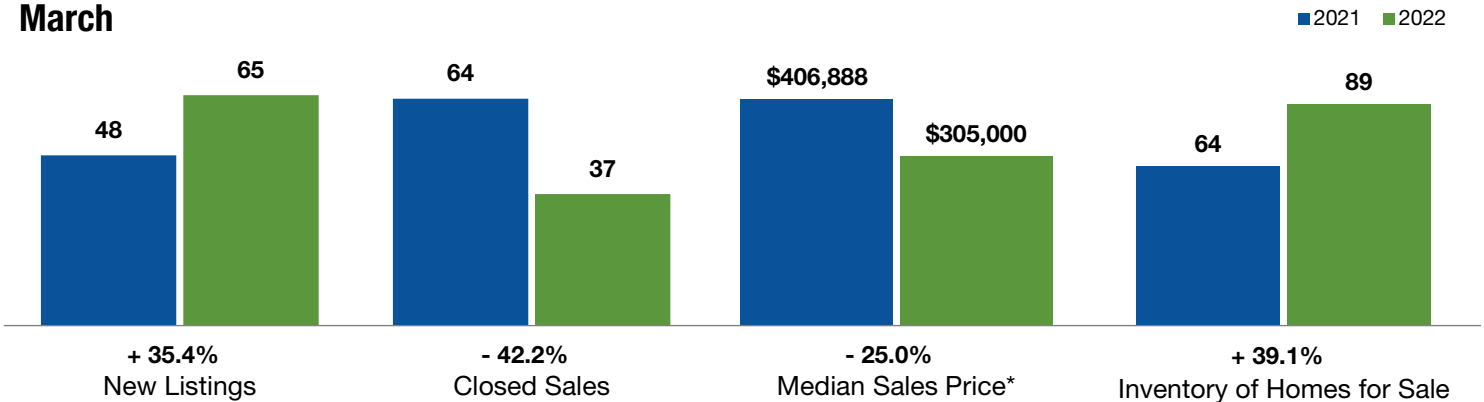


Lake Hartwell

| Key Metrics | March | | | YTD | | |
|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| | 2021 | 2022 | Percent Change | 2021 | 2022 | Percent Change |
| New Listings | 48 | 65 | + 35.4% | 159 | 147 | - 7.5% |
| Closed Sales | 64 | 37 | - 42.2% | 128 | 114 | - 10.9% |
| Median Sales Price* | \$406,888 | \$305,000 | - 25.0% | \$314,750 | \$354,900 | + 12.8% |
| Percent of List Price Received* | 99.3% | 99.6% | + 0.3% | 97.8% | 99.5% | + 1.7% |
| Days on Market Until Sale | 79 | 41 | - 48.1% | 79 | 51 | - 35.4% |
| Inventory of Homes for Sale | 64 | 89 | + 39.1% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

