

Local Market Update – February 2022

A Research Tool Provided by the Western Upstate Association of REALTORS®

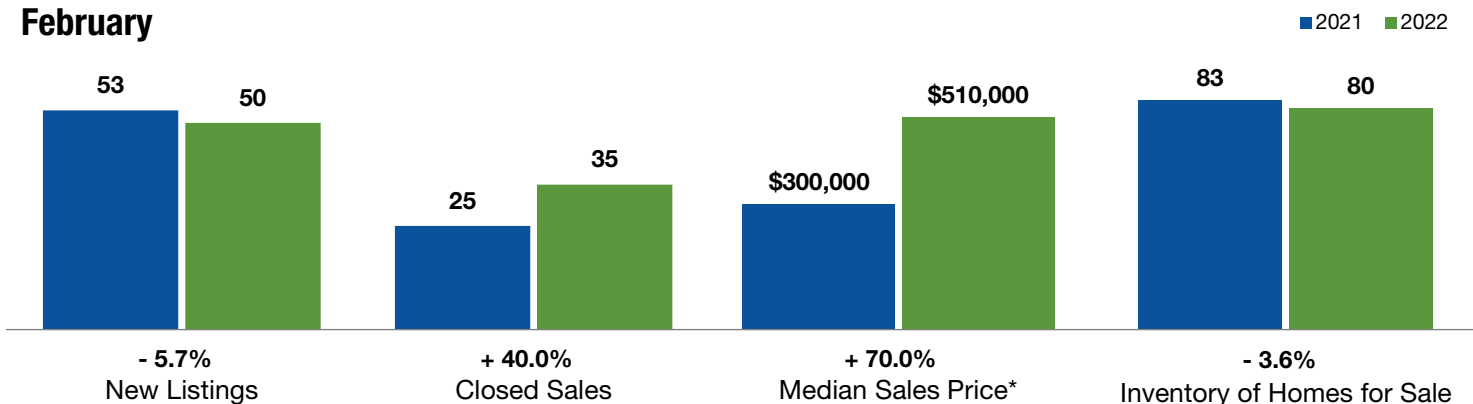


Lake Hartwell

| Key Metrics | February | | | YTD | | |
|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| | 2021 | 2022 | Percent Change | 2021 | 2022 | Percent Change |
| New Listings | 53 | 50 | - 5.7% | 111 | 81 | - 27.0% |
| Closed Sales | 25 | 35 | + 40.0% | 64 | 77 | + 20.3% |
| Median Sales Price* | \$300,000 | \$510,000 | + 70.0% | \$298,500 | \$396,750 | + 32.9% |
| Percent of List Price Received* | 97.0% | 99.5% | + 2.6% | 96.3% | 99.5% | + 3.3% |
| Days on Market Until Sale | 67 | 55 | - 17.9% | 80 | 56 | - 30.0% |
| Inventory of Homes for Sale | 83 | 80 | - 3.6% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

