

Local Market Update – January 2022

A Research Tool Provided by the Western Upstate Association of REALTORS®

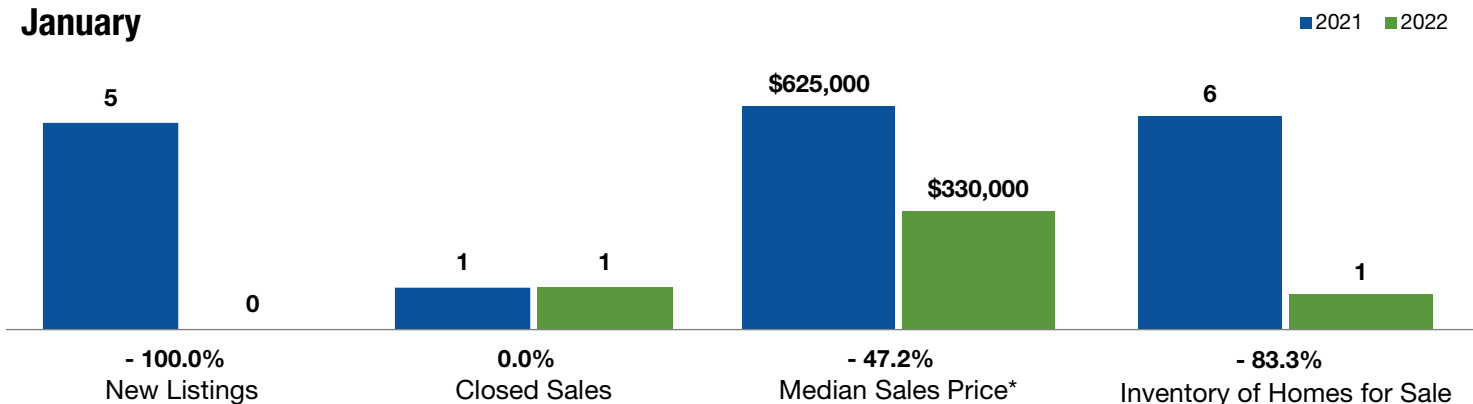


Lavonia

| Key Metrics | January | | | YTD | | |
|---------------------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| | 2021 | 2022 | Percent Change | 2021 | 2022 | Percent Change |
| New Listings | 5 | 0 | - 100.0% | 5 | 0 | - 100.0% |
| Closed Sales | 1 | 1 | 0.0% | 1 | 1 | 0.0% |
| Median Sales Price* | \$625,000 | \$330,000 | - 47.2% | \$625,000 | \$330,000 | - 47.2% |
| Percent of List Price Received* | 97.8% | 95.7% | - 2.1% | 97.8% | 95.7% | - 2.1% |
| Days on Market Until Sale | 31 | 41 | + 32.3% | 31 | 41 | + 32.3% |
| Inventory of Homes for Sale | 6 | 1 | - 83.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

