

Local Market Update – November 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

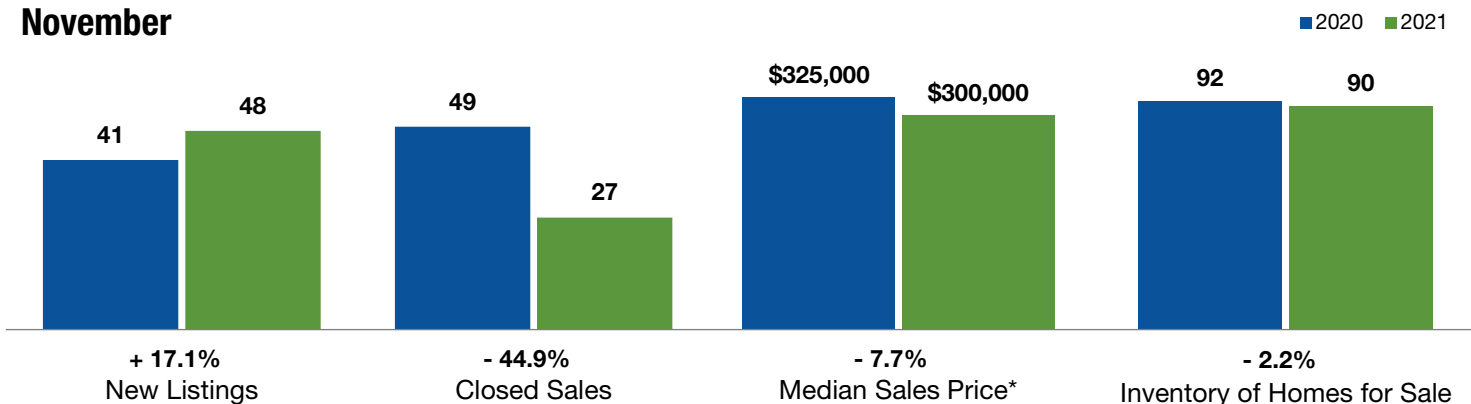


Lake Hartwell

Key Metrics	November			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	41	48	+ 17.1%	684	647	- 5.4%
Closed Sales	49	27	- 44.9%	604	530	- 12.3%
Median Sales Price*	\$325,000	\$300,000	- 7.7%	\$313,850	\$364,950	+ 16.3%
Percent of List Price Received*	99.0%	98.5%	- 0.5%	97.0%	98.8%	+ 1.9%
Days on Market Until Sale	80	43	- 46.3%	95	57	- 40.0%
Inventory of Homes for Sale	92	90	- 2.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

