

Local Market Update – October 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

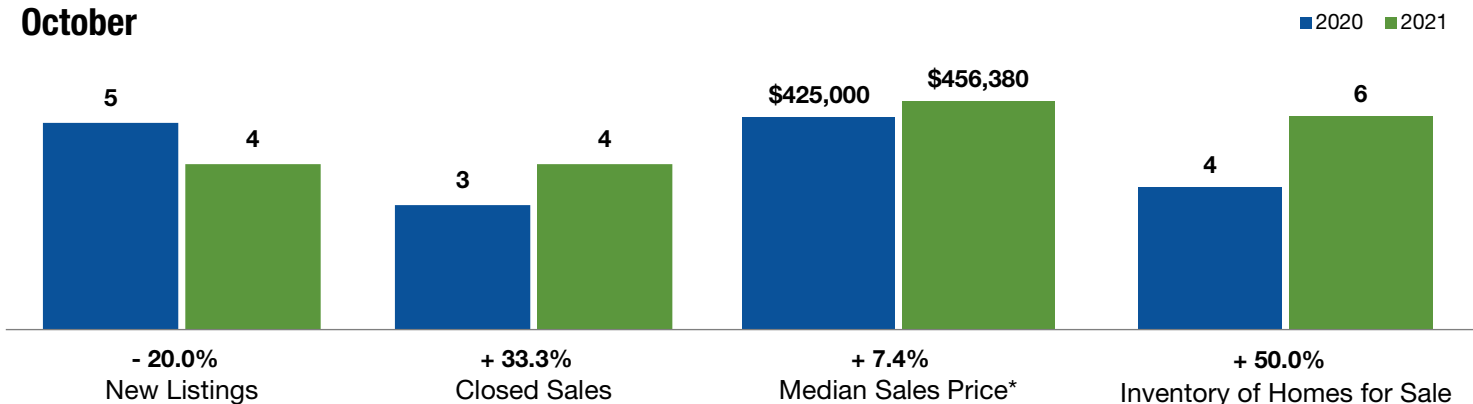


Lavonia

Key Metrics	October			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	5	4	- 20.0%	34	39	+ 14.7%
Closed Sales	3	4	+ 33.3%	37	34	- 8.1%
Median Sales Price*	\$425,000	\$456,380	+ 7.4%	\$313,700	\$475,000	+ 51.4%
Percent of List Price Received*	101.8%	97.3%	- 4.4%	97.2%	99.3%	+ 2.2%
Days on Market Until Sale	50	73	+ 46.0%	119	45	- 62.2%
Inventory of Homes for Sale	4	6	+ 50.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

