

Local Market Update – October 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

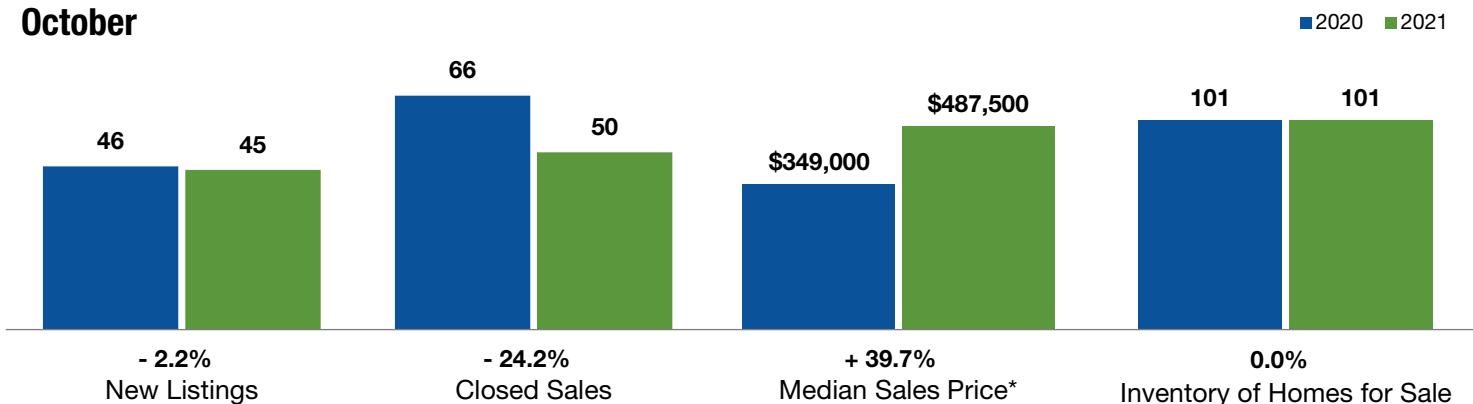


Lake Hartwell

Key Metrics	October			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	46	45	- 2.2%	643	601	- 6.5%
Closed Sales	66	50	- 24.2%	555	505	- 9.0%
Median Sales Price*	\$349,000	\$487,500	+ 39.7%	\$310,000	\$369,000	+ 19.0%
Percent of List Price Received*	97.9%	98.3%	+ 0.4%	96.9%	98.8%	+ 2.0%
Days on Market Until Sale	75	59	- 21.3%	96	58	- 39.6%
Inventory of Homes for Sale	101	101	0.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

