

Local Market Update – October 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

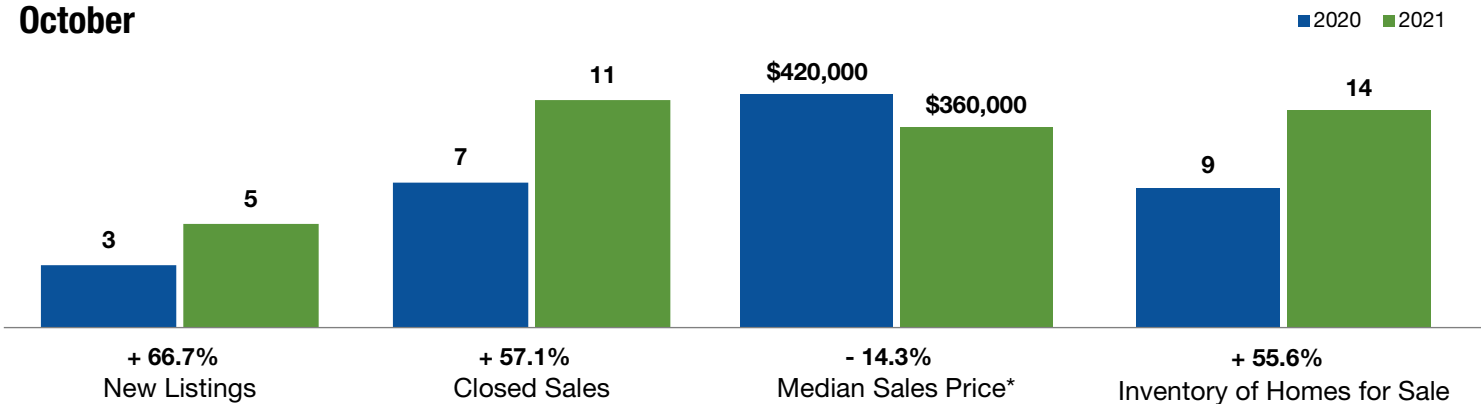


Fair Play

Key Metrics	October			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	3	5	+ 66.7%	63	83	+ 31.7%
Closed Sales	7	11	+ 57.1%	54	66	+ 22.2%
Median Sales Price*	\$420,000	\$360,000	- 14.3%	\$312,500	\$328,500	+ 5.1%
Percent of List Price Received*	96.4%	96.3%	- 0.1%	95.6%	97.9%	+ 2.4%
Days on Market Until Sale	85	48	- 43.5%	100	67	- 33.0%
Inventory of Homes for Sale	9	14	+ 55.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

