

Local Market Update – September 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

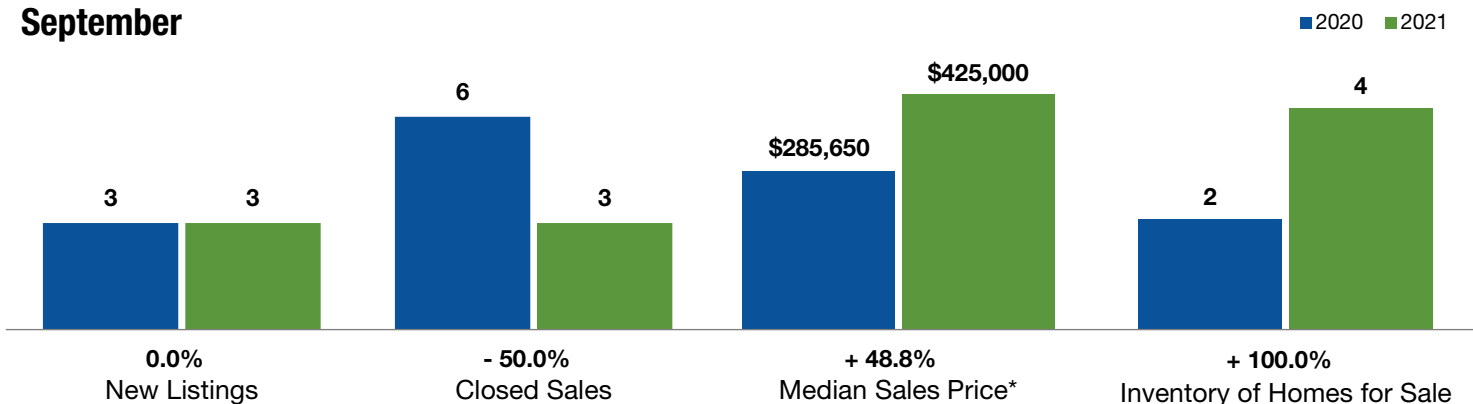


Lavonia

Key Metrics	September			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	3	3	0.0%	29	35	+ 20.7%
Closed Sales	6	3	- 50.0%	34	30	- 11.8%
Median Sales Price*	\$285,650	\$425,000	+ 48.8%	\$285,000	\$475,000	+ 66.7%
Percent of List Price Received*	100.9%	101.3%	+ 0.4%	96.8%	99.6%	+ 2.9%
Days on Market Until Sale	68	33	- 51.5%	125	41	- 67.2%
Inventory of Homes for Sale	2	4	+ 100.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

