

# Local Market Update – September 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

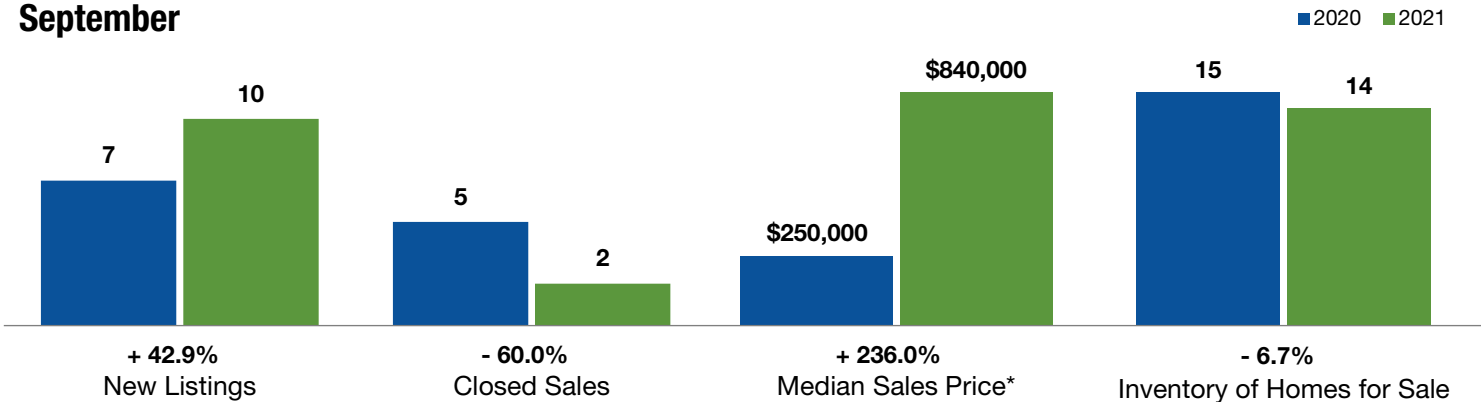


## Fair Play

| Key Metrics                     | September |                  |                | YTD       |                  |                |
|---------------------------------|-----------|------------------|----------------|-----------|------------------|----------------|
|                                 | 2020      | 2021             | Percent Change | 2020      | 2021             | Percent Change |
| New Listings                    | 7         | 10               | + 42.9%        | 60        | 78               | + 30.0%        |
| Closed Sales                    | 5         | 2                | - 60.0%        | 47        | 55               | + 17.0%        |
| Median Sales Price*             | \$250,000 | <b>\$840,000</b> | + 236.0%       | \$290,000 | <b>\$322,000</b> | + 11.0%        |
| Percent of List Price Received* | 96.9%     | <b>97.5%</b>     | + 0.6%         | 95.4%     | <b>98.2%</b>     | + 2.9%         |
| Days on Market Until Sale       | 70        | 36               | - 48.6%        | 102       | 71               | - 30.4%        |
| Inventory of Homes for Sale     | 15        | 14               | - 6.7%         | --        | --               | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

