

# Local Market Update – September 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

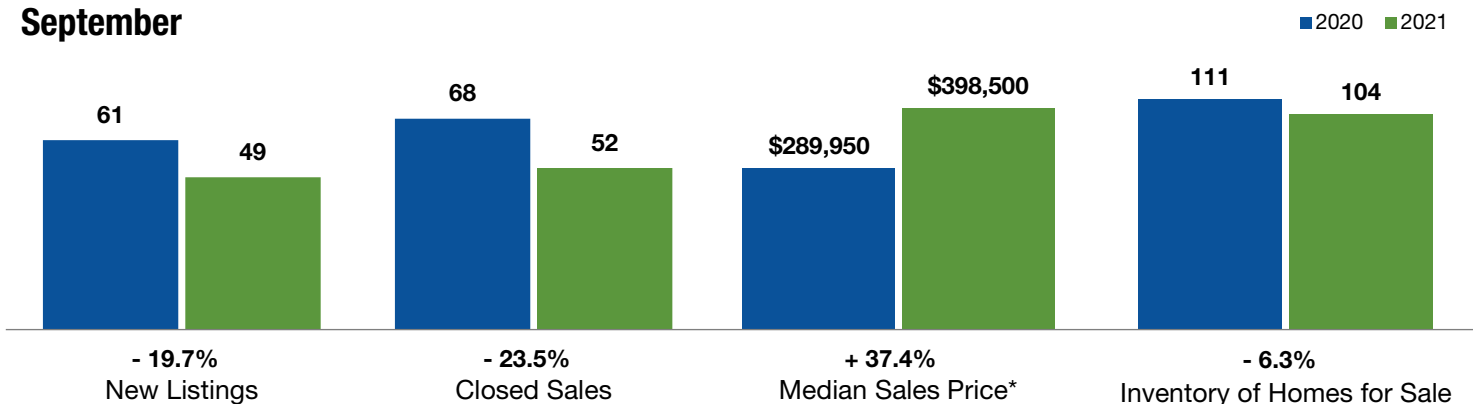


## Lake Hartwell

Key Metrics	September			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	61	49	- 19.7%	597	553	- 7.4%
Closed Sales	68	52	- 23.5%	489	455	- 7.0%
Median Sales Price*	\$289,950	<b>\$398,500</b>	+ 37.4%	\$307,000	<b>\$360,000</b>	+ 17.3%
Percent of List Price Received*	97.1%	<b>99.5%</b>	+ 2.5%	96.7%	<b>98.9%</b>	+ 2.3%
Days on Market Until Sale	99	52	- 47.5%	99	58	- 41.4%
Inventory of Homes for Sale	111	104	- 6.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

