

# Local Market Update – August 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

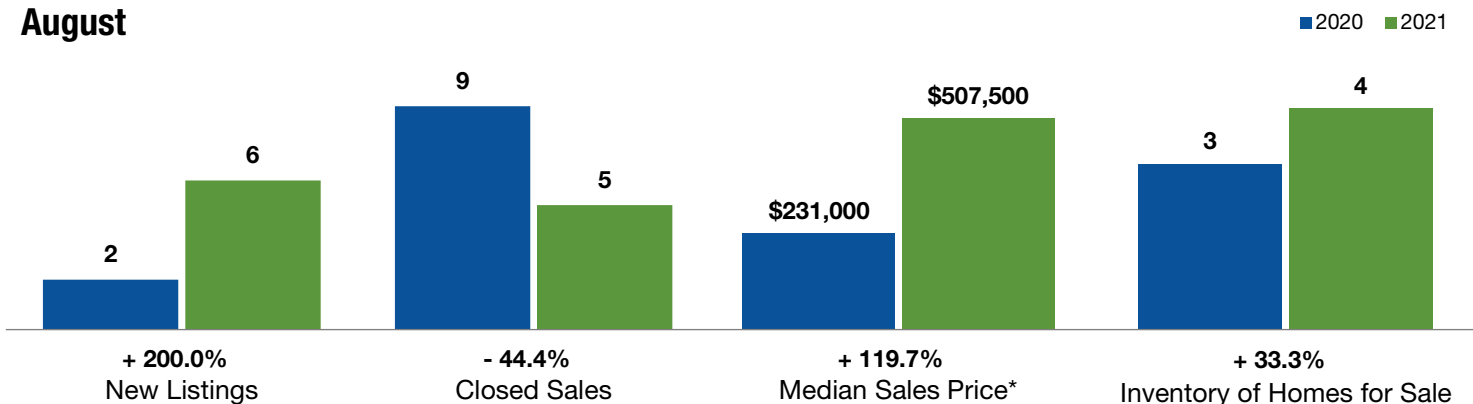


## Lavonia

Key Metrics	August			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	2	6	+ 200.0%	26	32	+ 23.1%
Closed Sales	9	5	- 44.4%	28	27	- 3.6%
Median Sales Price*	\$231,000	\$507,500	+ 119.7%	\$285,000	\$480,000	+ 68.4%
Percent of List Price Received*	98.6%	103.9%	+ 5.4%	95.9%	99.4%	+ 3.6%
Days on Market Until Sale	38	30	- 21.1%	137	42	- 69.3%
Inventory of Homes for Sale	3	4	+ 33.3%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Median Sales Price Rolling 12-Month Calculation

