

Local Market Update – August 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

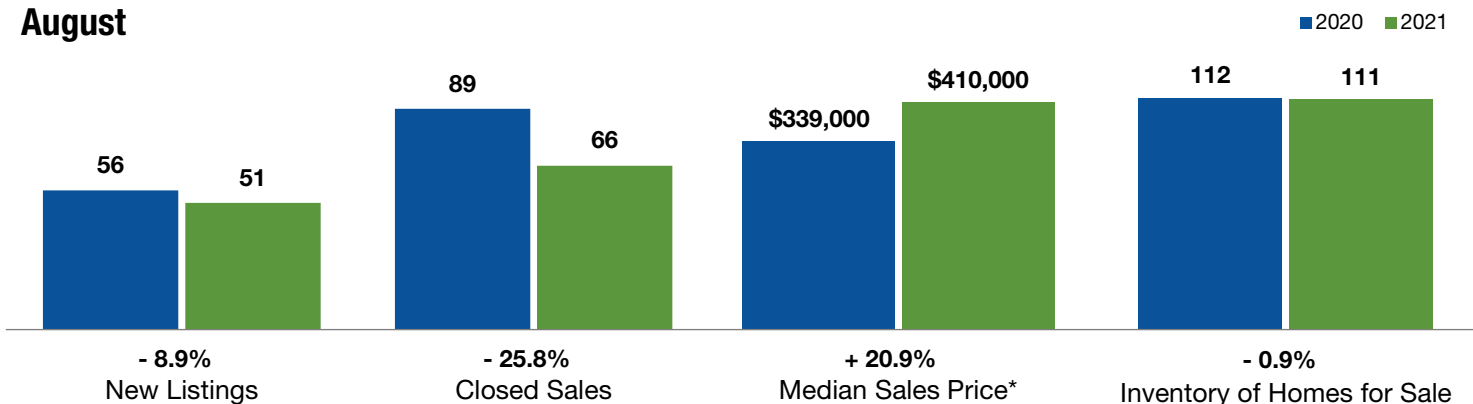


Lake Hartwell

Key Metrics	August			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	56	51	- 8.9%	536	501	- 6.5%
Closed Sales	89	66	- 25.8%	421	403	- 4.3%
Median Sales Price*	\$339,000	\$410,000	+ 20.9%	\$310,000	\$356,000	+ 14.8%
Percent of List Price Received*	97.8%	98.4%	+ 0.6%	96.7%	98.8%	+ 2.2%
Days on Market Until Sale	85	45	- 47.1%	99	58	- 41.4%
Inventory of Homes for Sale	112	111	- 0.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

