

Local Market Update – July 2021

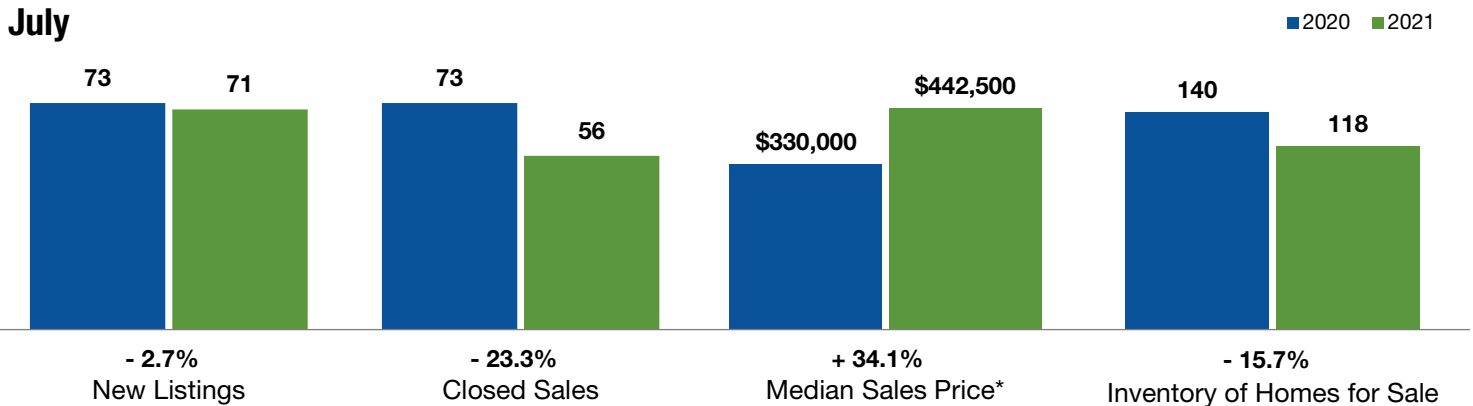
A Research Tool Provided by the Western Upstate Association of REALTORS®



Lake Hartwell

Key Metrics	July			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	73	71	- 2.7%	480	449	- 6.5%
Closed Sales	73	56	- 23.3%	332	336	+ 1.2%
Median Sales Price*	\$330,000	\$442,500	+ 34.1%	\$309,500	\$347,500	+ 12.3%
Percent of List Price Received*	96.4%	99.9%	+ 3.6%	96.3%	98.9%	+ 2.7%
Days on Market Until Sale	101	39	- 61.4%	103	61	- 40.8%
Inventory of Homes for Sale	140	118	- 15.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

