

Local Market Update – July 2021

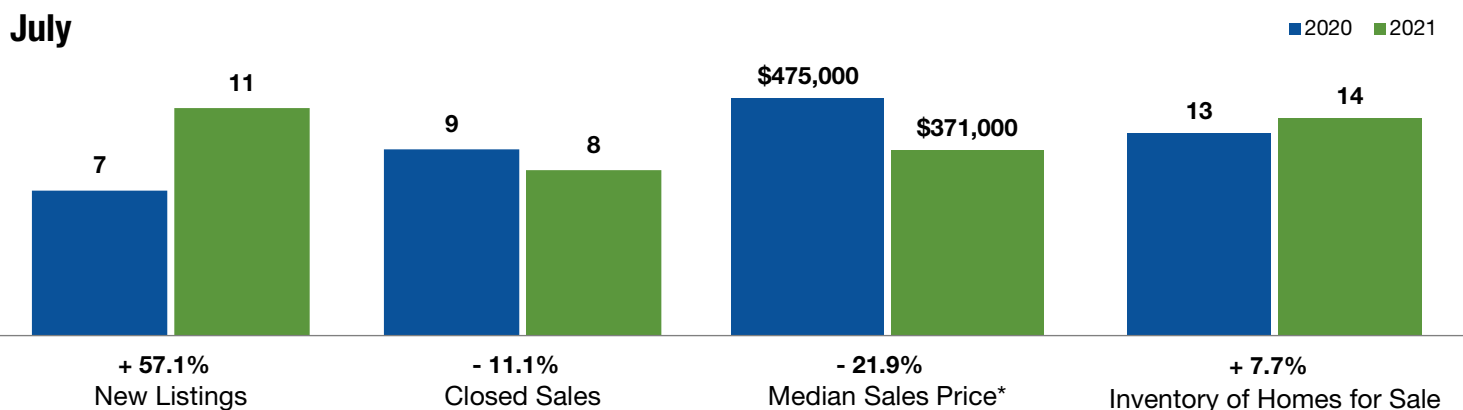
A Research Tool Provided by the Western Upstate Association of REALTORS®



Fair Play

Key Metrics	July			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	7	11	+ 57.1%	44	62	+ 40.9%
Closed Sales	9	8	- 11.1%	31	47	+ 51.6%
Median Sales Price*	\$475,000	\$371,000	- 21.9%	\$325,000	\$322,000	- 0.9%
Percent of List Price Received*	97.9%	98.9%	+ 1.0%	94.6%	98.0%	+ 3.6%
Days on Market Until Sale	100	45	- 55.0%	110	77	- 30.0%
Inventory of Homes for Sale	13	14	+ 7.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

