

Local Market Update – July 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

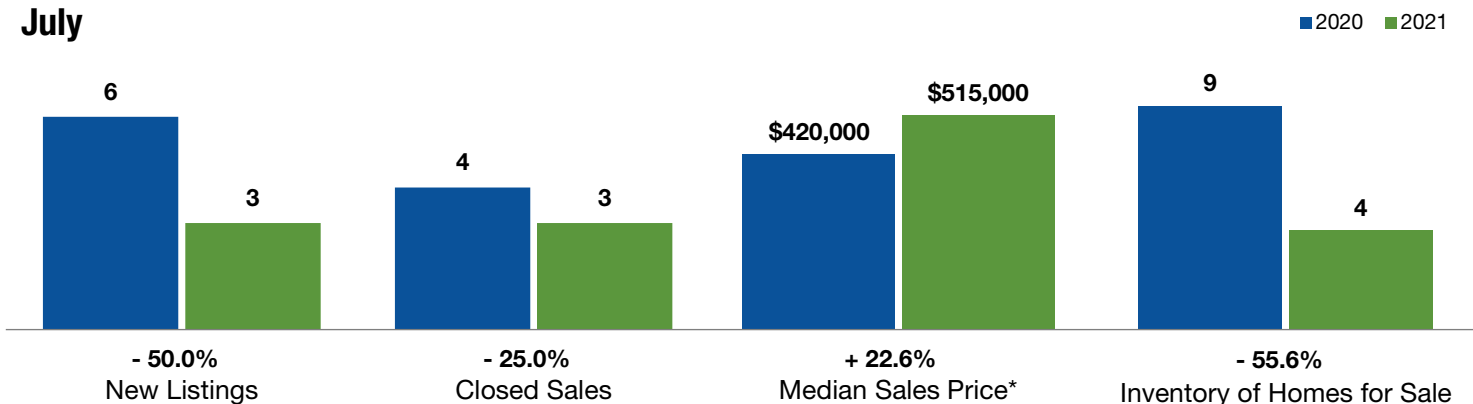


Lavonia

Key Metrics	July			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	6	3	- 50.0%	24	26	+ 8.3%
Closed Sales	4	3	- 25.0%	19	22	+ 15.8%
Median Sales Price*	\$420,000	\$515,000	+ 22.6%	\$349,400	\$480,000	+ 37.4%
Percent of List Price Received*	96.7%	95.8%	- 0.9%	94.6%	98.6%	+ 4.2%
Days on Market Until Sale	237	47	- 80.2%	187	45	- 75.9%
Inventory of Homes for Sale	9	4	- 55.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

July



Historical Median Sales Price Rolling 12-Month Calculation

