

Local Market Update – June 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

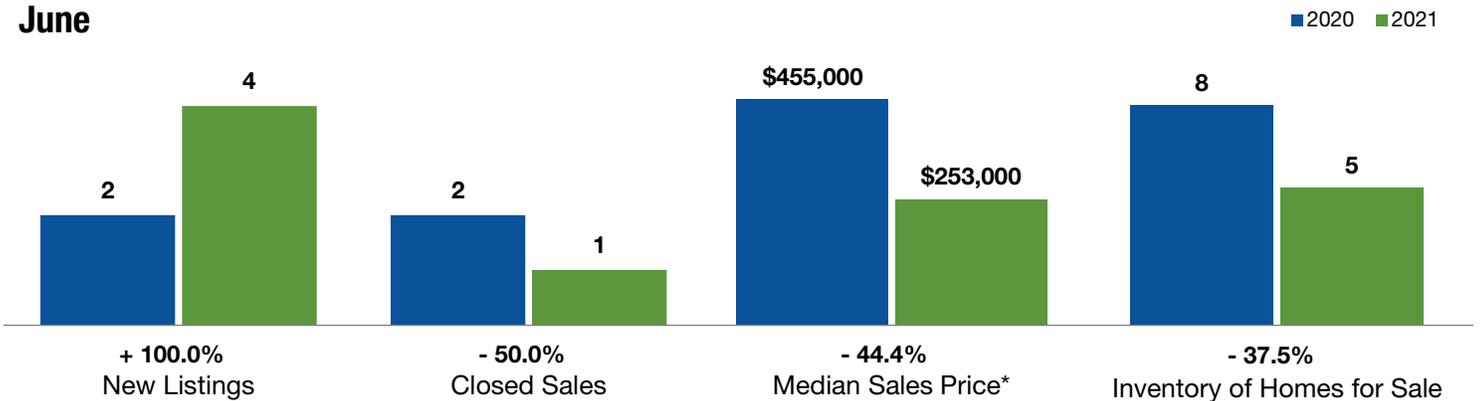


Lavonia

Key Metrics	June			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	2	4	+ 100.0%	18	23	+ 27.8%
Closed Sales	2	1	- 50.0%	15	19	+ 26.7%
Median Sales Price*	\$455,000	\$253,000	- 44.4%	\$349,400	\$475,000	+ 35.9%
Percent of List Price Received*	97.7%	97.7%	0.0%	94.1%	99.0%	+ 5.2%
Days on Market Until Sale	53	63	+ 18.9%	173	45	- 74.0%
Inventory of Homes for Sale	8	5	- 37.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

