

Local Market Update – June 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

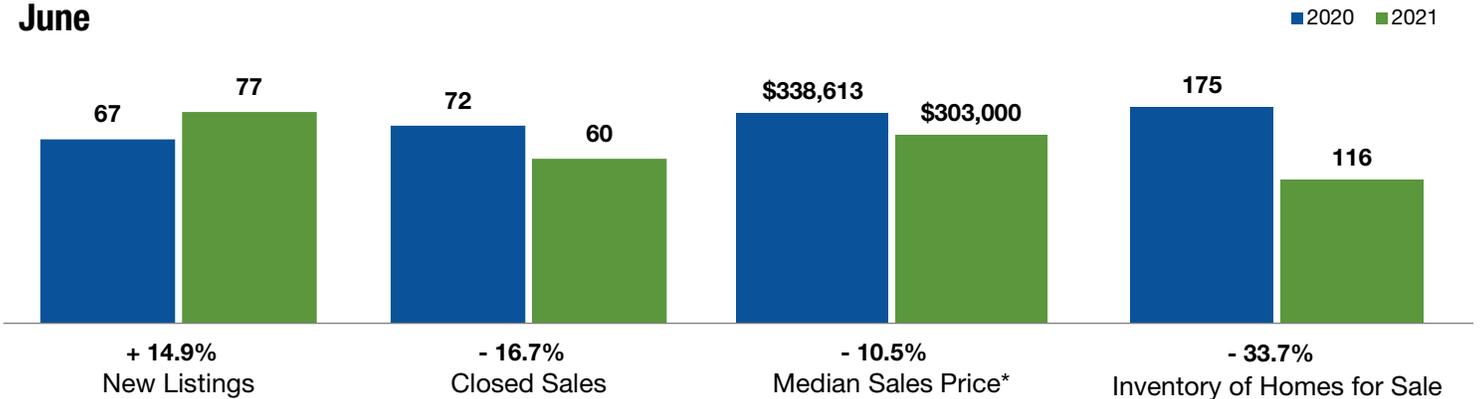


Lake Hartwell

Key Metrics	June			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	67	77	+ 14.9%	407	376	- 7.6%
Closed Sales	72	60	- 16.7%	259	280	+ 8.1%
Median Sales Price*	\$338,613	\$303,000	- 10.5%	\$308,400	\$331,082	+ 7.4%
Percent of List Price Received*	96.8%	99.0%	+ 2.3%	96.3%	98.7%	+ 2.5%
Days on Market Until Sale	95	49	- 48.4%	104	66	- 36.5%
Inventory of Homes for Sale	175	116	- 33.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

June



Historical Median Sales Price Rolling 12-Month Calculation

