

Local Market Update – May 2021

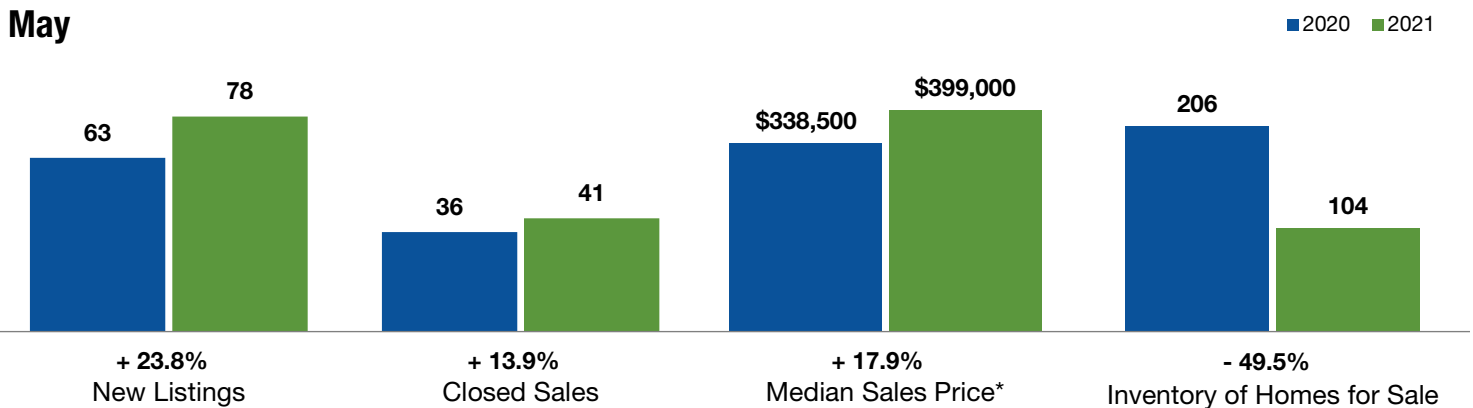
A Research Tool Provided by the Western Upstate Association of REALTORS®



Lake Hartwell

Key Metrics	May			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	63	78	+ 23.8%	340	298	- 12.4%
Closed Sales	36	41	+ 13.9%	187	218	+ 16.6%
Median Sales Price*	\$338,500	\$399,000	+ 17.9%	\$300,000	\$345,500	+ 15.2%
Percent of List Price Received*	97.2%	99.0%	+ 1.9%	96.1%	98.5%	+ 2.5%
Days on Market Until Sale	70	46	- 34.3%	107	71	- 33.6%
Inventory of Homes for Sale	206	104	- 49.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

