

Local Market Update – May 2021

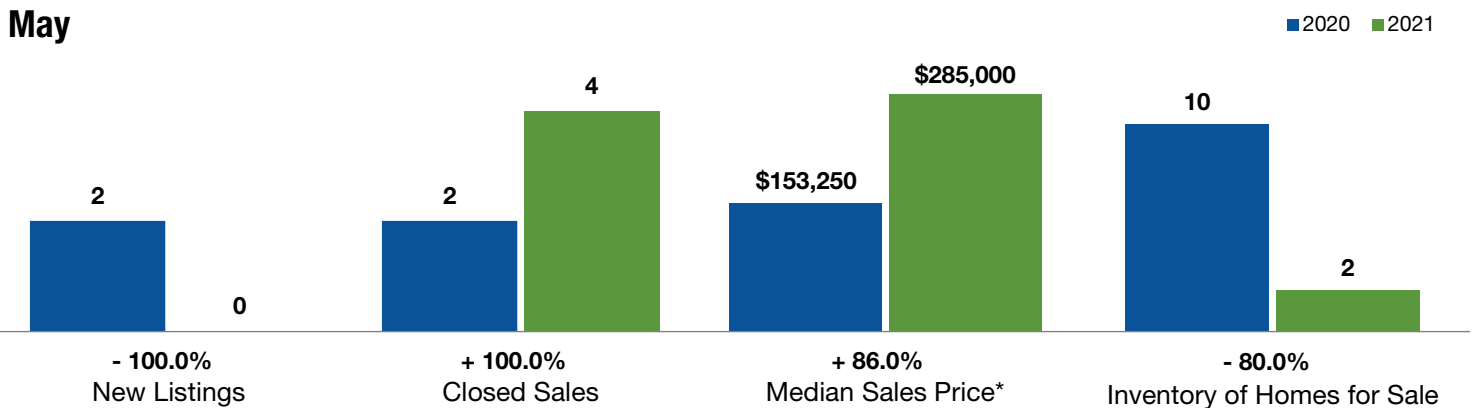
A Research Tool Provided by the Western Upstate Association of REALTORS®



Lavonia

Key Metrics	May			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	2	0	- 100.0%	16	19	+ 18.8%
Closed Sales	2	4	+ 100.0%	13	18	+ 38.5%
Median Sales Price*	\$153,250	\$285,000	+ 86.0%	\$305,000	\$475,000	+ 55.7%
Percent of List Price Received*	99.9%	96.6%	- 3.3%	93.5%	99.1%	+ 6.0%
Days on Market Until Sale	54	57	+ 5.6%	193	44	- 77.2%
Inventory of Homes for Sale	10	2	- 80.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation

