

# Local Market Update – April 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

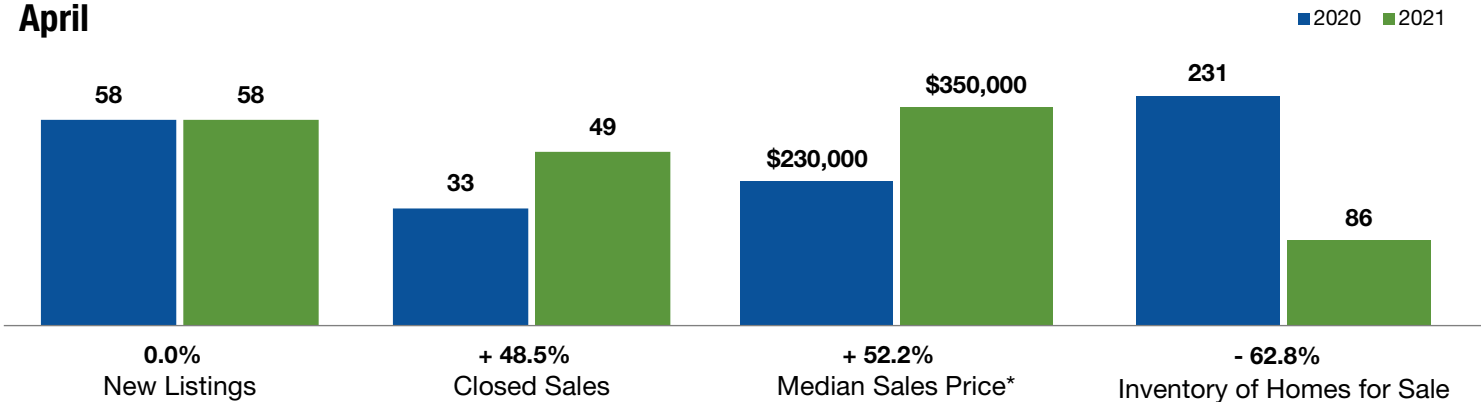


## Lake Hartwell

Key Metrics	April			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	58	58	0.0%	277	216	- 22.0%
Closed Sales	33	49	+ 48.5%	151	175	+ 15.9%
Median Sales Price*	\$230,000	\$350,000	+ 52.2%	\$295,000	\$335,000	+ 13.6%
Percent of List Price Received*	96.2%	99.3%	+ 3.2%	95.9%	98.2%	+ 2.4%
Days on Market Until Sale	73	69	- 5.5%	116	77	- 33.6%
Inventory of Homes for Sale	231	86	- 62.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

