

Local Market Update – April 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

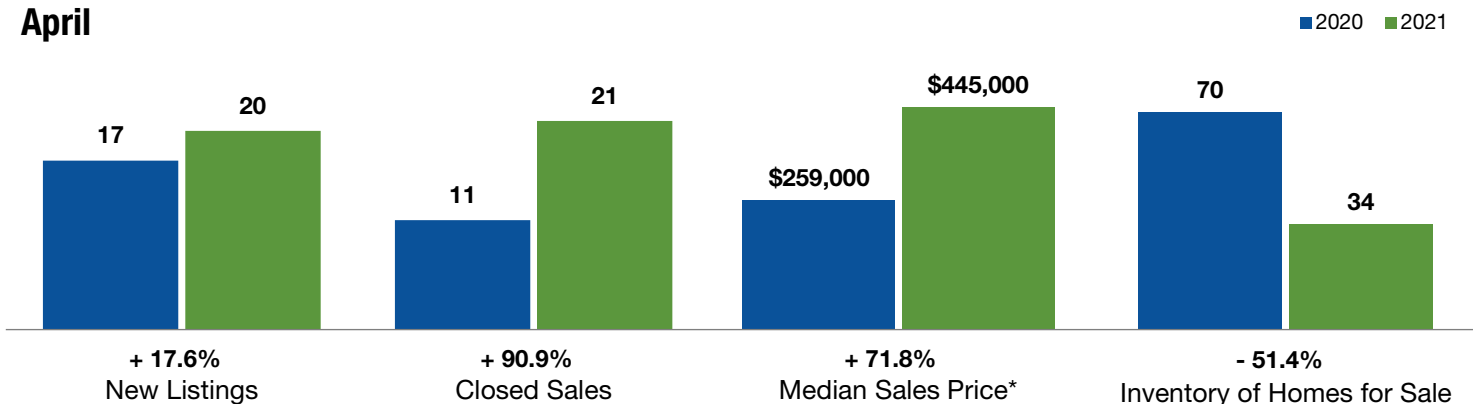


Salem

Key Metrics	April			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	17	20	+ 17.6%	76	79	+ 3.9%
Closed Sales	11	21	+ 90.9%	63	66	+ 4.8%
Median Sales Price*	\$259,000	\$445,000	+ 71.8%	\$289,000	\$377,000	+ 30.4%
Percent of List Price Received*	97.4%	99.1%	+ 1.7%	95.3%	97.6%	+ 2.4%
Days on Market Until Sale	126	34	- 73.0%	143	70	- 51.0%
Inventory of Homes for Sale	70	34	- 51.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

