

# Local Market Update – April 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

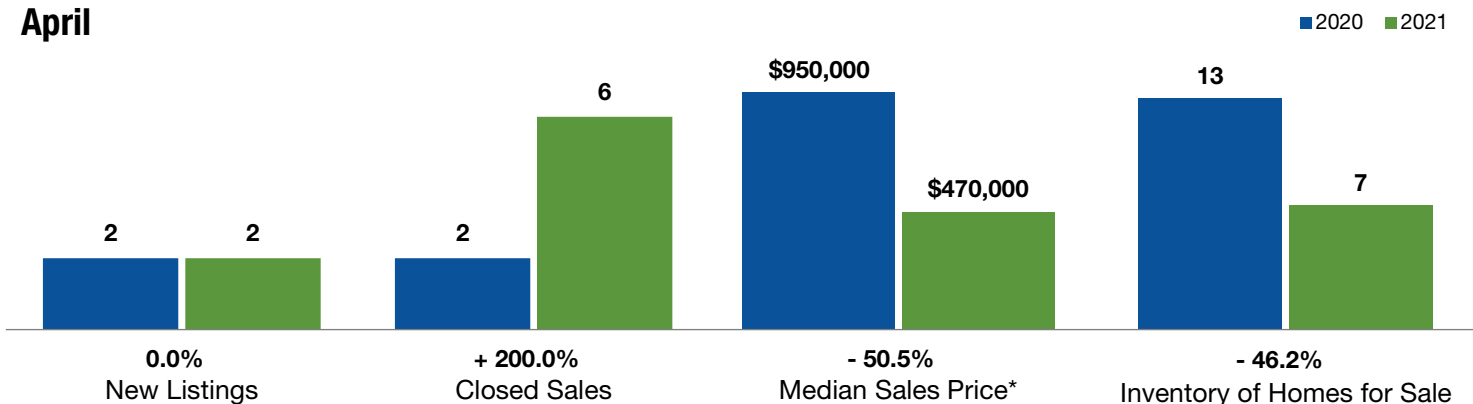


## Lavonia

Key Metrics	April			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	2	2	0.0%	14	18	+ 28.6%
Closed Sales	2	6	+ 200.0%	11	13	+ 18.2%
Median Sales Price*	\$950,000	\$470,000	- 50.5%	\$349,400	\$505,000	+ 44.5%
Percent of List Price Received*	85.9%	100.1%	+ 16.5%	92.4%	99.0%	+ 7.1%
Days on Market Until Sale	196	53	- 73.0%	220	39	- 82.3%
Inventory of Homes for Sale	13	7	- 46.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation

