

# Local Market Update – March 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

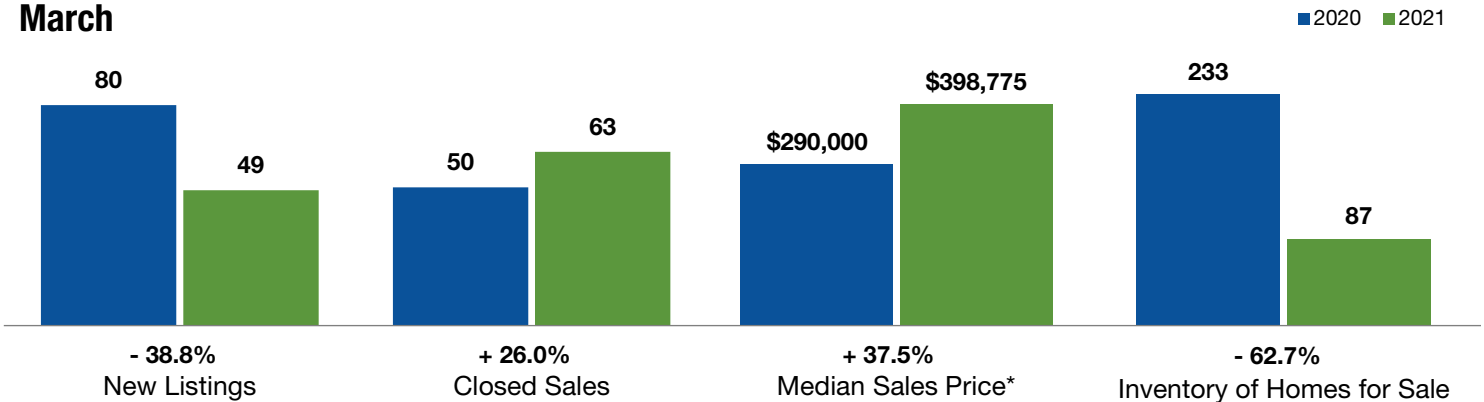


## Lake Hartwell

Key Metrics	March			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	80	49	- 38.8%	219	157	- 28.3%
Closed Sales	50	63	+ 26.0%	118	125	+ 5.9%
Median Sales Price*	\$290,000	<b>\$398,775</b>	+ 37.5%	\$305,000	<b>\$320,000</b>	+ 4.9%
Percent of List Price Received*	95.5%	<b>99.1%</b>	+ 3.8%	95.7%	<b>97.7%</b>	+ 2.1%
Days on Market Until Sale	122	81	- 33.6%	128	81	- 36.7%
Inventory of Homes for Sale	233	87	- 62.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

