

# Local Market Update – March 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

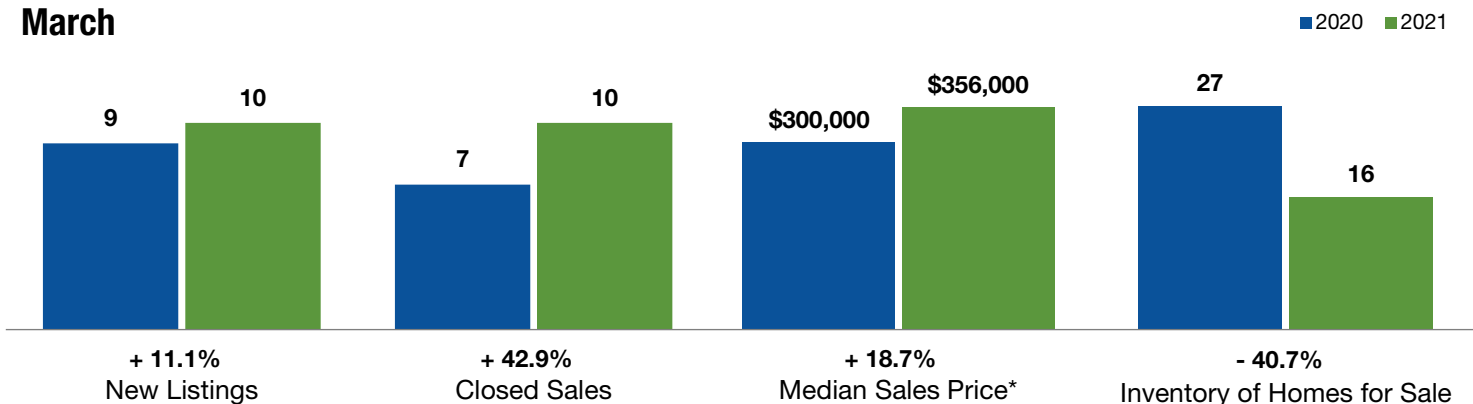


## Fair Play

Key Metrics	March			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	9	10	+ 11.1%	22	23	+ 4.5%
Closed Sales	7	10	+ 42.9%	10	16	+ 60.0%
Median Sales Price*	\$300,000	\$356,000	+ 18.7%	\$312,500	\$440,500	+ 41.0%
Percent of List Price Received*	93.9%	96.3%	+ 2.6%	93.0%	96.5%	+ 3.8%
Days on Market Until Sale	169	137	- 18.9%	146	148	+ 1.4%
Inventory of Homes for Sale	27	16	- 40.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

