

Local Market Update – March 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

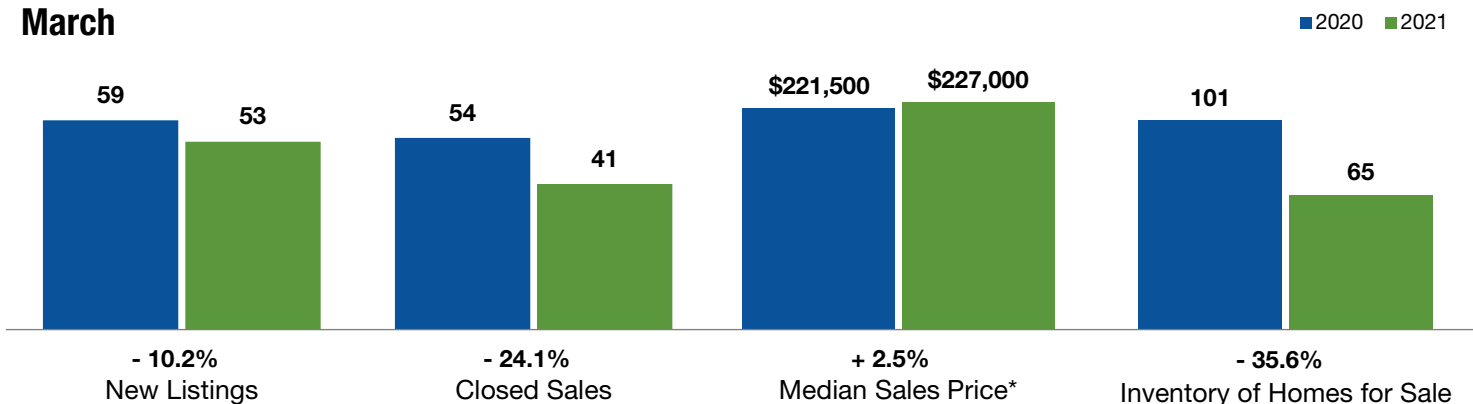


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Key Metrics	March			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	59	53	- 10.2%	166	140	- 15.7%
Closed Sales	54	41	- 24.1%	117	104	- 11.1%
Median Sales Price*	\$221,500	\$227,000	+ 2.5%	\$210,000	\$227,000	+ 8.1%
Percent of List Price Received*	98.7%	99.2%	+ 0.5%	98.8%	99.1%	+ 0.3%
Days on Market Until Sale	79	36	- 54.4%	74	50	- 32.4%
Inventory of Homes for Sale	101	65	- 35.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

