

# Local Market Update – February 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

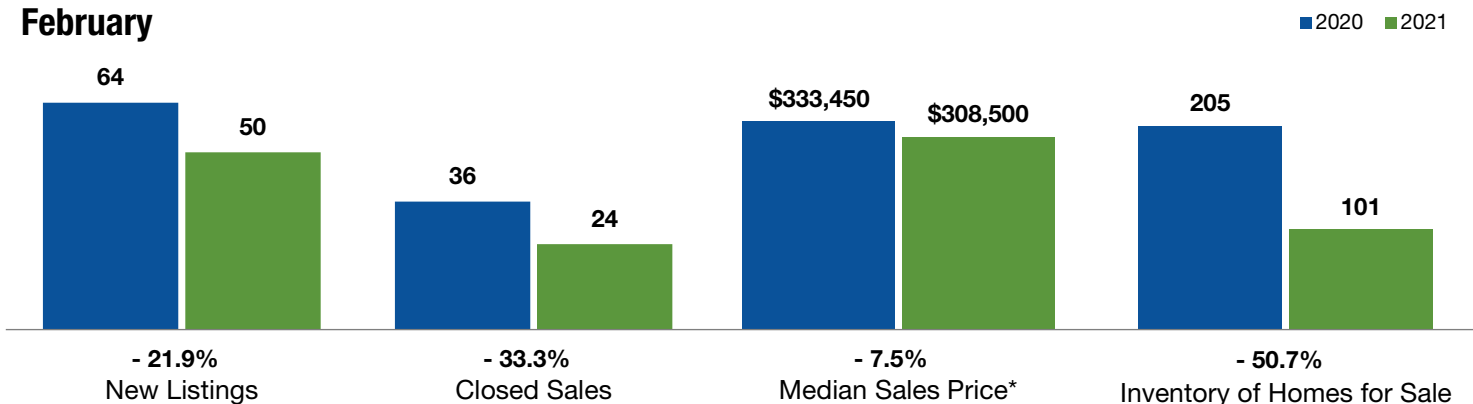


## Lake Hartwell

Key Metrics	February			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	64	50	- 21.9%	139	107	- 23.0%
Closed Sales	36	24	- 33.3%	68	62	- 8.8%
Median Sales Price*	\$333,450	<b>\$308,500</b>	- 7.5%	\$317,500	<b>\$303,250</b>	- 4.5%
Percent of List Price Received*	97.6%	<b>96.9%</b>	- 0.7%	95.9%	<b>96.3%</b>	+ 0.4%
Days on Market Until Sale	110	69	- 37.3%	132	81	- 38.6%
Inventory of Homes for Sale	205	101	- 50.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### February



### Historical Median Sales Price Rolling 12-Month Calculation

