

Local Market Update – February 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

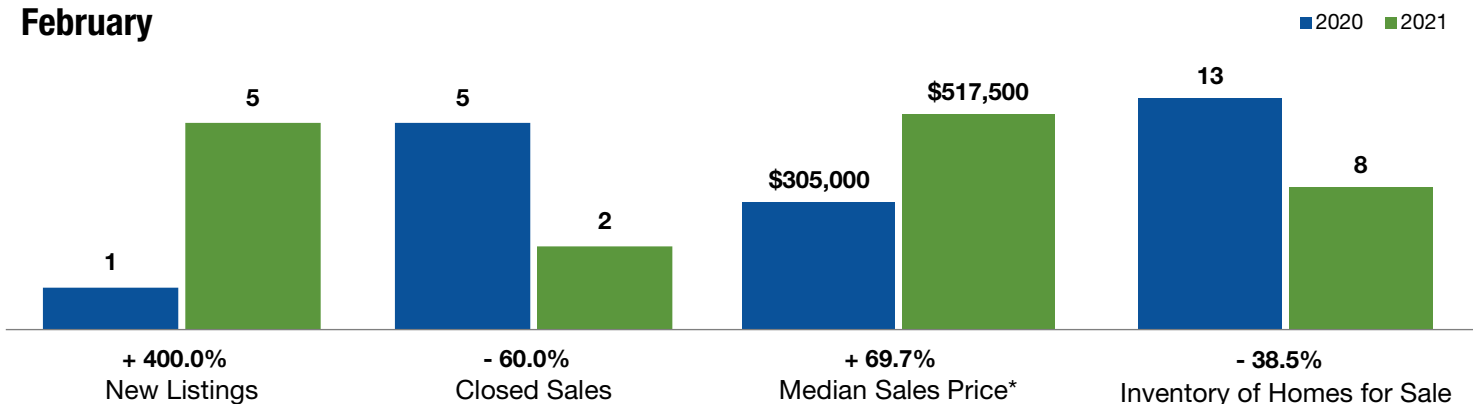


Lavonia

Key Metrics	February			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	1	5	+ 400.0%	8	10	+ 25.0%
Closed Sales	5	2	- 60.0%	7	3	- 57.1%
Median Sales Price*	\$305,000	\$517,500	+ 69.7%	\$305,000	\$530,000	+ 73.8%
Percent of List Price Received*	93.2%	93.2%	0.0%	93.5%	94.8%	+ 1.4%
Days on Market Until Sale	289	32	- 88.9%	211	32	- 84.8%
Inventory of Homes for Sale	13	8	- 38.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

