

# Local Market Update – January 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

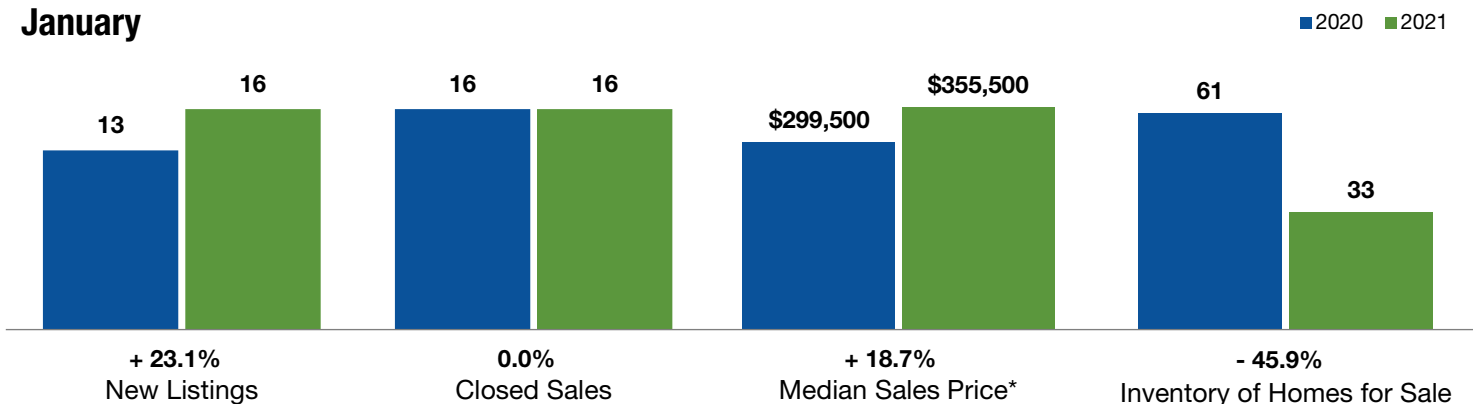


## Salem

Key Metrics	January			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	13	16	+ 23.1%	13	16	+ 23.1%
Closed Sales	16	16	0.0%	16	16	0.0%
Median Sales Price*	\$299,500	<b>\$355,500</b>	+ 18.7%	\$299,500	<b>\$355,500</b>	+ 18.7%
Percent of List Price Received*	94.3%	<b>96.0%</b>	+ 1.8%	94.3%	<b>96.0%</b>	+ 1.8%
Days on Market Until Sale	117	118	+ 0.9%	117	118	+ 0.9%
Inventory of Homes for Sale	61	33	- 45.9%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

