

# Local Market Update – January 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

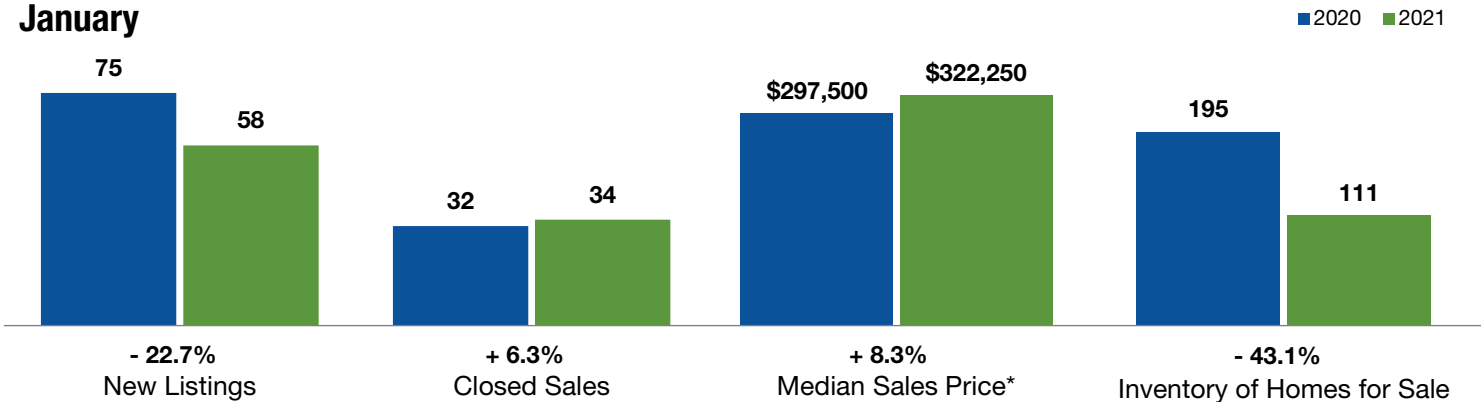


## Lake Hartwell

Key Metrics	January			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	75	58	- 22.7%	75	58	- 22.7%
Closed Sales	32	34	+ 6.3%	32	34	+ 6.3%
Median Sales Price*	\$297,500	<b>\$322,250</b>	+ 8.3%	\$297,500	<b>\$322,250</b>	+ 8.3%
Percent of List Price Received*	94.0%	<b>95.8%</b>	+ 1.9%	94.0%	<b>95.8%</b>	+ 1.9%
Days on Market Until Sale	156	83	- 46.8%	156	83	- 46.8%
Inventory of Homes for Sale	195	111	- 43.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### January



### Historical Median Sales Price Rolling 12-Month Calculation

