

Local Market Update – January 2021

A Research Tool Provided by the Western Upstate Association of REALTORS®

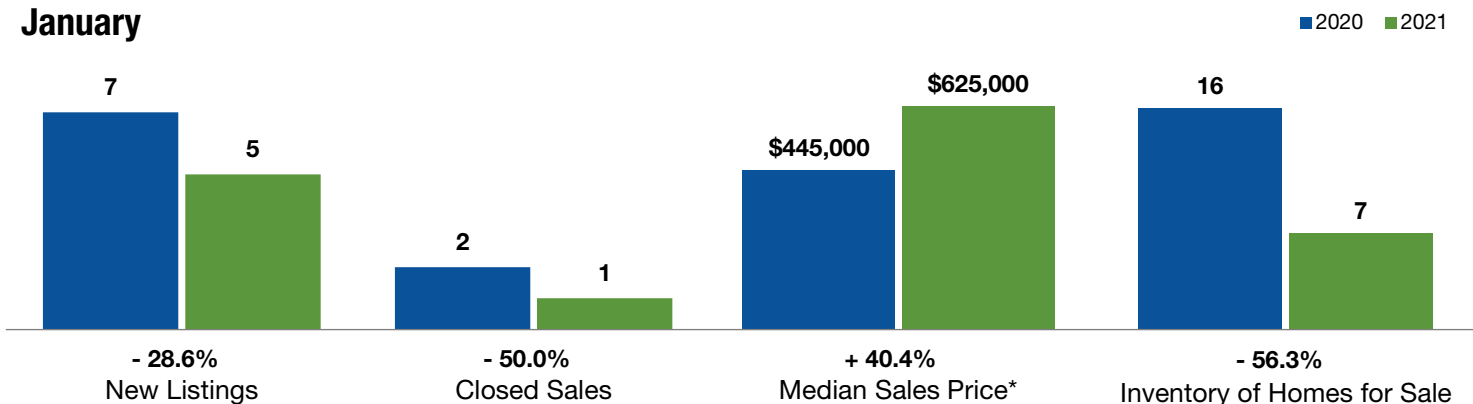


Lavonia

Key Metrics	January			YTD		
	2020	2021	Percent Change	2020	2021	Percent Change
New Listings	7	5	- 28.6%	7	5	- 28.6%
Closed Sales	2	1	- 50.0%	2	1	- 50.0%
Median Sales Price*	\$445,000	\$625,000	+ 40.4%	\$445,000	\$625,000	+ 40.4%
Percent of List Price Received*	94.5%	97.8%	+ 3.5%	94.5%	97.8%	+ 3.5%
Days on Market Until Sale	53	31	- 41.5%	53	31	- 41.5%
Inventory of Homes for Sale	16	7	- 56.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

January



Historical Median Sales Price Rolling 12-Month Calculation

