

Local Market Update – December 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

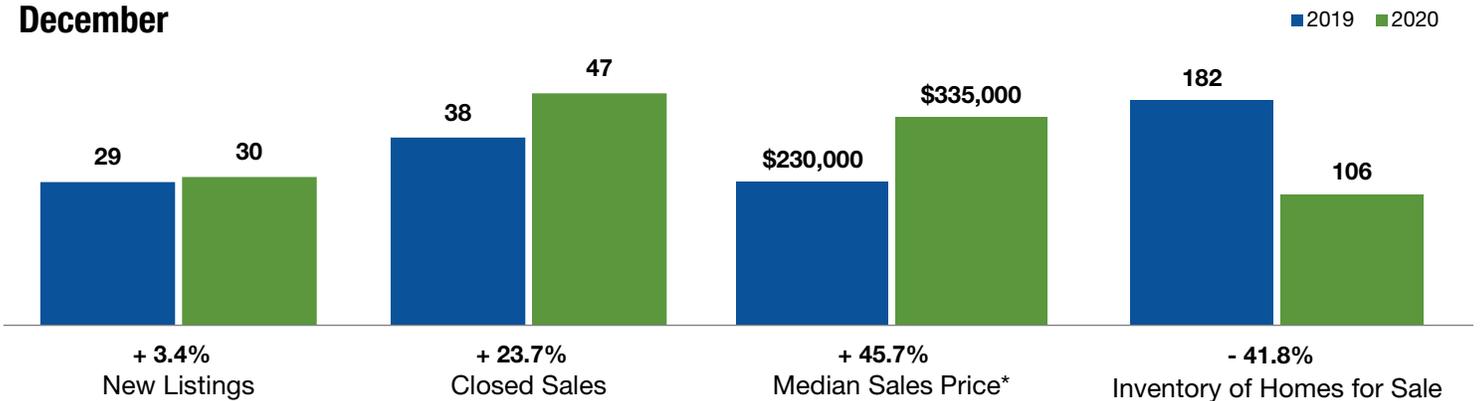


Lake Hartwell

Key Metrics	December			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	29	30	+ 3.4%	790	712	- 9.9%
Closed Sales	38	47	+ 23.7%	581	650	+ 11.9%
Median Sales Price*	\$230,000	\$335,000	+ 45.7%	\$272,750	\$319,950	+ 17.3%
Percent of List Price Received*	97.1%	97.2%	+ 0.1%	95.6%	97.0%	+ 1.5%
Days on Market Until Sale	126	92	- 27.0%	126	95	- 24.6%
Inventory of Homes for Sale	182	106	- 41.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

