

Local Market Update – December 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

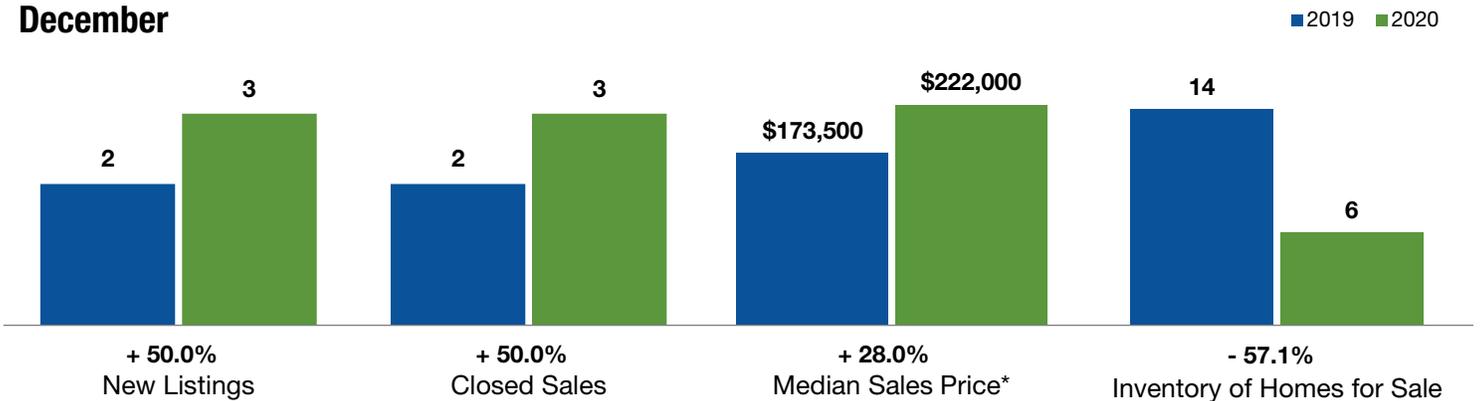


Lavonia

Key Metrics	December			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	2	3	+ 50.0%	59	40	- 32.2%
Closed Sales	2	3	+ 50.0%	53	44	- 17.0%
Median Sales Price*	\$173,500	\$222,000	+ 28.0%	\$262,500	\$326,100	+ 24.2%
Percent of List Price Received*	96.6%	98.9%	+ 2.4%	96.0%	97.4%	+ 1.5%
Days on Market Until Sale	205	41	- 80.0%	120	111	- 7.5%
Inventory of Homes for Sale	14	6	- 57.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

