

Local Market Update – November 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

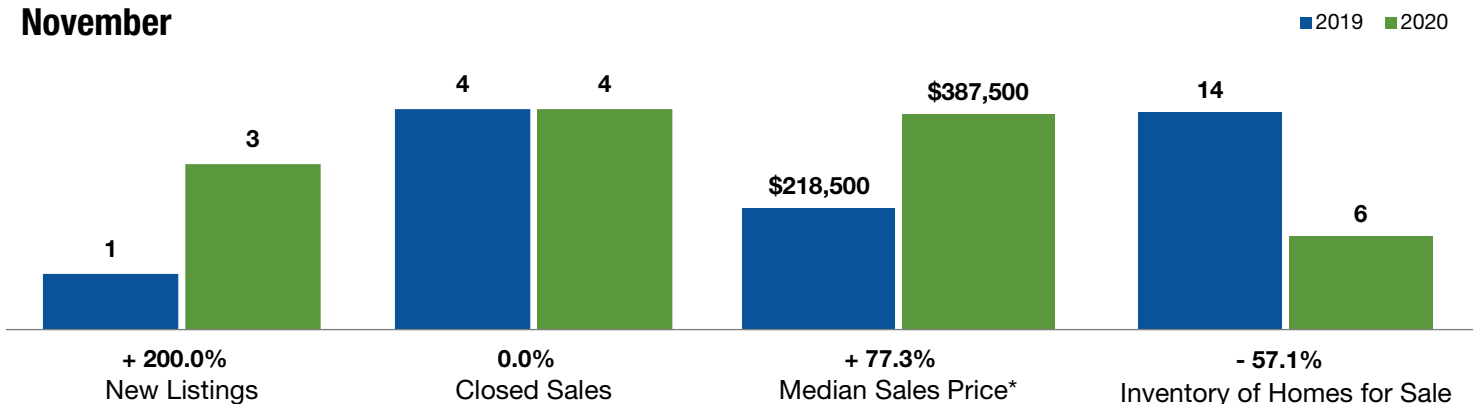


Lavonia

Key Metrics	November			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	1	3	+ 200.0%	57	37	- 35.1%
Closed Sales	4	4	0.0%	51	41	- 19.6%
Median Sales Price*	\$218,500	\$387,500	+ 77.3%	\$265,000	\$338,500	+ 27.7%
Percent of List Price Received*	94.6%	98.5%	+ 4.1%	96.0%	97.3%	+ 1.4%
Days on Market Until Sale	81	97	+ 19.8%	117	116	- 0.9%
Inventory of Homes for Sale	14	6	- 57.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

