

Local Market Update – November 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

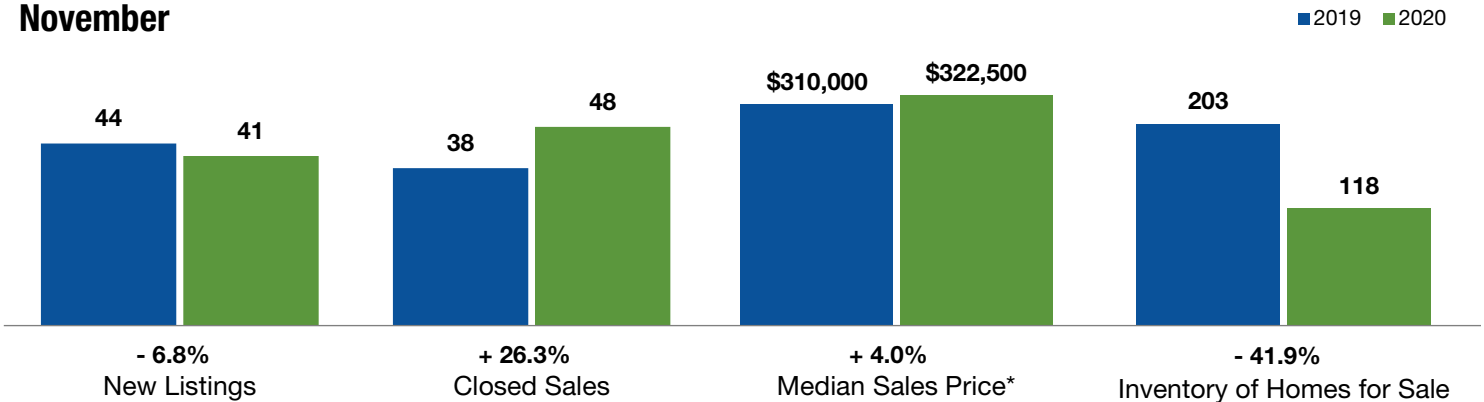


Lake Hartwell

Key Metrics	November			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	44	41	- 6.8%	761	681	- 10.5%
Closed Sales	38	48	+ 26.3%	543	601	+ 10.7%
Median Sales Price*	\$310,000	\$322,500	+ 4.0%	\$274,000	\$313,700	+ 14.5%
Percent of List Price Received*	93.7%	99.0%	+ 5.7%	95.5%	97.0%	+ 1.6%
Days on Market Until Sale	92	80	- 13.0%	126	95	- 24.6%
Inventory of Homes for Sale	203	118	- 41.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

