

Local Market Update – October 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

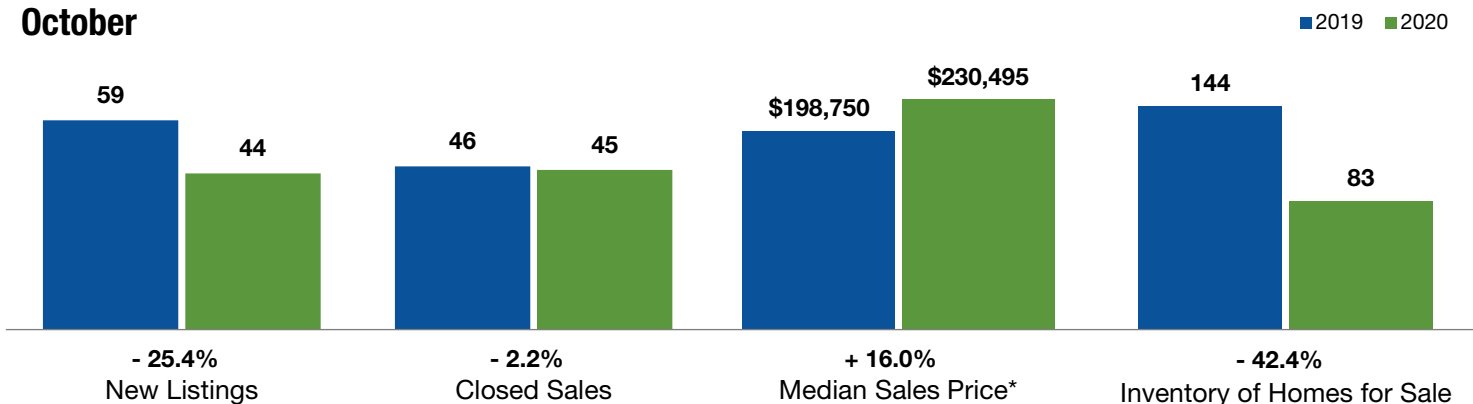


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| Key Metrics | October | | | YTD | | |
|---------------------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| | 2019 | 2020 | Percent Change | 2019 | 2020 | Percent Change |
| New Listings | 59 | 44 | - 25.4% | 606 | 532 | - 12.2% |
| Closed Sales | 46 | 45 | - 2.2% | 424 | 456 | + 7.5% |
| Median Sales Price* | \$198,750 | \$230,495 | + 16.0% | \$200,500 | \$220,500 | + 10.0% |
| Percent of List Price Received* | 97.5% | 99.6% | + 2.2% | 97.5% | 98.7% | + 1.2% |
| Days on Market Until Sale | 47 | 45 | - 4.3% | 89 | 63 | - 29.2% |
| Inventory of Homes for Sale | 144 | 83 | - 42.4% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

