

Local Market Update – October 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

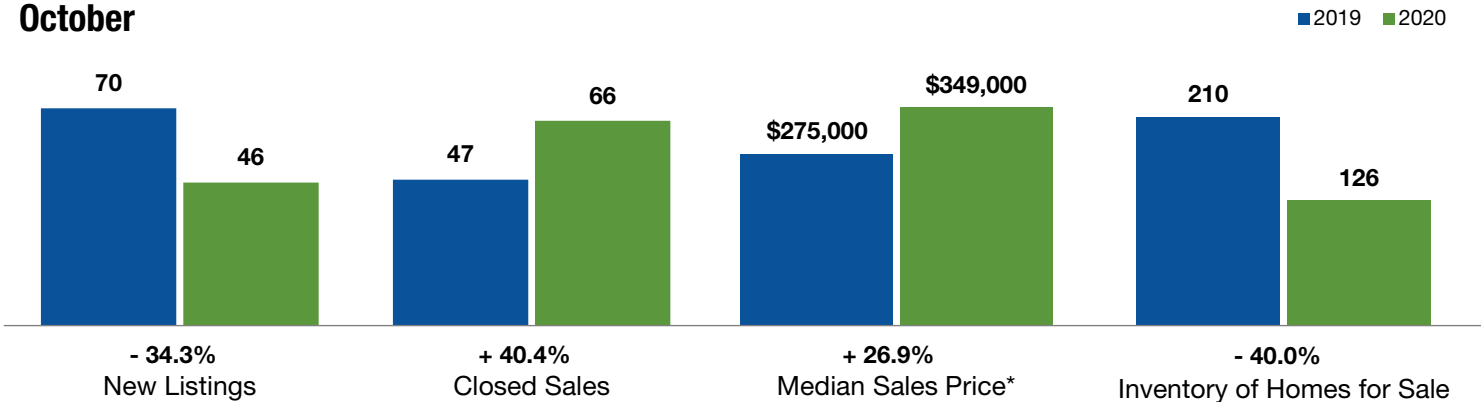


Lake Hartwell

Key Metrics	October			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	70	46	- 34.3%	717	638	- 11.0%
Closed Sales	47	66	+ 40.4%	505	553	+ 9.5%
Median Sales Price*	\$275,000	\$349,000	+ 26.9%	\$272,000	\$310,000	+ 14.0%
Percent of List Price Received*	96.7%	97.9%	+ 1.2%	95.7%	96.8%	+ 1.1%
Days on Market Until Sale	87	75	- 13.8%	128	96	- 25.0%
Inventory of Homes for Sale	210	126	- 40.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

