

# Local Market Update – September 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

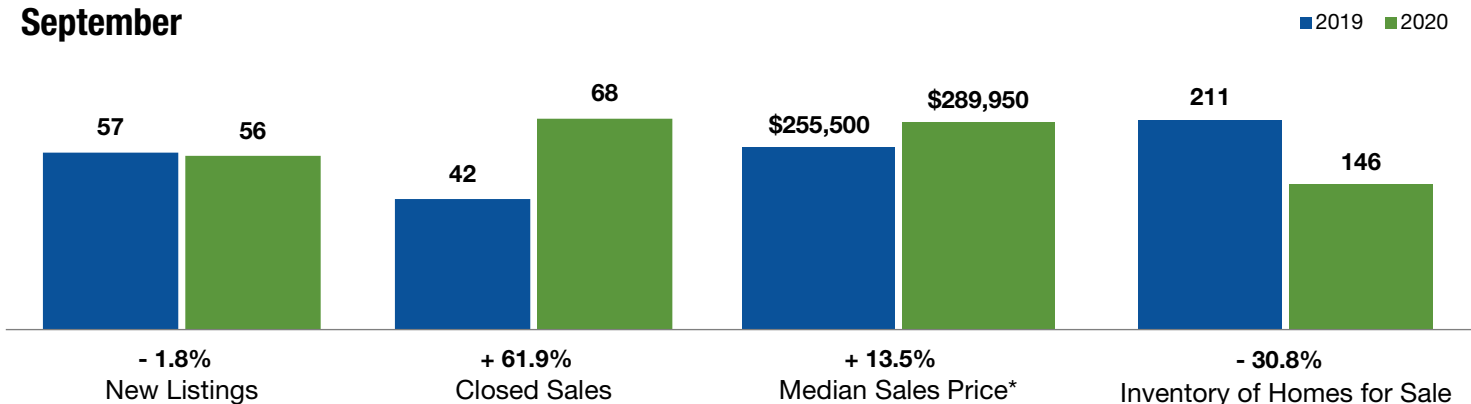


## Lake Hartwell

Key Metrics	September			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	57	56	- 1.8%	647	591	- 8.7%
Closed Sales	42	68	+ 61.9%	458	485	+ 5.9%
Median Sales Price*	\$255,500	<b>\$289,950</b>	+ 13.5%	\$271,000	<b>\$307,000</b>	+ 13.3%
Percent of List Price Received*	96.1%	<b>96.9%</b>	+ 0.8%	95.6%	<b>96.7%</b>	+ 1.2%
Days on Market Until Sale	115	99	- 13.9%	133	99	- 25.6%
Inventory of Homes for Sale	211	<b>146</b>	- 30.8%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### September



### Historical Median Sales Price Rolling 12-Month Calculation

