

# Local Market Update – August 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

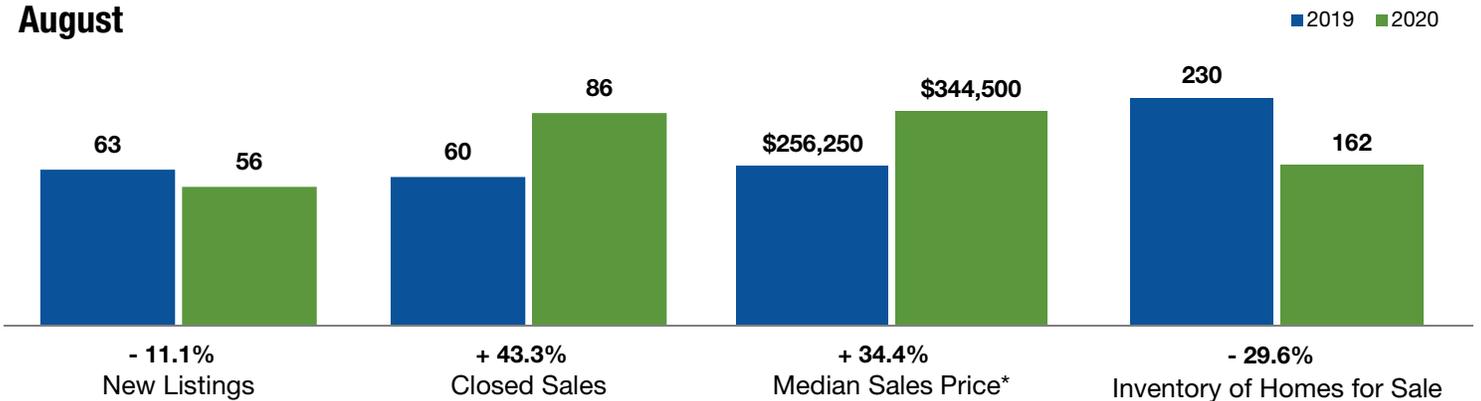


## Lake Hartwell

Key Metrics	August			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	63	56	- 11.1%	590	534	- 9.5%
Closed Sales	60	86	+ 43.3%	416	416	0.0%
Median Sales Price*	\$256,250	<b>\$344,500</b>	+ 34.4%	\$272,750	<b>\$310,000</b>	+ 13.7%
Percent of List Price Received*	97.1%	<b>97.8%</b>	+ 0.7%	95.5%	<b>96.6%</b>	+ 1.2%
Days on Market Until Sale	109	76	- 30.3%	134	98	- 26.9%
Inventory of Homes for Sale	230	162	- 29.6%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### August



### Historical Median Sales Price Rolling 12-Month Calculation

