

Local Market Update – July 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

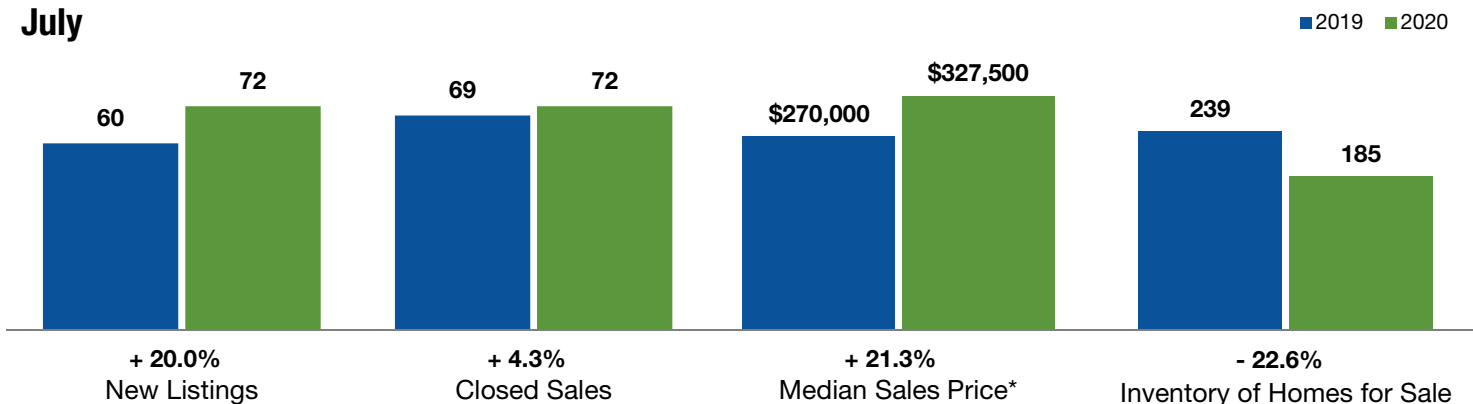


Lake Hartwell

Key Metrics	July			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	60	72	+ 20.0%	527	478	- 9.3%
Closed Sales	69	72	+ 4.3%	356	328	- 7.9%
Median Sales Price*	\$270,000	\$327,500	+ 21.3%	\$276,750	\$308,700	+ 11.5%
Percent of List Price Received*	94.8%	96.4%	+ 1.7%	95.2%	96.4%	+ 1.3%
Days on Market Until Sale	94	98	+ 4.3%	139	102	- 26.6%
Inventory of Homes for Sale	239	185	- 22.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

July



Historical Median Sales Price Rolling 12-Month Calculation

