

# Local Market Update – May 2020

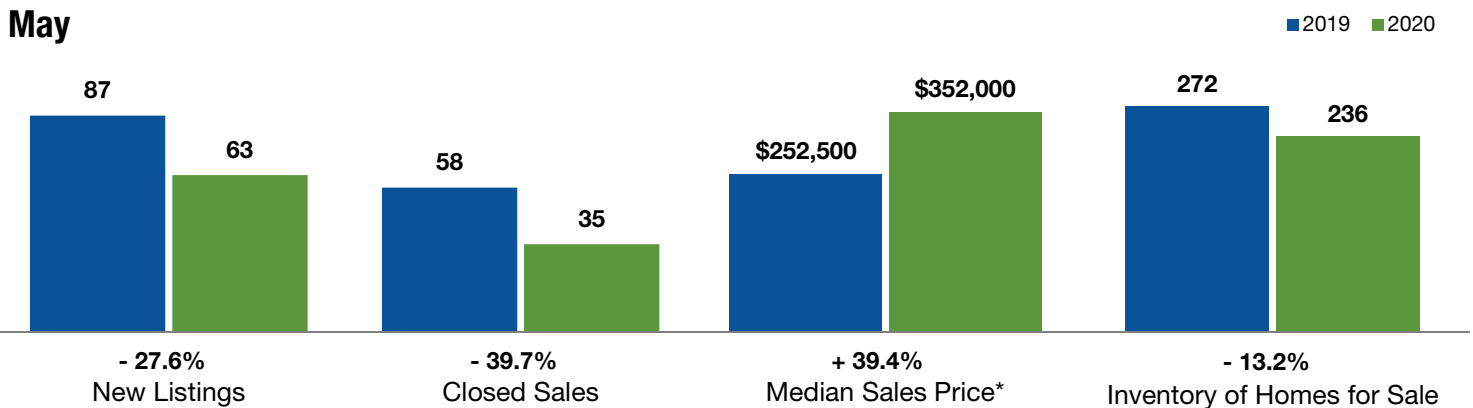
A Research Tool Provided by the Western Upstate Association of REALTORS®



## Lake Hartwell

Key Metrics	May			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	87	63	- 27.6%	403	338	- 16.1%
Closed Sales	58	35	- 39.7%	234	184	- 21.4%
Median Sales Price*	\$252,500	<b>\$352,000</b>	+ 39.4%	\$271,000	<b>\$297,500</b>	+ 9.8%
Percent of List Price Received*	94.1%	<b>97.5%</b>	+ 3.6%	95.1%	<b>96.2%</b>	+ 1.2%
Days on Market Until Sale	155	66	- 57.4%	153	107	- 30.1%
Inventory of Homes for Sale	272	236	- 13.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



## Historical Median Sales Price Rolling 12-Month Calculation

