

Local Market Update – April 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

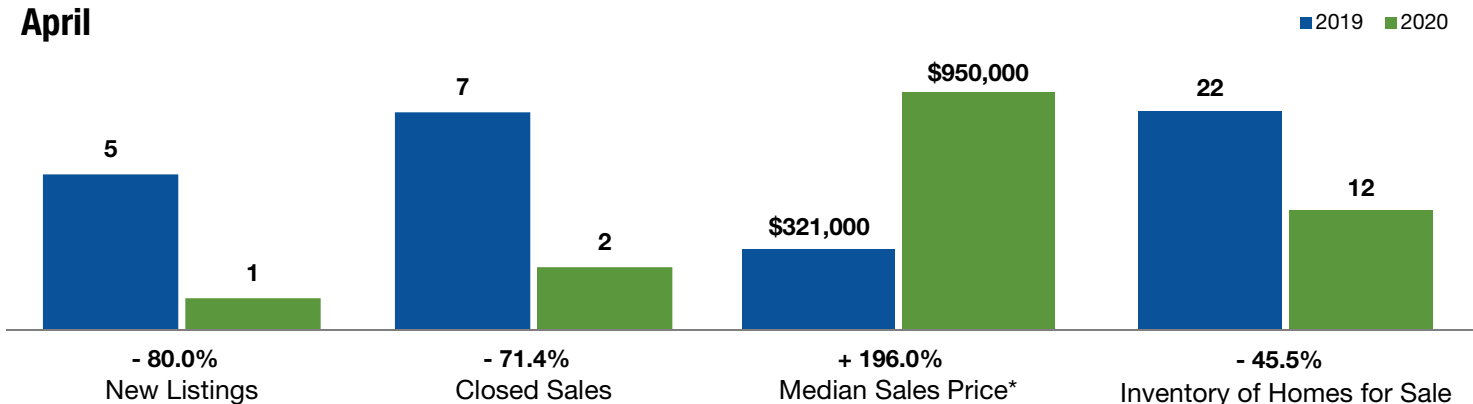


Lavonia

Key Metrics	April			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	5	1	- 80.0%	26	13	- 50.0%
Closed Sales	7	2	- 71.4%	25	11	- 56.0%
Median Sales Price*	\$321,000	\$950,000	+ 196.0%	\$275,000	\$349,400	+ 27.1%
Percent of List Price Received*	100.0%	85.9%	- 14.1%	95.6%	92.4%	- 3.3%
Days on Market Until Sale	54	196	+ 263.0%	150	220	+ 46.7%
Inventory of Homes for Sale	22	12	- 45.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

