

Local Market Update – April 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

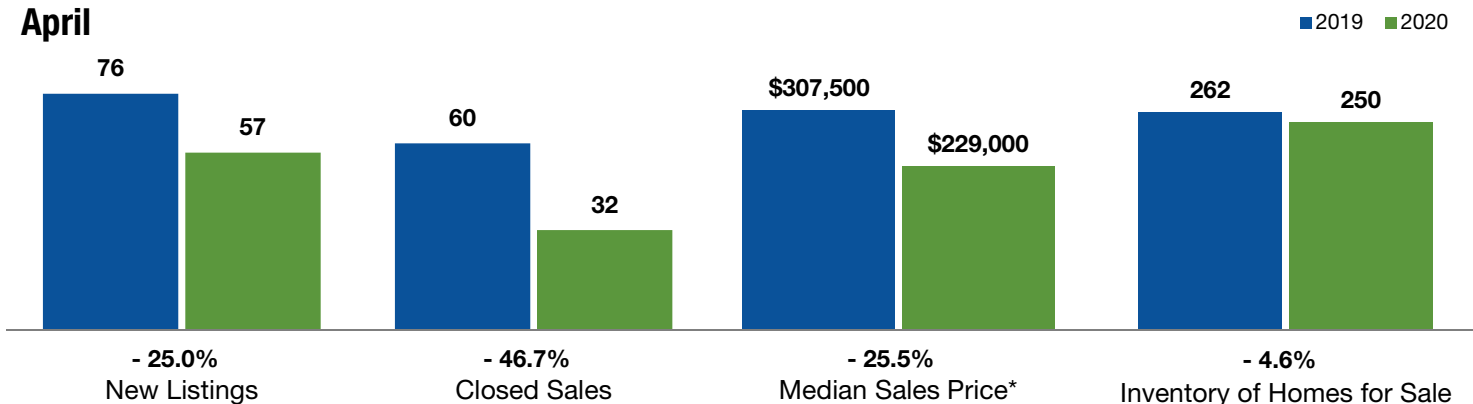


Lake Hartwell

Key Metrics	April			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	76	57	- 25.0%	316	275	- 13.0%
Closed Sales	60	32	- 46.7%	176	149	- 15.3%
Median Sales Price*	\$307,500	\$229,000	- 25.5%	\$274,500	\$290,000	+ 5.6%
Percent of List Price Received*	96.9%	96.1%	- 0.8%	95.5%	95.8%	+ 0.3%
Days on Market Until Sale	140	76	- 45.7%	152	117	- 23.0%
Inventory of Homes for Sale	262	250	- 4.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

April



Historical Median Sales Price Rolling 12-Month Calculation

