

Local Market Update – March 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

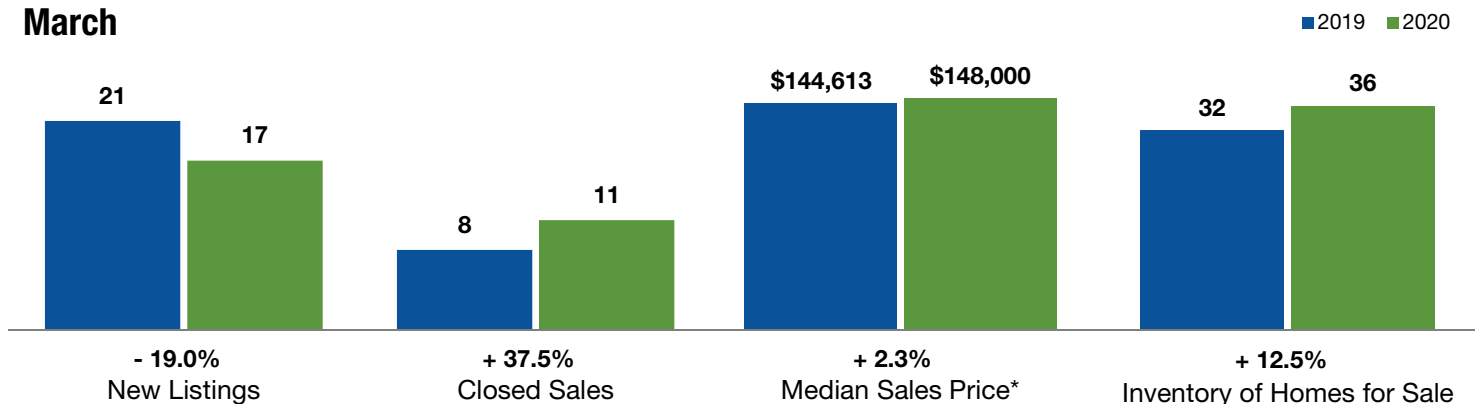


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Key Metrics	March			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	21	17	- 19.0%	53	38	- 28.3%
Closed Sales	8	11	+ 37.5%	23	27	+ 17.4%
Median Sales Price*	\$144,613	\$148,000	+ 2.3%	\$129,900	\$159,000	+ 22.4%
Percent of List Price Received*	98.0%	96.9%	- 1.1%	95.5%	96.7%	+ 1.3%
Days on Market Until Sale	77	83	+ 7.8%	79	87	+ 10.1%
Inventory of Homes for Sale	32	36	+ 12.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

