

# Local Market Update – March 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

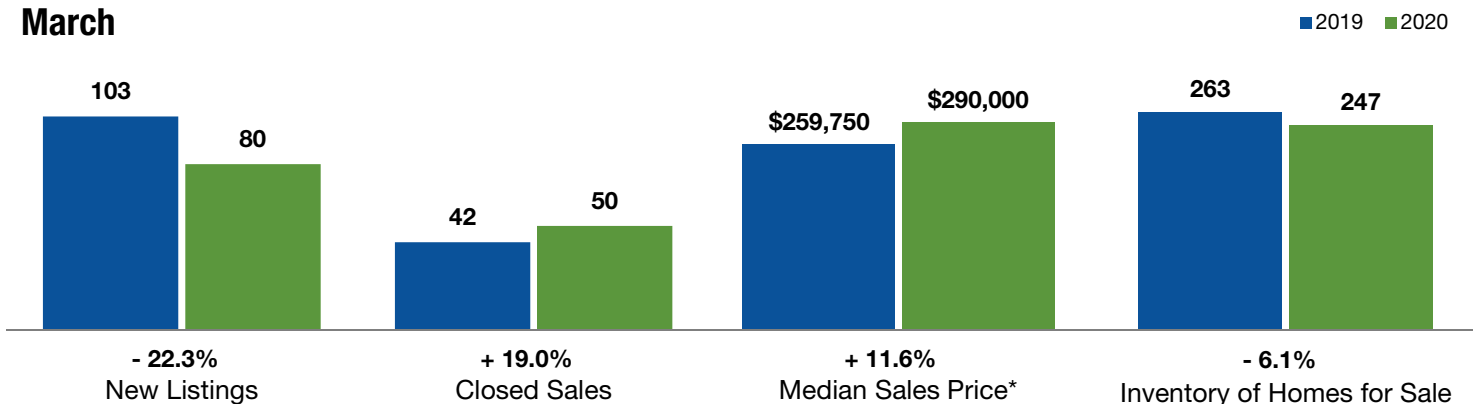


## Lake Hartwell

Key Metrics	March			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	103	80	- 22.3%	240	218	- 9.2%
Closed Sales	42	50	+ 19.0%	116	116	0.0%
Median Sales Price*	\$259,750	<b>\$290,000</b>	+ 11.6%	\$264,750	<b>\$302,500</b>	+ 14.3%
Percent of List Price Received*	94.7%	<b>95.5%</b>	+ 0.8%	94.8%	<b>95.7%</b>	+ 0.9%
Days on Market Until Sale	156	122	- 21.8%	159	129	- 18.9%
Inventory of Homes for Sale	263	247	- 6.1%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

