

Local Market Update – March 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

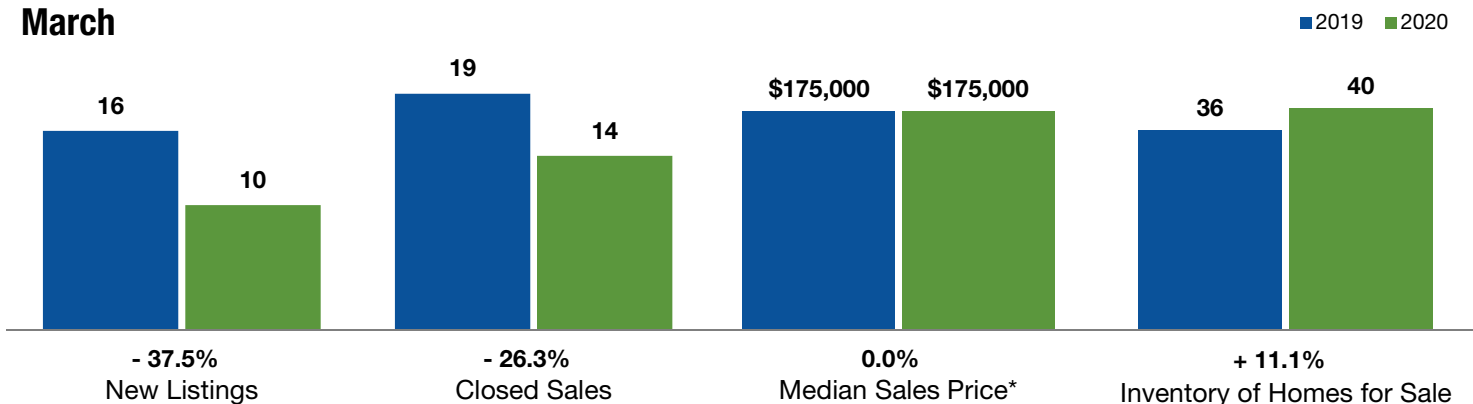


Pickens

Key Metrics	March			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	16	10	- 37.5%	45	39	- 13.3%
Closed Sales	19	14	- 26.3%	37	28	- 24.3%
Median Sales Price*	\$175,000	\$175,000	0.0%	\$179,000	\$175,000	- 2.2%
Percent of List Price Received*	98.3%	94.6%	- 3.8%	98.0%	96.2%	- 1.8%
Days on Market Until Sale	110	42	- 61.8%	106	48	- 54.7%
Inventory of Homes for Sale	36	40	+ 11.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

