

# Local Market Update – March 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

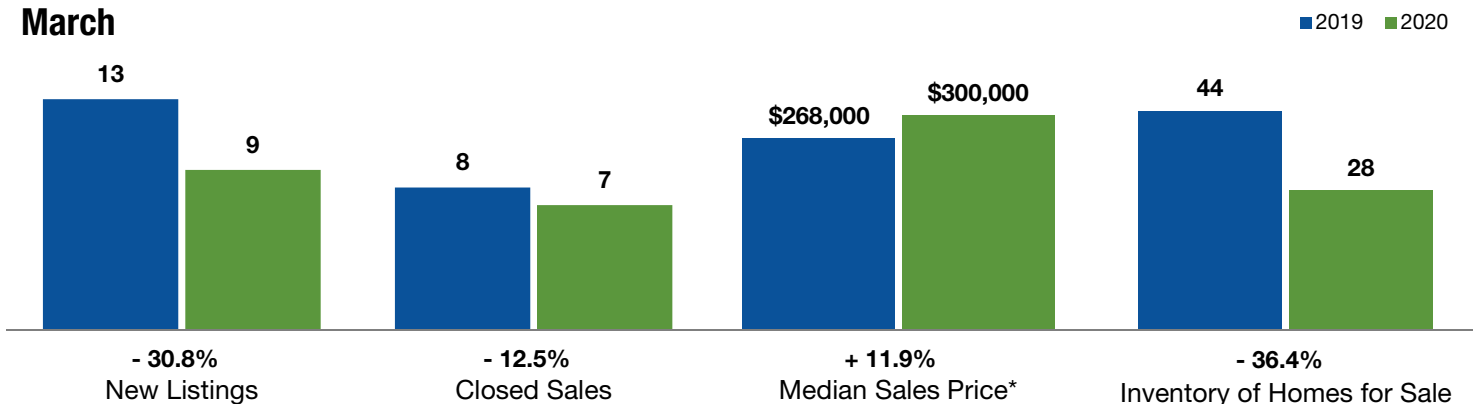


## Fair Play

Key Metrics	March			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	13	9	- 30.8%	29	21	- 27.6%
Closed Sales	8	7	- 12.5%	16	10	- 37.5%
Median Sales Price*	\$268,000	<b>\$300,000</b>	+ 11.9%	\$268,000	<b>\$312,500</b>	+ 16.6%
Percent of List Price Received*	96.0%	<b>93.9%</b>	- 2.2%	95.1%	<b>93.0%</b>	- 2.2%
Days on Market Until Sale	121	<b>169</b>	+ 39.7%	163	<b>146</b>	- 10.4%
Inventory of Homes for Sale	44	<b>28</b>	- 36.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### March



### Historical Median Sales Price Rolling 12-Month Calculation

