

Local Market Update – March 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

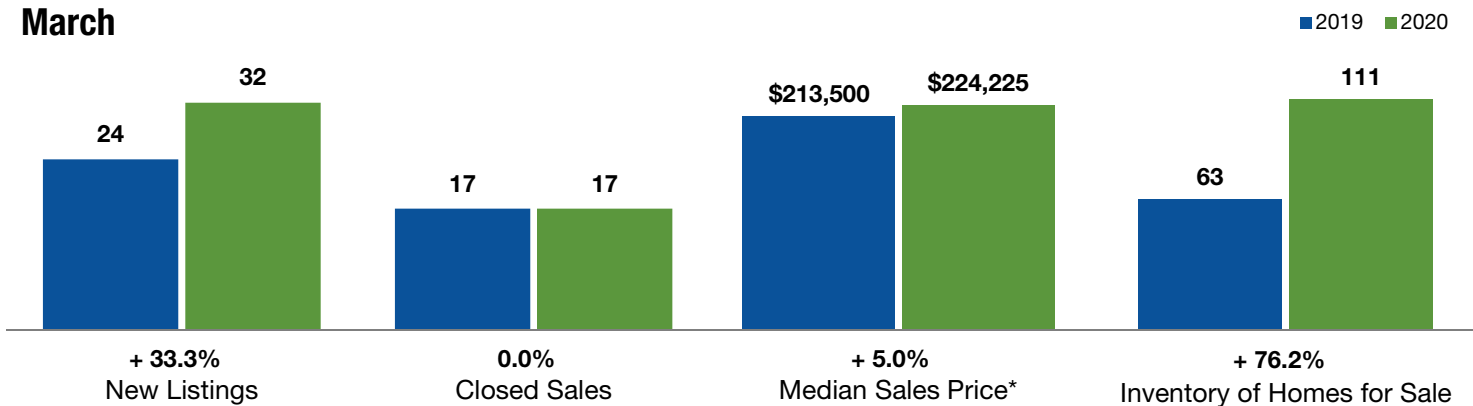


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Key Metrics	March			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	24	32	+ 33.3%	69	107	+ 55.1%
Closed Sales	17	17	0.0%	43	46	+ 7.0%
Median Sales Price*	\$213,500	\$224,225	+ 5.0%	\$208,500	\$193,500	- 7.2%
Percent of List Price Received*	96.1%	97.2%	+ 1.1%	95.7%	96.6%	+ 0.9%
Days on Market Until Sale	100	66	- 34.0%	104	103	- 1.0%
Inventory of Homes for Sale	63	111	+ 76.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

March



Historical Median Sales Price Rolling 12-Month Calculation

