

Local Market Update – February 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

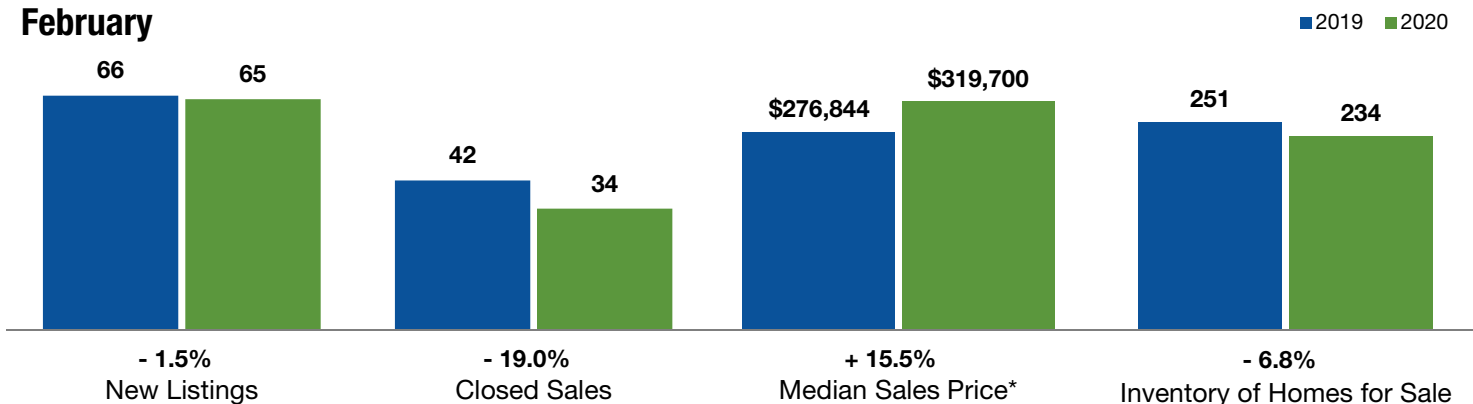


Lake Hartwell

Key Metrics	February			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	66	65	- 1.5%	137	139	+ 1.5%
Closed Sales	42	34	- 19.0%	74	66	- 10.8%
Median Sales Price*	\$276,844	\$319,700	+ 15.5%	\$269,700	\$309,200	+ 14.6%
Percent of List Price Received*	95.4%	97.7%	+ 2.4%	94.9%	95.9%	+ 1.1%
Days on Market Until Sale	171	114	- 33.3%	161	135	- 16.1%
Inventory of Homes for Sale	251	234	- 6.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

