

Local Market Update – February 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

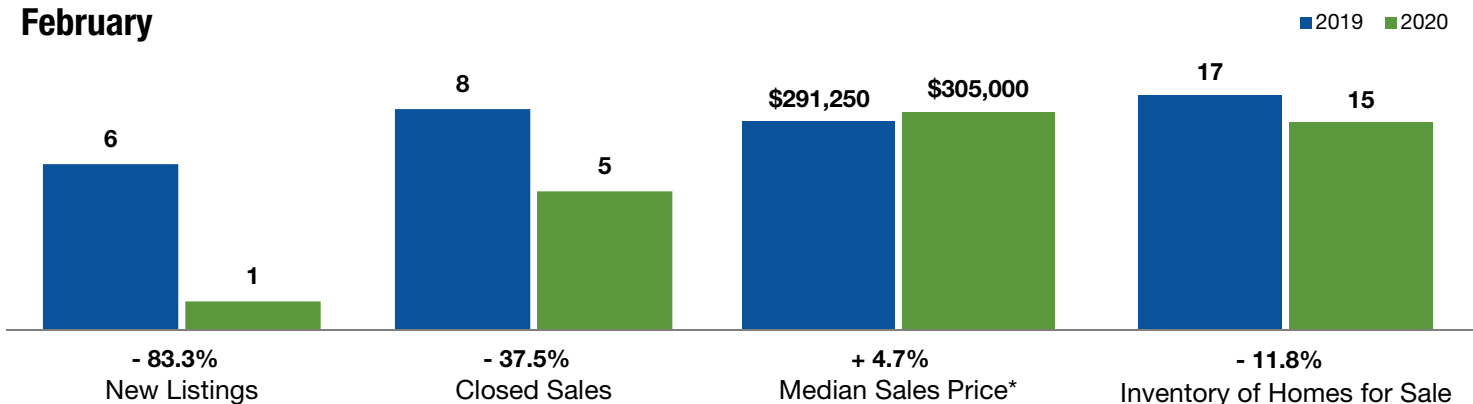


Lavonia

Key Metrics	February			YTD		
	2019	2020	Percent Change	2019	2020	Percent Change
New Listings	6	1	- 83.3%	12	8	- 33.3%
Closed Sales	8	5	- 37.5%	14	7	- 50.0%
Median Sales Price*	\$291,250	\$305,000	+ 4.7%	\$208,750	\$305,000	+ 46.1%
Percent of List Price Received*	93.6%	93.2%	- 0.4%	93.9%	93.5%	- 0.4%
Days on Market Until Sale	159	289	+ 81.8%	160	211	+ 31.9%
Inventory of Homes for Sale	17	15	- 11.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

