

Local Market Update – February 2020

A Research Tool Provided by the Western Upstate Association of REALTORS®

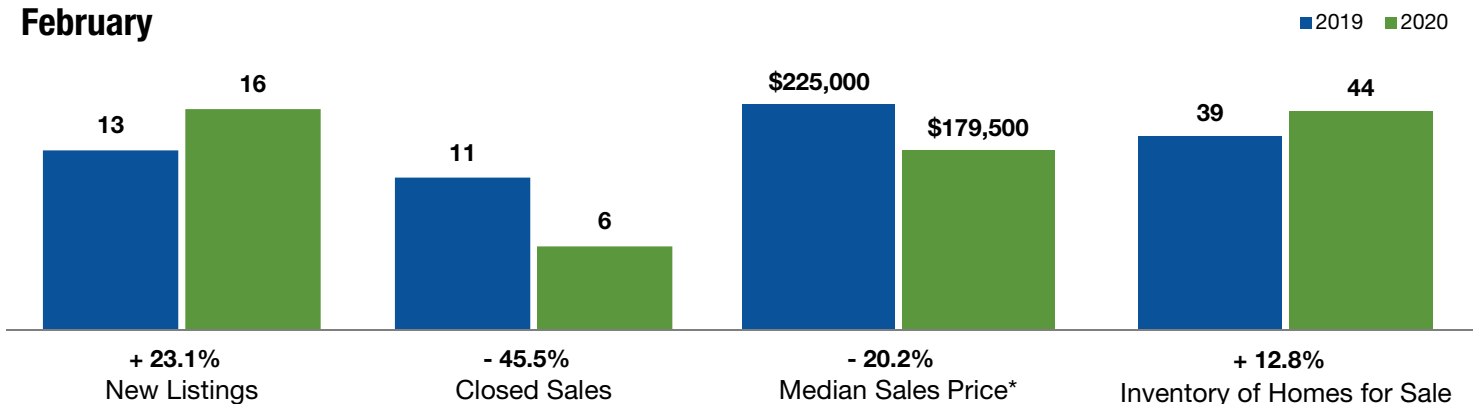


Pickens

| Key Metrics | February | | | YTD | | |
|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| | 2019 | 2020 | Percent Change | 2019 | 2020 | Percent Change |
| New Listings | 13 | 16 | + 23.1% | 29 | 29 | 0.0% |
| Closed Sales | 11 | 6 | - 45.5% | 18 | 14 | - 22.2% |
| Median Sales Price* | \$225,000 | \$179,500 | - 20.2% | \$204,950 | \$179,900 | - 12.2% |
| Percent of List Price Received* | 94.3% | 98.1% | + 4.0% | 97.7% | 97.8% | + 0.1% |
| Days on Market Until Sale | 98 | 45 | - 54.1% | 101 | 54 | - 46.5% |
| Inventory of Homes for Sale | 39 | 44 | + 12.8% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

February



Historical Median Sales Price Rolling 12-Month Calculation

