

Local Market Update – December 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

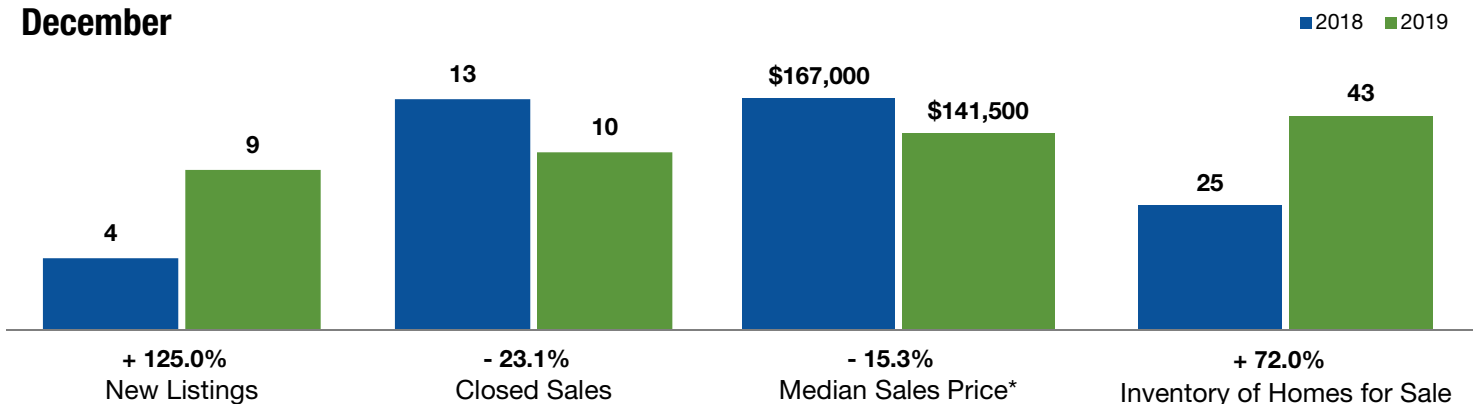


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Key Metrics	December			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	4	9	+ 125.0%	179	217	+ 21.2%
Closed Sales	13	10	- 23.1%	140	151	+ 7.9%
Median Sales Price*	\$167,000	\$141,500	- 15.3%	\$133,000	\$146,550	+ 10.2%
Percent of List Price Received*	97.0%	94.1%	- 3.0%	95.7%	96.5%	+ 0.8%
Days on Market Until Sale	104	72	- 30.8%	93	75	- 19.4%
Inventory of Homes for Sale	25	43	+ 72.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation

