

Local Market Update – November 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

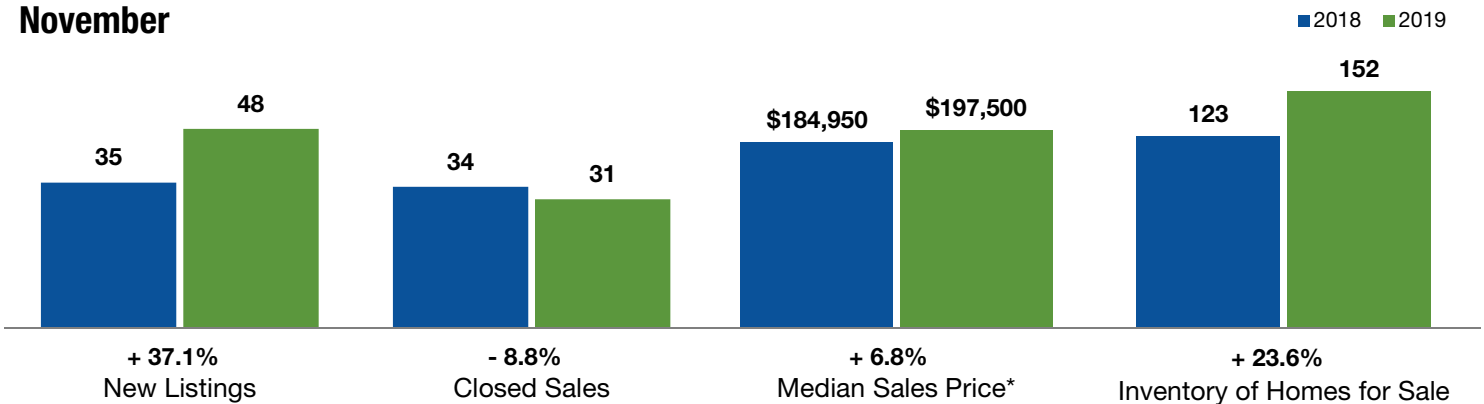


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Key Metrics	November			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	35	48	+ 37.1%	602	647	+ 7.5%
Closed Sales	34	31	- 8.8%	447	445	- 0.4%
Median Sales Price*	\$184,950	\$197,500	+ 6.8%	\$185,000	\$197,500	+ 6.8%
Percent of List Price Received*	96.1%	98.4%	+ 2.4%	97.4%	97.6%	+ 0.2%
Days on Market Until Sale	102	62	- 39.2%	88	88	0.0%
Inventory of Homes for Sale	123	152	+ 23.6%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

