

Local Market Update – November 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

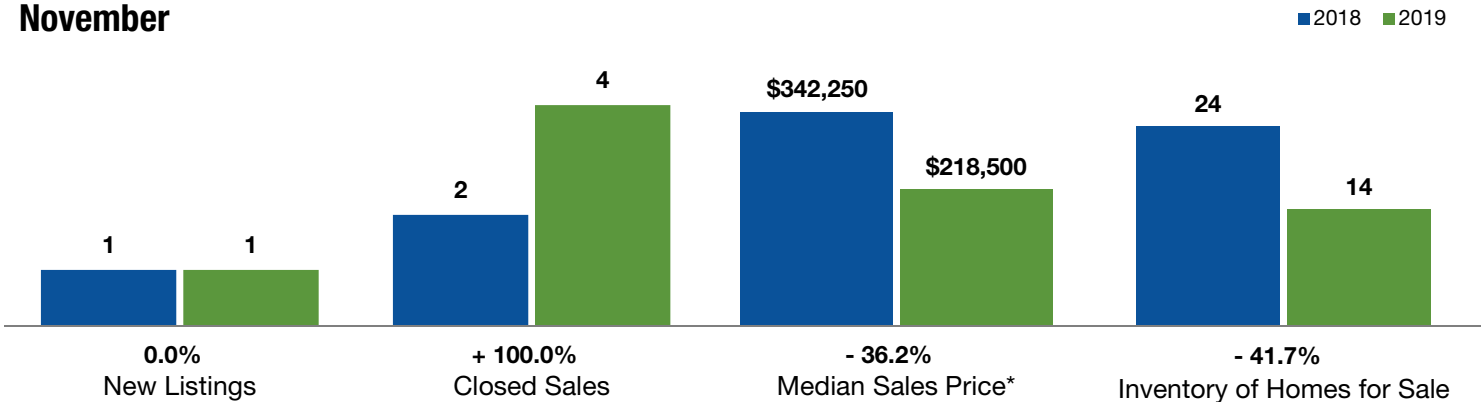


Lavonia

Key Metrics	November			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	1	1	0.0%	68	57	- 16.2%
Closed Sales	2	4	+ 100.0%	43	51	+ 18.6%
Median Sales Price*	\$342,250	\$218,500	- 36.2%	\$293,000	\$265,000	- 9.6%
Percent of List Price Received*	96.8%	94.6%	- 2.3%	95.0%	96.0%	+ 1.1%
Days on Market Until Sale	144	81	- 43.8%	146	117	- 19.9%
Inventory of Homes for Sale	24	14	- 41.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

