

# Local Market Update – November 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

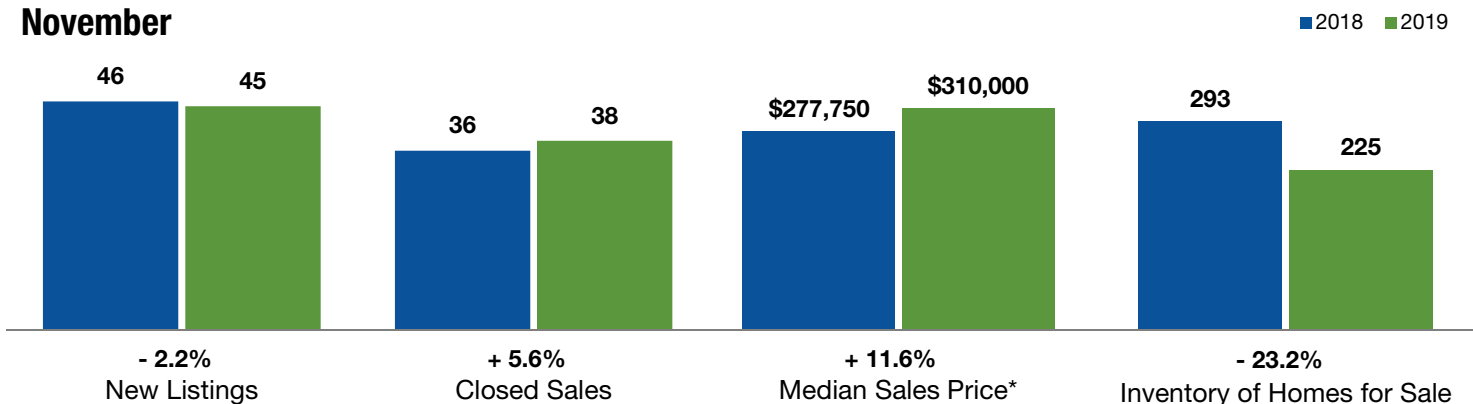


## Lake Hartwell

Key Metrics	November			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	46	45	- 2.2%	980	761	- 22.3%
Closed Sales	36	38	+ 5.6%	581	541	- 6.9%
Median Sales Price*	\$277,750	<b>\$310,000</b>	+ 11.6%	\$245,000	<b>\$274,000</b>	+ 11.8%
Percent of List Price Received*	96.1%	<b>93.7%</b>	- 2.5%	95.4%	<b>95.5%</b>	+ 0.1%
Days on Market Until Sale	137	92	- 32.8%	131	126	- 3.8%
Inventory of Homes for Sale	293	225	- 23.2%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

