

Local Market Update – November 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

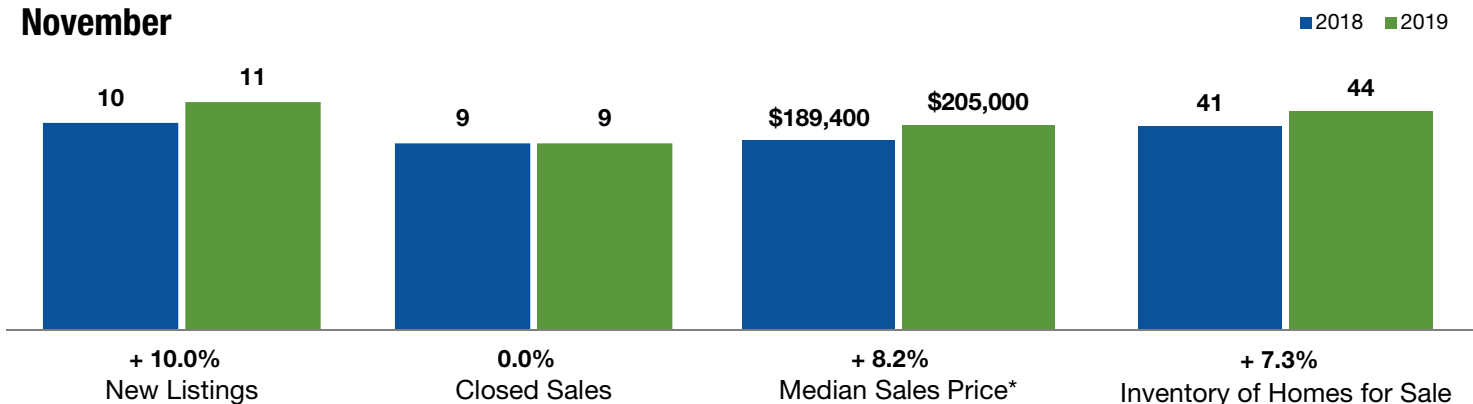


Pickens

| Key Metrics | November | | | YTD | | |
|---------------------------------|-----------|------------------|----------------|-----------|------------------|----------------|
| | 2018 | 2019 | Percent Change | 2018 | 2019 | Percent Change |
| New Listings | 10 | 11 | + 10.0% | 162 | 173 | + 6.8% |
| Closed Sales | 9 | 9 | 0.0% | 114 | 136 | + 19.3% |
| Median Sales Price* | \$189,400 | \$205,000 | + 8.2% | \$167,700 | \$178,000 | + 6.1% |
| Percent of List Price Received* | 98.4% | 94.9% | - 3.6% | 96.7% | 97.5% | + 0.8% |
| Days on Market Until Sale | 120 | 115 | - 4.2% | 110 | 111 | + 0.9% |
| Inventory of Homes for Sale | 41 | 44 | + 7.3% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

November



Historical Median Sales Price Rolling 12-Month Calculation

