

# Local Market Update – October 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

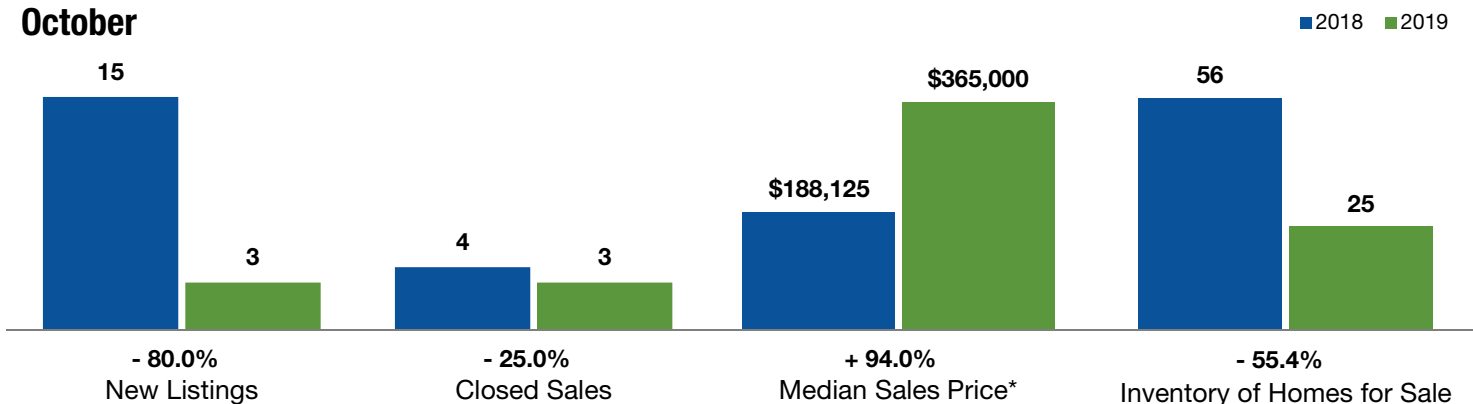


## Fair Play

Key Metrics	October			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	15	3	- 80.0%	132	83	- 37.1%
Closed Sales	4	3	- 25.0%	59	62	+ 5.1%
Median Sales Price*	\$188,125	<b>\$365,000</b>	+ 94.0%	\$234,000	<b>\$238,000</b>	+ 1.7%
Percent of List Price Received*	94.4%	<b>96.2%</b>	+ 1.9%	94.4%	<b>93.9%</b>	- 0.5%
Days on Market Until Sale	104	81	- 22.1%	110	141	+ 28.2%
Inventory of Homes for Sale	56	25	- 55.4%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

### October



### Historical Median Sales Price Rolling 12-Month Calculation

