

Local Market Update – October 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

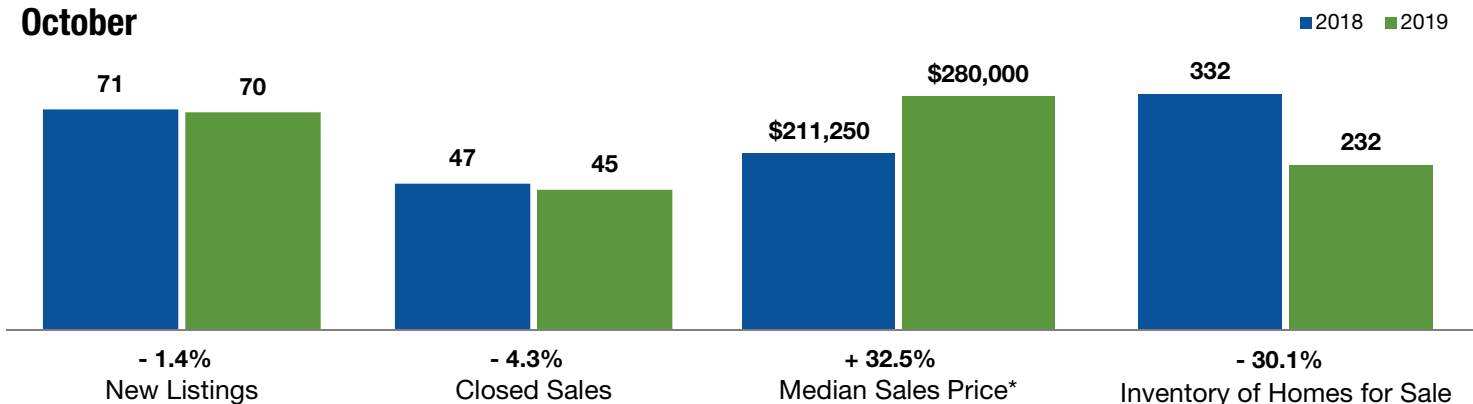


Lake Hartwell

Key Metrics	October			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	71	70	- 1.4%	934	715	- 23.4%
Closed Sales	47	45	- 4.3%	545	502	- 7.9%
Median Sales Price*	\$211,250	\$280,000	+ 32.5%	\$240,000	\$272,750	+ 13.6%
Percent of List Price Received*	96.1%	96.7%	+ 0.6%	95.4%	95.6%	+ 0.2%
Days on Market Until Sale	157	83	- 47.1%	131	128	- 2.3%
Inventory of Homes for Sale	332	232	- 30.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

