

Local Market Update – October 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

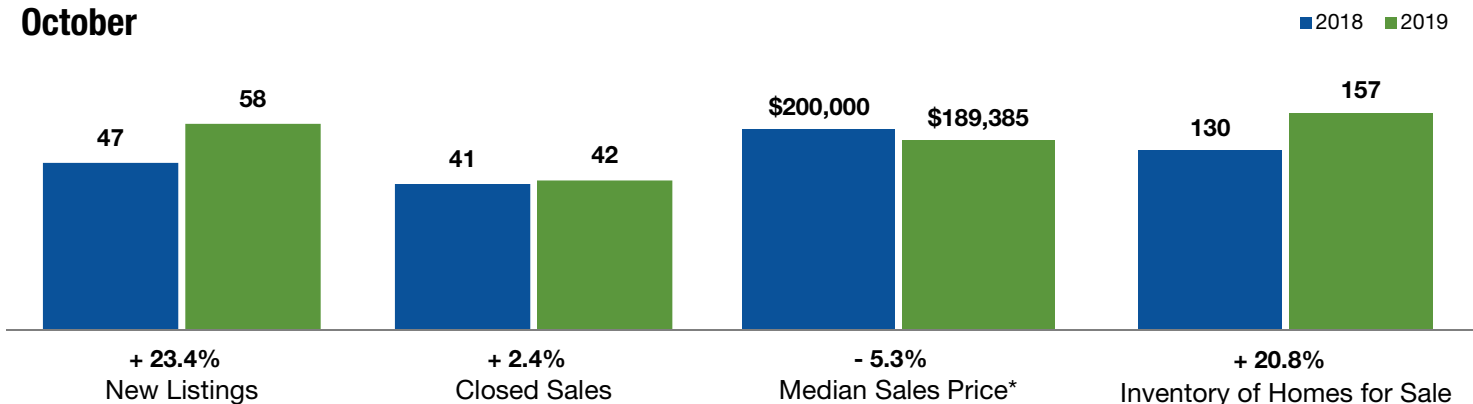


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Key Metrics	October			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	47	58	+ 23.4%	567	597	+ 5.3%
Closed Sales	41	42	+ 2.4%	413	413	0.0%
Median Sales Price*	\$200,000	\$189,385	- 5.3%	\$185,000	\$196,000	+ 5.9%
Percent of List Price Received*	97.6%	97.4%	- 0.2%	97.5%	97.5%	0.0%
Days on Market Until Sale	87	49	- 43.7%	87	90	+ 3.4%
Inventory of Homes for Sale	130	157	+ 20.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

