

Local Market Update – September 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

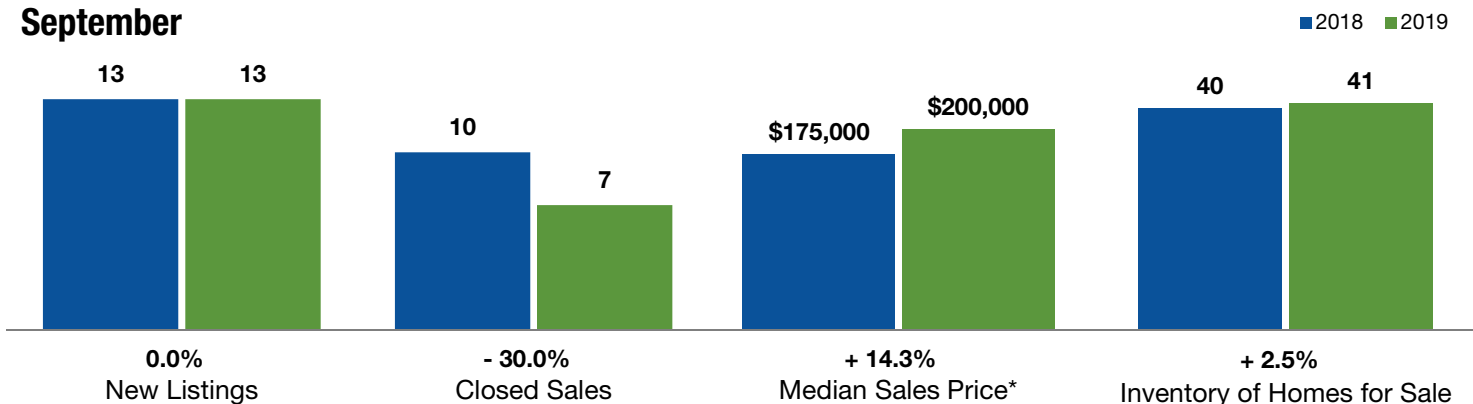


Pickens

Key Metrics	September			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	13	13	0.0%	131	141	+ 7.6%
Closed Sales	10	7	- 30.0%	99	117	+ 18.2%
Median Sales Price*	\$175,000	\$200,000	+ 14.3%	\$167,500	\$175,000	+ 4.5%
Percent of List Price Received*	96.9%	97.5%	+ 0.6%	96.6%	97.8%	+ 1.2%
Days on Market Until Sale	92	87	- 5.4%	111	114	+ 2.7%
Inventory of Homes for Sale	40	41	+ 2.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

