

Local Market Update – September 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

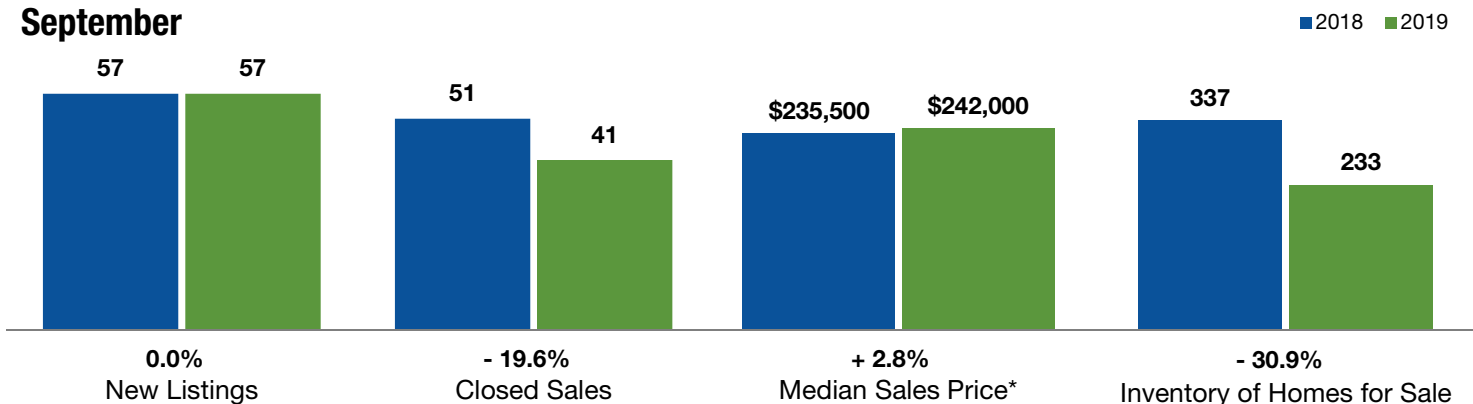


Lake Hartwell

| Key Metrics | September | | | YTD | | |
|---------------------------------|-----------|-----------|----------------|-----------|-----------|----------------|
| | 2018 | 2019 | Percent Change | 2018 | 2019 | Percent Change |
| New Listings | 57 | 57 | 0.0% | 863 | 645 | - 25.3% |
| Closed Sales | 51 | 41 | - 19.6% | 498 | 457 | - 8.2% |
| Median Sales Price* | \$235,500 | \$242,000 | + 2.8% | \$245,250 | \$270,000 | + 10.1% |
| Percent of List Price Received* | 95.6% | 96.0% | + 0.4% | 95.3% | 95.5% | + 0.2% |
| Days on Market Until Sale | 135 | 118 | - 12.6% | 128 | 133 | + 3.9% |
| Inventory of Homes for Sale | 337 | 233 | - 30.9% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

