

Local Market Update – September 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

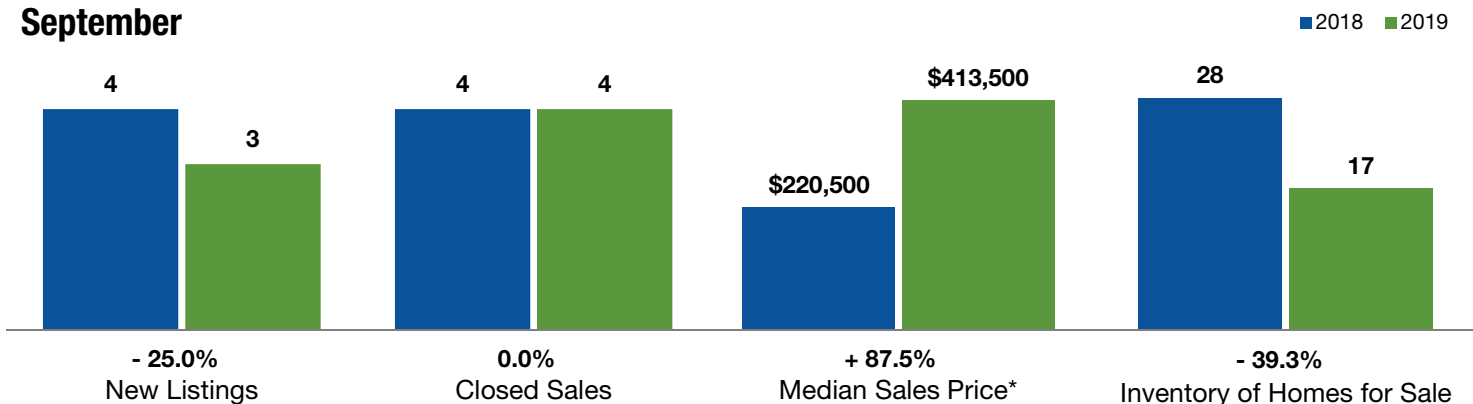


Lavonia

Key Metrics	September			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	4	3	- 25.0%	57	54	- 5.3%
Closed Sales	4	4	0.0%	38	43	+ 13.2%
Median Sales Price*	\$220,500	\$413,500	+ 87.5%	\$298,750	\$295,000	- 1.3%
Percent of List Price Received*	94.0%	94.7%	+ 0.7%	94.5%	96.1%	+ 1.7%
Days on Market Until Sale	168	74	- 56.0%	151	123	- 18.5%
Inventory of Homes for Sale	28	17	- 39.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

