

Local Market Update – September 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

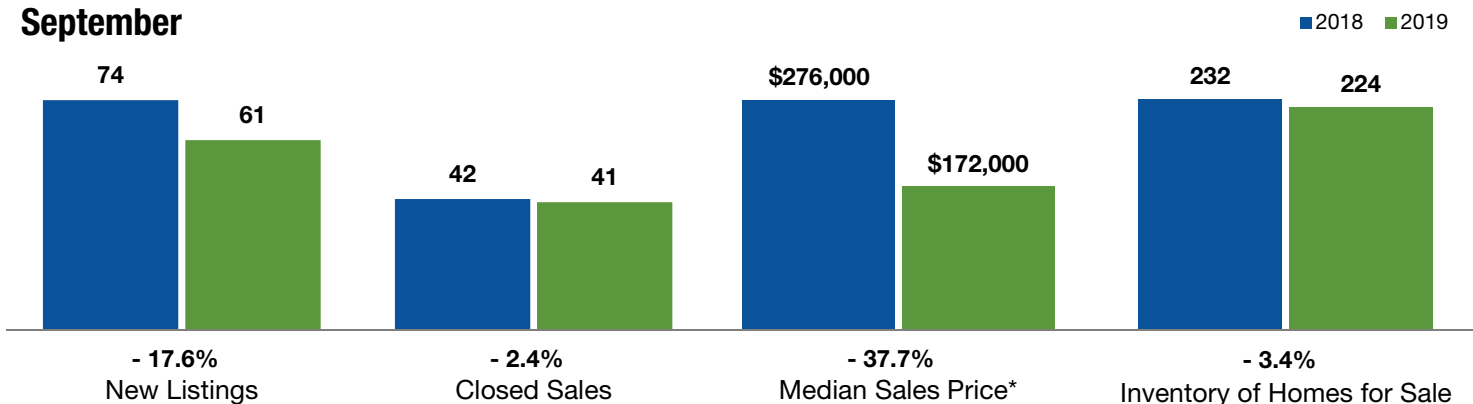


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Key Metrics	September			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	74	61	- 17.6%	689	633	- 8.1%
Closed Sales	42	41	- 2.4%	436	448	+ 2.8%
Median Sales Price*	\$276,000	\$172,000	- 37.7%	\$187,000	\$192,250	+ 2.8%
Percent of List Price Received*	96.9%	97.1%	+ 0.2%	96.5%	96.6%	+ 0.1%
Days on Market Until Sale	92	110	+ 19.6%	101	103	+ 2.0%
Inventory of Homes for Sale	232	224	- 3.4%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

September



Historical Median Sales Price Rolling 12-Month Calculation

