

Local Market Update – August 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

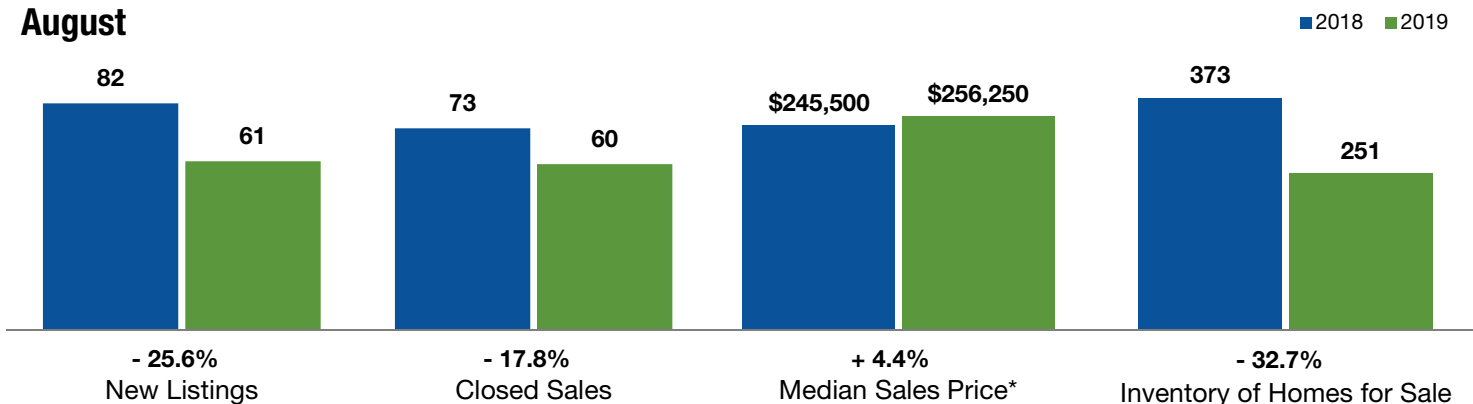


Lake Hartwell

Key Metrics	August			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	82	61	- 25.6%	806	589	- 26.9%
Closed Sales	73	60	- 17.8%	447	416	- 6.9%
Median Sales Price*	\$245,500	\$256,250	+ 4.4%	\$245,500	\$272,750	+ 11.1%
Percent of List Price Received*	95.6%	97.1%	+ 1.6%	95.2%	95.5%	+ 0.3%
Days on Market Until Sale	119	109	- 8.4%	128	134	+ 4.7%
Inventory of Homes for Sale	373	251	- 32.7%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

