

Local Market Update – August 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

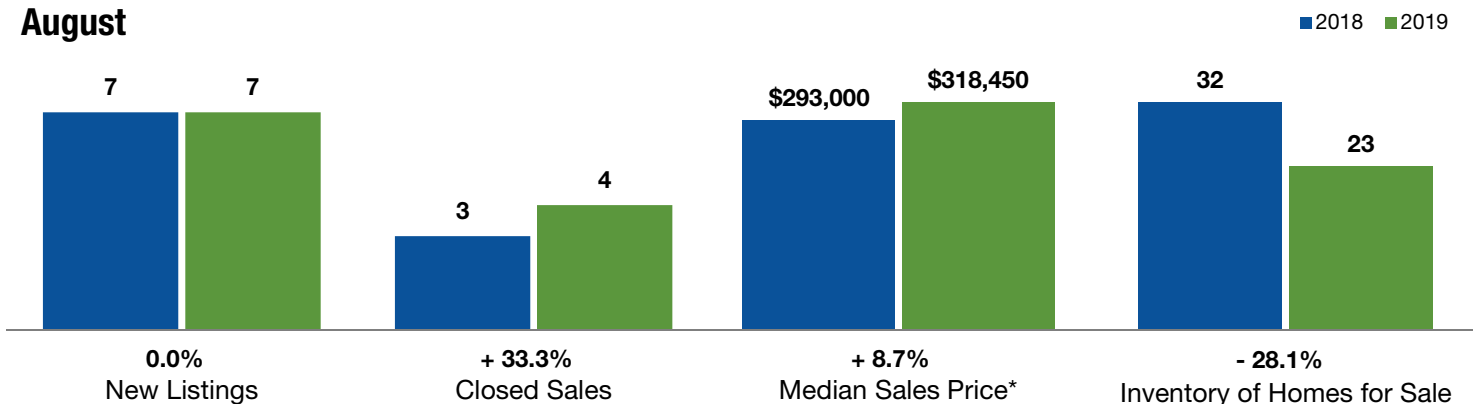


Lavonia

Key Metrics	August			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	7	7	0.0%	53	51	- 3.8%
Closed Sales	3	4	+ 33.3%	34	39	+ 14.7%
Median Sales Price*	\$293,000	\$318,450	+ 8.7%	\$307,250	\$295,000	- 4.0%
Percent of List Price Received*	94.9%	98.4%	+ 3.7%	94.6%	96.3%	+ 1.8%
Days on Market Until Sale	84	156	+ 85.7%	150	128	- 14.7%
Inventory of Homes for Sale	32	23	- 28.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

