

Local Market Update – August 2019

A Research Tool Provided by the Western Upstate Association of REALTORS®

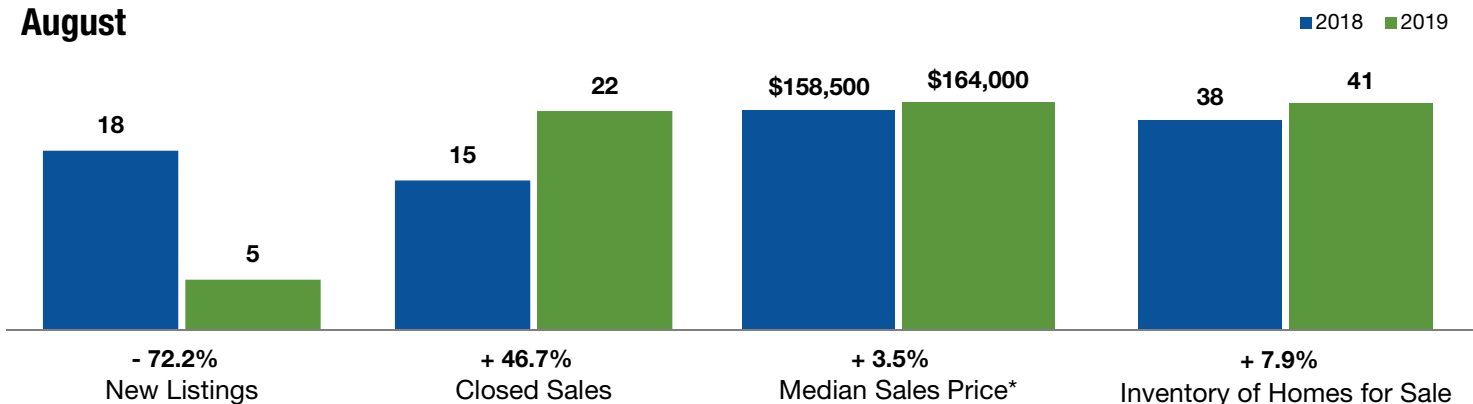


Pickens

Key Metrics	August			YTD		
	2018	2019	Percent Change	2018	2019	Percent Change
New Listings	18	5	- 72.2%	118	128	+ 8.5%
Closed Sales	15	22	+ 46.7%	89	110	+ 23.6%
Median Sales Price*	\$158,500	\$164,000	+ 3.5%	\$162,500	\$175,000	+ 7.7%
Percent of List Price Received*	97.4%	98.4%	+ 1.0%	96.5%	97.8%	+ 1.3%
Days on Market Until Sale	89	123	+ 38.2%	113	116	+ 2.7%
Inventory of Homes for Sale	38	41	+ 7.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

August



Historical Median Sales Price Rolling 12-Month Calculation

