Housing Supply Overview

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



August 2019

For the 12-month period spanning September 2018 through August 2019, Pending Sales in the Western Upstate region were down 0.3 percent overall. The price range with the largest gain in sales was the \$200,001 to \$300,000 range, where they increased 14.0 percent.

The overall Median Sales Price was up 4.7 percent to \$178,000. The property type with the largest price gain was the Condos segment, where prices increased 5.9 percent to \$135,000. The price range that tended to sell the quickest was the \$100,000 and Below range at 94 days; the price range that tended to sell the slowest was the \$300,001 and Above range at 130 days.

Market-wide, inventory levels were up 11.0 percent. The property type that gained the most inventory was the Condos segment, where it increased 24.2 percent. That amounts to 4.8 months supply for Single-Family homes and 5.7 months supply for Condos.

Quick Facts

+ 14.0%	+ 2.0%	- 0.2%
Price Range With the Strongest Sales:	Bedroom Count With Strongest Sales:	Property Type With Strongest Sales:
\$200,001 to \$300,000	2 Bedrooms or Less	Single-Family

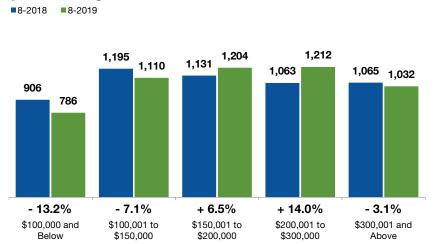
Pending Sales	2
Days on Market Until Sale	3
Median Sales Price	4
Percent of List Price Received	5
Inventory of Homes for Sale	6
Months Supply of Inventory	7



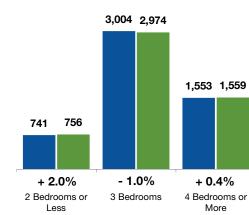
Pending Sales

A count of properties on which offers have been accepted. Based on a rolling 12-month total.





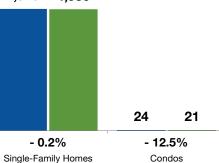
By Price Range



By Bedroom Count

■8-2018 ■8-2019





All Properties

Single-Family Homes

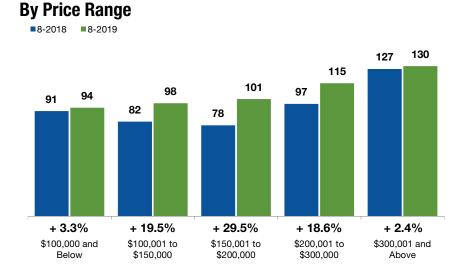
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By Price Range	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change		
\$100,000 and Below	906	786	- 13.2%	812	687	- 15.4%	7	7	0.0%		
\$100,001 to \$150,000	1,195	1,110	- 7.1%	1,021	981	- 3.9%	6	6	0.0%		
\$150,001 to \$200,000	1,131	1,204	+ 6.5%	1,074	1,111	+ 3.4%	4	6	+ 50.0%		
\$200,001 to \$300,000	1,063	1,212	+ 14.0%	1,009	1,162	+ 15.2%	4	2	- 50.0%		
\$300,001 and Above	1,065	1,032	- 3.1%	1,032	995	- 3.6%	3	0	- 100.0%		
All Price Ranges	5,360	5,344	- 0.3%	4,948	4,936	- 0.2%	24	21	- 12.5%		
By Bedroom Count	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change		

By Bedroom Count	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change
2 Bedrooms or Less	741	756	+ 2.0%	552	568	+ 2.9%	12	11	- 8.3%
3 Bedrooms	3,004	2,974	- 1.0%	2,862	2,824	- 1.3%	8	6	- 25.0%
4 Bedrooms or More	1,553	1,559	+ 0.4%	1,474	1,489	+ 1.0%	4	4	0.0%
All Bedroom Counts	5,360	5,344	- 0.3%	4,948	4,936	- 0.2%	24	21	- 12.5%

Days on Market Until Sale

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.





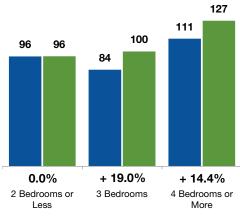
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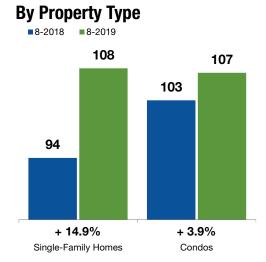
94

4 Bedrooms or More

All Bedroom Counts

By Bedroom Count 8-2018 8-2019





All Properties

127

108

+ 14.4%

+ 14.9%

Single-Family Homes

Condos

241

107

+ 183.5%

+ 3.9%

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By Price Range	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change
\$100,000 and Below	91	94	+ 3.3%	90	94	+ 4.4%	70	79	+ 12.9%
\$100,001 to \$150,000	82	98	+ 19.5%	82	97	+ 18.3%	138	103	- 25.4%
\$150,001 to \$200,000	78	101	+ 29.5%	77	101	+ 31.2%	130	110	- 15.4%
\$200,001 to \$300,000	97	115	+ 18.6%	97	115	+ 18.6%	90	152	+ 68.9%
\$300,001 and Above	127	130	+ 2.4%	129	130	+ 0.8%	75	209	+ 178.7%
All Price Ranges	94	108	+ 14.9%	94	108	+ 14.9%	103	107	+ 3.9%
By Bedroom Count	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change
2 Bedrooms or Less	96	96	0.0%	93	98	+ 5.4%	114	69	- 39.5%
3 Bedrooms	84	100	+ 19.0%	84	99	+ 17.9%	99	122	+ 23.2%

114

94

+ 10.5%

+ 14.9%

85

103

126

108

Median Sales Price

By Bedroom Count

■8-2018 ■8-2019

Median price point for all closed sales	. not accounting for seller concessions.	Based on a rolling 12-month median.

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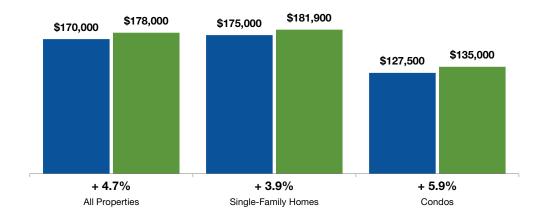


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By Property Type

■8-2018 ■8-2019



	All Properties					e-Family Ho	omes	Condos		
By Bedroom Count	8-2018	8-2019	Change		8-2018	8-2019	Change	8-2018	8-2019	Change
2 Bedrooms or Less	\$94,000	\$105,000	+ 11.7%		\$90,000	\$100,000	+ 11.1%	\$114,000	\$117,000	+ 2.6%
3 Bedrooms	\$161,500	\$165,000	+ 2.2%		\$162,000	\$165,000	+ 1.9%	\$140,250	\$158,250	+ 12.8%
4 Bedrooms or More	\$270,000	\$272,714	+ 1.0%		\$278,700	\$278,621	- 0.0%	\$122,000	\$140,000	+ 14.8%
All Bedroom Counts	\$170,000	\$178,000	+ 4.7%		\$175,000	\$181,900	+ 3.9%	\$127,500	\$135,000	+ 5.9%

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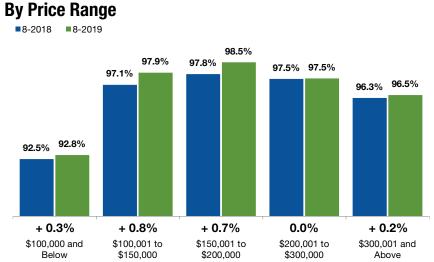
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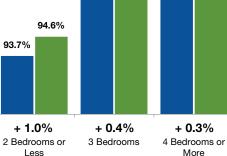
Percent of List Price Received

Percentage found when dividing a property's sales price by its last list price, then taking the average for all properties sold, not accounting for seller concessions. **Based on a rolling 12-month average.**



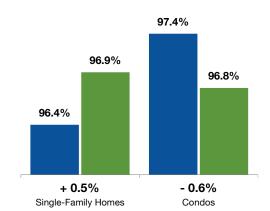


96.5% By Bedroom Count ■8-2018 ■8-2019 97.4%



96.9%

96.6%



By Property Type

■8-2018 ■8-2019

All Properties

Single-Family Homes

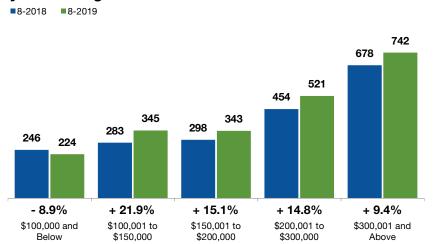
By Price Range	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change
\$100,000 and Below	92.5%	92.8%	+ 0.3%	92.2%	92.5%	+ 0.3%	96.9%	94.9%	- 2.1%
\$100,001 to \$150,000	97.1%	97.9%	+ 0.8%	97.2%	98.1%	+ 0.9%	97.3%	96.7%	- 0.6%
\$150,001 to \$200,000	97.8%	98.5%	+ 0.7%	97.8%	98.6%	+ 0.8%	97.4%	98.2%	+ 0.8%
\$200,001 to \$300,000	97.5%	97.5%	0.0%	97.4%	97.5%	+ 0.1%	98.1%	98.5%	+ 0.4%
\$300,001 and Above	96.3%	96.5%	+ 0.2%	96.2%	96.5%	+ 0.3%	97.0%	96.6%	- 0.4%
All Price Ranges	96.4%	96.9%	+ 0.5%	96.4%	96.9%	+ 0.5%	97.4%	96.8%	- 0.6%
By Bedroom Count	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change
2 Bedrooms or Less	93.7%	94.6%	+ 1.0%	93.0%	94.2%	+ 1.3%	97.7%	96.6%	- 1.1%
3 Bedrooms	97.0%	97.4%	+ 0.4%	97.0%	97.5%	+ 0.5%	97.9%	96.6%	- 1.3%
4 Bedrooms or More	96.6%	96.9%	+ 0.3%	96.6%	97.0%	+ 0.4%	95.5%	98.7%	+ 3.4%
All Bedroom Counts	96.4%	96.9%	+ 0.5%	96.4%	96.9%	+ 0.5%	97.4%	96.8%	- 0.6%

Inventory of Homes for Sale

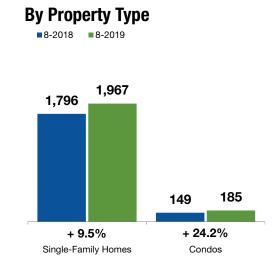
By Price Range

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.





By Bedroom Count 8-2018 8-2019 1,038 899 825 767 264 247 + 6.9% + 15.5% + 7.6% 2 Bedrooms or 3 Bedrooms 4 Bedrooms or Less More



All Properties

Single-Family Homes

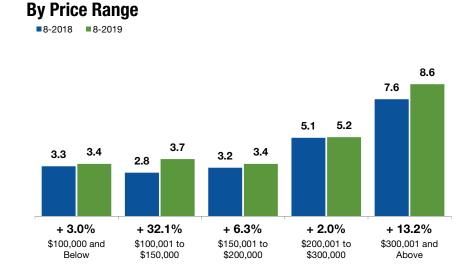
By Price Range	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change
\$100,000 and Below	246	224	- 8.9%	200	194	- 3.0%	39	23	- 41.0%
\$100,001 to \$150,000	283	345	+ 21.9%	246	272	+ 10.6%	36	71	+ 97.2%
\$150,001 to \$200,000	298	343	+ 15.1%	260	291	+ 11.9%	36	50	+ 38.9%
\$200,001 to \$300,000	454	521	+ 14.8%	431	491	+ 13.9%	22	23	+ 4.5%
\$300,001 and Above	678	742	+ 9.4%	659	719	+ 9.1%	16	18	+ 12.5%
All Price Ranges	1,959	2,175	+ 11.0%	1,796	1,967	+ 9.5%	149	185	+ 24.2%

By Bedroom Count	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change
2 Bedrooms or Less	247	264	+ 6.9%	192	211	+ 9.9%	47	44	- 6.4%
3 Bedrooms	899	1,038	+ 15.5%	834	918	+ 10.1%	62	107	+ 72.6%
4 Bedrooms or More	767	825	+ 7.6%	724	790	+ 9.1%	40	34	- 15.0%
All Bedroom Counts	1,959	2,175	+ 11.0%	 1,796	1,967	+ 9.5%	149	185	+ 24.2%

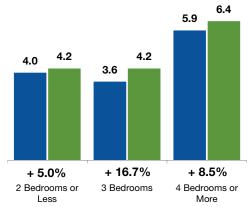
Months Supply of Inventory

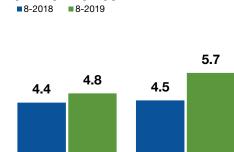
The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months. **Based on one month of activity.**





By Bedroom Count 8-2018 8-2019





By Property Type

+ 9.1%

Single-Family Homes

All Properties

Single-Family Homes

Condos

+ 26.7%

By Price Range	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change
\$100,000 and Below	3.3	3.4	+ 3.0%	3.0	3.4	+ 13.3%	5.1	3.0	- 41.2%
\$100,001 to \$150,000	2.8	3.7	+ 32.1%	2.9	3.3	+ 13.8%	2.6	6.7	+ 157.7%
\$150,001 to \$200,000	3.2	3.4	+ 6.3%	2.9	3.1	+ 6.9%	7.2	6.7	- 6.9%
\$200,001 to \$300,000	5.1	5.2	+ 2.0%	5.1	5.1	0.0%	4.6	6.3	+ 37.0%
\$300,001 and Above	7.6	8.6	+ 13.2%	7.7	8.7	+ 13.0%	5.3	5.5	+ 3.8%
All Price Ranges	4.4	4.9	+ 11.4%	4.4	4.8	+ 9.1%	4.5	5.7	+ 26.7%

By Bedroom Count	8-2018	8-2019	Change	8-2018	8-2019	Change	8-2018	8-2019	Change
2 Bedrooms or Less	4.0	4.2	+ 5.0%	4.2	4.5	+ 7.1%	3.1	3.0	- 3.2%
3 Bedrooms	3.6	4.2	+ 16.7%	3.5	3.9	+ 11.4%	5.2	8.9	+ 71.2%
4 Bedrooms or More	5.9	6.4	+ 8.5%	5.9	6.4	+ 8.5%	6.2	5.7	- 8.1%
All Bedroom Counts	4.4	4.9	+ 11.4%	 4.4	4.8	+ 9.1%	4.5	5.7	+ 26.7%